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IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF OHIO EASTERN DIVISION

- - -

IN RE: NATIONAL : HON. DAN A.

PRESCRIPTION OPIATE : POLSTER

LITIGATION :

:

APPLIES TO ALL CASES : NO.

: 1:17-MD-2804

:

- HIGHLY CONFIDENTIAL -

SUBJECT TO FURTHER CONFIDENTIALITY REVIEW

VOLUME II

- - -

December 6, 2018

- - -

Continued videotaped deposition of GARY J. VORSANGER, Ph.D., M.D., taken pursuant to notice, was held at the law offices of Drinker Biddle & Reath, 105 College Road East, Princeton, New Jersey, beginning at 9:20 a.m., on the above date, before Michelle L. Gray, a Registered Professional Reporter, Certified Shorthand Reporter, Certified Realtime Reporter, and Notary Public.

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         VIDEOTAPE TECHNICIAN:
19
            Dan Holmstock
20
21
22
23
24
```

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 3
 4
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 5
                  GARY J. VORSANGER, Ph.D., M.D.
 6
 7
            By Ms. Conroy 431, 603, 706
           By Mr. Lifland
                                 470, 704
 8
 9
10
11
12
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13
14
15
    NO.
                 DESCRIPTION
                                        PAGE
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17
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                  Plan for Our
18
                  Products
                  5/9/05
19
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20
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21
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22
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23
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24
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5 6	NO. Janssen	DESCRIPTION	PAGE		
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8		Slide Deck 4/20/07 JAN-MS-02305132			
9	Janssen	OWN_M9_05207135			
10		Duragesic Fourth Risk Management Plan	552		
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12	Janssen		F.F. 0		
13	Vorsanger-16	Cumulative Review Of Iatrogenic Addiction	on		
15		Associated with the Us Of Transdermal Durages Fentanyl Patch			
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18		Chronic Nonmalignant Pain Patients Exposed			
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21		Develop Abuse/Addiction And/or Aberrant Drug Related Behaviors? A			
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12
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13
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14
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15
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                  Tapentadol
16
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17
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21
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22
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1			
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2 3		^	
4			
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6	Janssen		
		Nucynta Extended	596
7	vorounger 22	Release Fourth Safety Surveillance Plan	
8		Progress Report 12/2/13	
9		JAN-MS-00228548	
10	Janssen		
11	Vorsanger-23	E-mail Thread 2/6/13	661
12		Subject, More Project Deliverables Needed	
		& Attachment Totality	
13		Close Out JAN-MS-02057424-30	
14			
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15		E-mail Thread 2/21/03	696
16		Subject, Final Preference Paper	
17		JAN-MS-02103693-94	
18	Janssen		
19	Vorsanger-25	E-mail, 6/2/14 Subject, Draft Pain	699
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20		Withdrawal Dependence and	
21		Abuse 28 May 2014 JAN-MS-02077691-725	
22			
23			
24			

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1				
2	ΕX	H I B I T S (Cont	'd.)	
3				
4				
5	NO.	DESCRIPTION	PAGE	
6	Janssen			
	Vorsanger-26	E-mail Thread	708	
7		1/16/14		
		Subject, Can		
8		You Assist?		
		& Attachment		
9	HCC Promotional Speaker			
		Bureau Training		
10		JAN-MS-00606393-94		
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				

```
Page 430
 1
 2
              DEPOSITION SUPPORT INDEX
 3
 4
 5
     Direction to Witness Not to Answer
 6
     PAGE
            LINE
     None.
 7
 8
     Request for Production of Documents
9
     PAGE
            LINE
     None.
10
     Stipulations
11
12
     PAGE
           {	t LINE}
     None.
13
14
     Questions Marked
15
     PAGE
           LINE
     None.
16
17
18
19
20
21
22
23
24
```

```
Page 431
                  THE VIDEOGRAPHER:
 1
                                      The time
 2
            is 9:20 a.m. December 6, 2018.
 3
            This is Video 1, Volume II of the
 4
            continued videotaped deposition of
 5
            Dr. Gary Vorsanger.
 6
                  A reminder to the witness.
 7
            You're still under oath. Counsel,
 8
            you may proceed.
 9
10
            ... GARY J. VORSANGER, Ph.D. M.D.,
11
     having been previously sworn, was
12
     examined and testified as follows:
13
14
               CONTINUED EXAMINATION
15
16
     BY MS. CONROY:
17
            Q.
               Good morning, Doctor.
18
                Good morning.
            Α.
19
            Q.
                  Let me pass to you what I've
20
     marked as Exhibit 12.
21
                   (Document marked for
22
            identification as Exhibit
23
            Janssen-Vorsanger-12.)
24
    BY MS. CONROY:
```

```
Page 432
                  This Exhibit 12 was a native
 1
            Ο.
 2
     production. The number is
 3
     JAN-MS-02321524.
                  And it doesn't have a cover
 4
 5
     e-mail that I could find. It was in your
 6
     custodial file, Doctor. And it's
 7
     entitled -- appears to be a PowerPoint
8
     entitled "risk management plan for our
 9
     products," May 9th of 2005.
10
                  If you turn to Page 2 of the
11
     slide deck there's a graphic. It says,
12
     "What are our goals and intent? Risk
13
     management" -- "risk management
14
     strategy."
15
                  Does this document look
16
     familiar to you, Doctor?
17
                  Yes, it does.
            Α.
18
                  Would you have prepared the
            0.
19
     slide deck?
20
            Α.
                  I would have provided the
21
     materials for the content of it. I may
22
     or may not have been the one that
23
     actually did the PowerPoint presentation.
24
                  I see in the lower left-hand
            Q.
```

```
Page 433
     corner, it has RMP, and then across JOMPC
 1
     Do you know what that stands for?
 2
 3
            Α.
                  The RMP would be the rim
 4
     plan.
            And I don't recall what JOPC (sic)
 5
     is.
 6
                  As we go through this, if --
            Q.
 7
     if it rings a bell what JOPC means --
8
     JOMPC, would you let me know?
 9
                  Yeah.
            Α.
10
                  Oh, I didn't see the M.
11
     was -- I think it's Janssen Ortho-McNeil
12
     Pharmaceutical.
13
               Great. Okay. And I think
            0.
14
     we saw on your CV yesterday at some
15
     point, that's the way, your title had
16
     Janssen Ortho-McNeil in it?
17
                  Yes, yes, that's correct.
            Α.
18
                  At this period of time were
            0.
19
     you -- was the company and yourself
20
     trying to determine whether to have a
21
     risk management plan?
22
                  So there were activities
23
     going on to monitor as an -- on an
24
     ongoing basis. They were --
```

Page 434

- 1 pharmacovigilance programs and there were
- 2 analysis that the company were
- 3 undertaking. In 2005 I had already
- 4 started to look at initiating other pilot
- 5 programs, but we were interested in
- 6 having it formalized a little bit to have
- 7 a more specific risk management
- 8 program -- a risk management plan by a
- 9 risk management team that could begin to
- 10 address that.
- 11 Q. Were there other risk
- 12 management plans in place at the company,
- 13 do you know?
- 14 A. We -- we had some pilot
- 15 programs going on. And there were
- 16 activities that were going on.
- 17 Q. Okay. And what -- the pilot
- 18 programs, what drugs did they involve?
- 19 A. They were involved with the
- 20 Duragesic transdermal fentanyl system.
- 21 Q. If you turn the page to
- 22 Page 3, please, which is strategic
- 23 imperatives. And the number one
- 24 strategic imperative is to ensure patient

```
Page 435
 1
     access to our meds. Do you see that?
 2
            Α.
                   Yes.
 3
            Q.
                   And this would -- the way
 4
     you would do that I guess, if I'm -- if I
 5
     understand the way this slide works, is
 6
     that to ensure patient access to meds,
 7
     you would provide educational materials
 8
     to healthcare professionals. Do you
 9
     agree?
10
            Α.
                   Yes.
11
            Q.
                  And that you would ensure
12
     supply chain integrity?
13
            Α.
                   The resupply chain integrity
14
     would be ensured by the company.
15
                   What does that mean?
            0.
16
            Α.
                   That means that the people
17
     responsible at the company for supply
18
     chain integrity would be -- have
19
     processes in place to do that type of
20
     work.
21
            Q.
                   Would that be you or someone
22
     else?
23
                   It would be someone else.
            Α.
24
            Q.
                   And what departments if you
```

```
Page 436
 1
     know?
 2
                  The -- at Janssen there's a
            Α.
 3
     supply chain group and there's a trade
 4
     group, and they are responsible for the
 5
     supply chain activities.
 6
            Q.
                  Supply group and a trade
 7
     group?
 8
            Α.
                  Yes.
 9
                  And would you be working
            Q.
10
     with them to formulate this risk
11
     management strategy?
12
            Α.
                  They would be -- they would
13
     have put together their plan and the
14
     processes that they have in place and
15
     that that information would be brought
16
     into and shared with this -- the other
17
     group of people. So it would be
18
     individuals like myself in the medical
19
     group and other people from regulatory.
20
     And the supply folks responsible for
21
     supply chain would bring their
22
     information to it as well.
23
                  And then together you would
            Ο.
24
     work on the risk management plan?
```

```
Page 437
 1
            Α.
                  Yes.
 2
            Q.
                  Do you recall any of the
 3
     individuals from either supply or trade
     that would have worked on the risk
 4
 5
     management plan?
 6
            Α.
                  Not at this time.
 7
            Q.
                  Then the second imperative
     is to limit abuse and diversion of our
 8
 9
     products. That would be done through
10
     education. Would you agree?
11
            Α.
                  Yes.
12
                  Timely identification and
            Q.
13
     follow-up.
14
                  Identification of what?
15
            Α.
                  If there were any events
16
     that were related to abuse and diversion
17
     that we became aware of, that we would
18
     ensure that those were followed up and we
19
     had all of the information and what
20
     happened. And then through that, we
21
     would begin to see whether we could
22
     modify our educational process to address
23
     those issues as they came up.
24
                  And who would be responsible
            Q.
```

Page 438 for that follow-up? 1 2 Α. It would be depending on the 3 nature of what had happened, whether it 4 would be -- you know, if there was 5 something that -- for example, diversion 6 would be an illegal activity and that 7 would be turned over to ensure that the 8 right people followed up on that illegal 9 activity. 10 Ο. Would they be -- would 11 follow-up be initially done by internal 12 J&J individuals? 13 It certainly could have Α. 14 And then if the authorities needed to be brought in as well, then that would 15 16 happen as well. 17 So it was contemplated at Q. 18 this time that you may, in fact, have to 19 go outside the company for follow-up? 20 Α. For something like 21 diversion, which as I mentioned is an 22 illegal activity, it would be discussed 23 and a determination would be made, yes. 24 Q. And what is your

Page 439 understanding of diversion, what would --1 2 what would -- well, how would you define 3 diversion? 4 Α. Well, the product was 5 diverted from the normal way in which it 6 would be used by distributors, 7 pharmacists, et cetera. That it was rather for illegal use. 8 9 And who -- who in the group 10 would identify if diversion took place? 11 Α. It would have been 12 individuals responsible for the supply 13 chain integrity. They would just report 14 that to the group. And then they would, 15 as I mentioned earlier, have processes in 16 how they would deal with it. 17 So that would be supply and Q. 18 trade? 19 Α. Yes. 20 Q. And your identification of 21 just diversion, just so that I 22 understand, it would be drugs that would 23 be routed for illegal use from either a 24 distributor or a pharmacy?

```
Page 440
                  That would be one way. If
 1
            Α.
 2
     we became aware for example, if other
 3
     places where diversion was occurring, we
     would follow up as needed.
 4
 5
                  And how would you hear about
            Ο.
 6
     diversion?
 7
            Α.
                  Well, the supply chain
 8
     individuals would hear about it through
 9
     their process as well. If we were aware
10
     that there was diversion going on in an
11
     area, then we might send investigators in
12
     to understand the nature of that
13
     diversion.
14
                  And would you learn about
            Ο.
15
     diversion -- or is one way that you would
16
     learn about diversion from some of the
17
     data that was being collected at Johnson
18
     & Johnson?
19
            Α.
                  Potentially some of the
20
     information as I already mentioned from
21
     them, and then if there was information
22
     that would be coming in later on through
     groups like RADARS. That would have been
23
24
     coming at a later date.
```

```
Page 441
                  And I think we saw -- we saw
 1
            Ο.
 2
     yesterday a document that had some data
 3
     from IMS that could identify hotspots and
 4
     such. Would that be one of the ways that
 5
     you -- or that maybe not you yourself,
 6
     but supply or trade could identify areas
 7
     of diversion?
 8
            Α.
                  Whatever the --
 9
                  MR. LIFLAND: Object to the
10
            form of the question.
11
                  THE WITNESS: That would be,
12
            again through the supply chain
13
            individuals making those types of
14
            determinations. It wouldn't be
15
            something that medical
16
            specifically would be addressing.
17
     BY MS. CONROY:
18
                  Do -- did supply and trade
            0.
19
     have access to the IMS data?
20
            Α.
                  I don't know.
21
            Q.
                  You did -- you had access to
22
     IMS data?
23
            Α.
                  Not directly.
24
                  Who did?
            Q.
```

```
Page 442
 1
            Α.
                  There were other groups
 2
     for -- the outcomes research for example,
 3
     may have had that. Other groups within
 4
     the company that may have used that.
 5
     That may have been for different
 6
     purposes, not as you are suggesting for
 7
     diversion but for other types of
 8
     analysis.
 9
                  Did you have any -- did you
            Q.
10
     yourself have any restrictions if you
11
     wanted to see particular data from IMS?
12
                  No.
            Α.
13
                  And that was true throughout
            Q.
14
     the time at Johnson & Johnson?
15
            Α.
                  Yes. If there was a request
16
     for particular data, yes.
17
            Q.
                  And then if you look at the
18
     Imperative Number 3, "Ensure the
19
     integrity of our products after
20
     manufacturing," and that's done with the
21
     bullet point, "Extend quality control of
22
     our products using newest" -- "newest
23
     technologies."
24
                  What does that mean?
```

```
Page 443
                  Again, these were the other
 1
     individuals involved in the manufacturing
 2
 3
     process. And whatever processes they had
 4
     in place for quality control, which were
 5
     accepted by the company.
 6
                  And then partnering along
            Q.
 7
     the entire supply chain. Maybe that's
 8
     part of the first bullet point. Do you
 9
     know?
10
                  I'm not sure.
            Α.
11
            Q.
                  Okay. But the -- but
12
     quality control would be extended
13
     throughout the entire supply chain. Is
     that fair to say?
14
15
            Α.
                  Yes.
16
                  If you go to Page 12. This
            Q.
17
     slide says, "Unification of findings,
18
     pulling it all together." And then the
19
     first bullet point is "information from
20
     active surveillance and passive
21
     surveillance and supply chain
22
     distribution sources submitted to members
23
     of the internal advisory board."
24
                  Now, you told me supply
```

```
Page 444
     chain distribution, that would be supply
 1
 2
     and trade, correct?
 3
            Α.
                  They would have those
 4
     responsibilities.
 5
                  And active surveillance, who
            0.
 6
     would have that responsibility?
 7
            Α.
                  So in order to answer your
 8
     question we have to go back and look at
 9
     the composition of that. So active
10
     surveillance would be done initially by
11
     the risk management team. That would --
12
     I'm trying to find the right slide to go
13
     through that with you.
14
            Q.
                  Okay.
15
            Α.
                  And those would be -- I
16
     think it's -- it's not labeled -- RMP
17
     strategy, building the plan.
18
                  I see it. Okav.
            Ο.
19
            Α.
                  Yes. So first, risks would
20
     be identified again by management or the
21
     assessment. And as we'd be going through
22
     our clinical studies, our in vitro and
23
     nonclinical studies and clinical abuse
24
     liability. Some of the assessments that
```

```
Page 445
 1
     we would be making.
 2
                  And then the people who
 3
     would initially be reviewing some of that
 4
     would be from the risk management team.
 5
     And individuals who sat on the risk
 6
     management team were people involved in
 7
     product labeling from our regulatory
             They'd have other ways in which
 8
     group.
 9
     that would be done for education and
10
     promotional activities to make sure that
11
     we have that.
                    There would be
12
     surveillance ongoing and there were two
13
     types of surveillance: Active and
14
     passive surveillance. And I can explain
15
     those.
16
                         I would like you to.
            Q.
                  Yes.
17
            Α.
                  And we talked about
18
     already -- about the supply chain --
19
     supply chain.
20
            Q.
                  Yes.
21
            Α.
                  So passive surveillance
22
     would be nothing -- it's nothing really
23
     passive about passive surveillance. It's
24
     an entity and activities that would be
```

Page 446 going on through our pharmacovigilance 1 2 group. And passive refers to the fact that the information would be coming 3 4 through the company either through 5 MedWatch forms or through people calling 6 in about adverse events. 7 The active surveillance is an activity where we would go out and 8 9 gain that information, and that would be 10 through groups like RADARS and Inflexxion 11 and getting that type of information. 12 And those data would be reviewed by the risk management team. 13 14 And would the risk 0. 15 management team -- is that who would be 16 responsible for surveillance or would 17 there be a different group? 18 Yeah, so the risk management 19 team would be reviewing the data coming 20 in from RADARS and from Inflexxion. 21 would also be discussing or be talking to 22 the source from passive surveillance as 23 well. And that information would be 24 reviewed and discussed and shared with

```
Page 447
     the internal advisory board, which was
 1
 2
     senior level individuals at Janssen, and
 3
     discuss the activities, what was
 4
     happening, if there were any concerns so
 5
     that senior leadership would be able to
 6
     get involved quickly as needed.
 7
                  And does that mean when I
            Q.
 8
     look over here on the left-hand side
 9
     where it says management, would that be
10
     the internal advisory team?
11
            Α.
                  That's -- yes. Management
12
     would be the internal advisory team. And
13
     then the changes that the management
14
     might discuss and decide on would be
15
     changes to the product labeling if that
16
     was appropriate, modifications of our
17
     educational systems as needed to address
18
     this, ensure that our launch and
19
     promotional activities were correctly
20
     reflecting what we knew. And then
21
     continue up with our surveillance, I've
22
     already discussed. And distribution and
23
     supply chain we already discussed.
24
            Q.
                  You may have told me this
```

```
Page 448
     and I missed it. On the right-hand side,
 1
 2
     assessment of the risks. Who is doing
 3
     the assessment of the risks, what team
    members?
 4
 5
                  I'm sorry. Oh, yes. So
 6
     those would be the activities by the risk
 7
    management team.
 8
            Q.
                 Okay.
 9
            Α.
                  Yes.
10
            Ο.
                  Would that also be the
11
     internal advisory team?
12
            Α.
                  So the internal advisory
13
     team would receive the initial findings
14
     from the risk management team and
15
     certainly have an opportunity to review
16
     the information themselves to make their
17
     own determination.
18
            Q. I see. Okay. So let's go
19
    back to Slide 12 where it says, "Putting
20
     it all together." And now I think it
21
    makes more sense. So information from
22
     active surveillance and passive
23
     surveillance and supply chain
24
     distribution would be submitted to
```

Page 449 1 members of the internal advisory board. 2 And that was when it makes its way back 3 up to management, correct? 4 Α. Yes. 5 Identical information is Ο. 6 given to the external advisory board. 7 Who is that? 8 So the external advisory Α. 9 board were a group of individuals outside 10 the company, with knowledge and expertise 11 in different areas that would help quide 12 us on appropriate tactics to take if we 13 became aware of addiction. 14 And there was -- so -- and I 15 think we just -- so that's the -- if you 16 want more information I can discuss that. 17 Okay. How were they chosen? Q. 18 They were chosen based on 19 their background and expertise. So we 20 wanted to have an individual who had 21 expertise in FDA activities and 22 appropriate product labeling. We wanted 23 an individual with experience with DEA. 24 We also wanted someone who had background

```
Page 450
 1
     in pain management who is a pain expert.
 2
                  Because active surveillance
 3
     was a -- some new methodology, we wanted
 4
     someone who had experience in signal
 5
     detection methodology. So that would be
 6
     an individual who could help us
 7
     understand what's a signal and what's not
     a signal and then help us begin to think
 8
 9
     about that.
10
                  And the other person that we
11
     added on was bioethicist because we
12
     wanted to get an outside opinion on some
13
     of the activities we're doing and see --
14
     and kind of checking with them as well.
15
                  And that would -- that would
            0.
16
     be the external advisory board, those --
17
     those individuals --
18
            Α.
                  Yes.
19
            Q.
                  -- that had those skills?
20
                  And who would -- who would
21
     be choosing those individuals?
22
                  Those were individuals that
23
     I selected in discussion with other
24
     people in the company. But again based
```

```
Page 451
     on their background and expertise.
 1
 2
            Q.
                  Had anything like that been
 3
     done at Johnson & Johnson prior to this?
 4
            Α.
                  Not to my knowledge.
 5
                  And then I see that each
            Ο.
 6
     board, the internal board and the
 7
     external board makes an independent
     assessment of the information to
 8
 9
     determine if there is an actionable
10
     signal.
11
            Α.
                  Yes.
12
            Q.
                  Do you agree with that?
13
            Α.
                  Yes.
14
                  And then in the event they
            Ο.
15
     disagree, the more conservative
16
     recommendation is followed. I take it at
17
     some point each -- the internal and
18
     external boards learns of each other's
19
     decisionmaking process, and the more
20
     conservative approach is taken?
21
            Α.
                  Yes.
22
                  Was there anyone that would
            Q.
23
     preside over both boards?
24
                  So I -- I presided over the
            Α.
```

```
Page 452
     external review committee and was
 1
 2
     responsible also for the risk management
 3
     team and we interacted with the internal
     review committee as we've described.
 4
 5
                  Okay. Is this structure
            0.
     still in place?
 6
 7
            Α.
                  I don't know at this point.
 8
                  Was it in place when you
            Q.
 9
     left the company?
10
            Α.
                  The risk management team, to
11
     the best of my knowledge, had been
12
     superseded by a different team, but some
13
     of its elements that you have seen here
14
     were taken on by that team.
15
                  And who headed up that team,
            Ο.
16
     the one that took over?
17
                  That was, I believe headed
            Α.
18
     up by the pharmacovigilance group.
19
            Q.
                  And so did the pharmaco --
20
     did the pharmacovigilance team keep an
21
     external and an internal structure?
22
                  The external structure was
     continued for a while, but I don't know
23
24
     whether it was part of the team that was
```

```
Page 453
 1
     run by the pharmacovigilance group.
 2
            Q.
                  Do you recall approximately
 3
     when it switched to the pharmacovigilance
 4
     group?
 5
                  I don't recall.
            Α.
 6
                  And do you recall any of the
            Q.
 7
     individuals who were on the external
     board?
 8
 9
                  Yes.
            Α.
10
            Ο.
                  And who were they or who do
11
     you remember?
12
            Α.
                  Right, so the person who was
13
     -- had acute -- very knowledgeable about
14
     FDA activities and product labeling, the
15
     person was Dr. Cynthia McCormick, former
16
     head of -- director of the anesthetics
17
     and critical care. I'm paraphrasing the
18
     title of the FDA group. The name of the
19
     group is probably a little -- may be a
20
     little bit different from that.
21
            Q.
                  Okay.
22
                  The person from DEA who
23
     participated on the external advisory
24
     board was Mr. Frank Sapienza. The pain
```

```
Page 454
     specialist who we had was Dr. James Otis
 1
 2
     up in Boston. The person that helped us
 3
     with signal detection methodology, we
     talked about active surveillance and
 4
 5
     those things, I'm blocking on her name
 6
     right now. And the last person was the
 7
     bioethicist, and that was Dr. Art Kaplan.
 8
            Q.
                  Dr. Art Kaplan?
 9
            Α.
                  Yes.
10
                  With a K?
            Q.
11
            Α.
                  Yes.
12
                  And it was a woman -- is she
            Q.
13
     a physician for the signal detection, do
14
     you recall?
15
            Α.
                  Yes. I'm blocking on her
16
     name though. Yes.
17
                  If you can turn to Slide 23.
            Q.
18
                  Oh I remember now.
            Α.
19
     Dr. Annette Stemhagen.
20
            Q.
                  Stemhagen?
21
                  Stemhagen. I believe --
            Α.
22
            Q.
                  Stemhagen.
23
            Α.
                  Yes, I believe that's her
24
     last name.
```

```
Page 455
 1
                  Okay. Actually Slide 22
            Ο.
 2
     might make it a little easier to talk
 3
     about. Education would be one of the
 4
     ways that risk management would get
 5
     information out to the field; is that
 6
     correct?
 7
            Α.
                  Yes.
 8
                  And one would be approved
            Q.
 9
     information from the label going directly
10
     to the healthcare professionals through
11
     continuing medical education. Do you see
12
     that?
13
            Α.
                  Yes.
14
                  And you agree that was one
            Q.
15
     way?
16
            Α.
                  Yes.
17
                  And information obtained as
            Q.
18
     the result of findings from the supply
19
     chain distribution could also be
20
     communicated through lectures on abuse
21
     and diversion.
22
                  Do you see that?
23
            Α.
                  Yes.
24
                  Would those be CME lectures
            Q.
```

```
Page 456
     or something else?
 1
 2
            Α.
                  This is under the category
 3
     of CME, so presumably it would be a
     discussion under CME.
 4
 5
                  And it says launch
            Ο.
 6
     promotional materials would have no
 7
     impact on CME. What do you mean by that?
 8
            Α.
                  This was a separation of
 9
     promotional activities from CME.
10
                  So CME would not have the
            0.
11
     same restrictions?
12
                  CME would not have the same
            Α.
13
     restrictions that we would have.
14
     Whatever the guidelines for CME are,
15
     those are the ones that the company would
16
     follow. But promotional materials would
17
     not be part of CME discussion.
18
                  Okay. And then if you turn
     to Slide 23, this is the -- this is now
19
20
     separate. This is the promotional piece,
21
     correct?
22
            Α.
                  Yes.
23
            Q.
               And approved information as
24
     a result of labeling change would be
```

```
Page 457
 1
     directly transmitted to healthcare
 2
     professionals through promotional
 3
     activities.
                  That would be, for example,
 4
     by sales representatives, correct?
 5
            Α.
                  Yes.
 6
            Q.
                  And then information
 7
     obtained through surveillance of supply
 8
     chain distribution might be communicated
 9
     in general discussions on abuse and
10
     diversion. How would -- that would be
11
     considered promotion, correct?
12
                  So the information would
            Α.
13
     need to be disseminated according to the
14
     company processes for formal promotional
15
     material and how to make that -- so it
16
     was an awareness about those types of
17
     activities.
18
                  And would those -- would
            0.
19
     this be general discussions on abuse and
20
     diversion through the supply chain?
21
                  The -- the way I read this
            Α.
22
     would be the information obtained through
     the surveillance of supply chain
23
24
     distribution might be communicated in
```

```
Page 458
     general discussions in abuse and
 1
 2
     diversion. So if we became knowledgeable
 3
     about certain types of diversion, then we
 4
     would discuss where it might be
 5
     appropriate to share that with healthcare
 6
     providers so that they are aware of these
 7
     types of things, these activities were
 8
     going on.
 9
                  Okay. And then this has
            0.
10
     just the same as the other slide. "This
11
     CME-related education is completely
12
     independent and separate of the
13
     promotional materials"?
14
            Α.
                 Correct.
15
            Ο.
               Go to Slide 32, the
16
     distribution supply chain. Would this
17
     be -- this would be the responsibility of
18
     trade and supply?
19
            Α.
                  Yeah, I just need a moment
     to get there.
20
21
            Q.
                  Oh, I'm sorry.
22
            Α.
                  All right. Are you on
23
     Slide 31?
24
                  32.
            Q.
```

```
Page 459
 1
                  32.
            Α.
 2
                  Yes.
                        And I'm sorry, what
 3
     was your question?
 4
            Q.
                  This would be supply and
 5
     trade that would deal with these issues?
 6
            Α.
                  Yes.
 7
                  But there would be oversight
            Q.
     from the internal and the external
 8
 9
     committees?
10
                  Well, the -- the -- as I had
            Α.
11
     mentioned earlier, that the -- the groups
12
     responsible at the company for the supply
13
     chain activities or supply chain
14
     integrity would do what they do.
15
     information that they obtained would be
16
     presented to the risk management team to
17
     have an understanding about supply chain
18
     integrity.
19
            Q.
                  Okay. So when we take a
20
     look at the second bullet point,
21
     "Implement following measures to prevent
22
     diversion. Obtain proof of identity from
23
     customers. Maintain retrievable receipts
24
     and distribution records. Report to DEA
```

Page 460 on suspicious orders. Register with DEA. 1 2 And provide controls and procedures to 3 quard against theft and diversion." 4 Would that initially be the 5 responsibility of either supply or trade 6 at Johnson & Johnson? 7 The people responsible Α. Yes. for the supply chain, this would be some 8 9 of the activities that they would 10 undertake. 11 Ο. And if there was some 12 recognition that something had to change 13 within -- within these responsibilities, 14 is that something that would then be 15 discussed with the risk management 16 individuals and -- and some sort of a 17 change to the risk management plan? 18 Well, the discussion would 19 be within that group of what was the issue, how did they intend to address it 20 21 and what had happened. 22 The -- the information of 23 what had happened would then be 24 communicated to the risk management team.

```
Page 461
     This is what happened. These were the --
 1
 2
     what they did to mitigate whatever
 3
     happened, and we would be -- might -- we
 4
     might be informed if something happened
 5
     or not.
 6
                  And then would it be true
 7
     that there would be, if there was some
 8
     discussion about how to change a policy
 9
     or procedure within supply and trade,
10
     would that be then discussed in the
11
     internal board as well as the external
12
     board and maybe a decision would be made
13
     and the more conservative approach taken?
14
                  Well, the -- the supply
15
     chain group would make their decisions on
16
     what they want to do. And they would
17
     communicate it to the risk management
18
            That would then be discussed with
19
     the -- the two groups and then the -- the
20
     internal review committee is senior
21
     management, so they would certainly be
22
     interacting with senior management from
23
     the supply chain side to come up with
24
     what needed to happen.
```

```
Page 462
 1
                  If they needed additional
 2
     information or input from individuals
 3
     outside the company, then they would
 4
     certainly check with the external review
 5
     committee.
 6
                  Would the external review
            Q.
 7
     committee be looking at this at the same
 8
     time if there was some issue that came
 9
     up, or would they only look at it if the
10
     internal team needed some assistance?
11
            Α.
                  It would depend on what
12
     happened. And in point of fact, we never
13
     saw this, so it's really hypothetical at
14
     this point.
15
                  But depending on the nature
16
     of what had happened, if we felt we
17
     needed to get it out to everybody, then
18
     certainly as I described it here, the
19
     information would be available to both
20
     the internal review committee and the
21
     external review committee.
22
                  Do you recall any incident
            Q.
23
     or event of any sort that -- that
24
     required that this process take place,
```

```
Page 463
     that there be a decision made by the
 1
 2
     internal board and the external board and
 3
     then you sort of had to broker the -- the
 4
     decisionmaking to the more conservative
 5
     approach?
 6
                  We -- for activities that
 7
     took place at the RM -- for the risk
 8
     management team to look at, that would
 9
     have been, again, discussed with the
10
     internal review committee.
                                  The external
11
     review committee, we didn't have a lot of
12
     opportunity where we needed to, but we
13
     did check with them with certain types of
14
     decisions that we wanted to make, to get
15
     their thinking and feedback for product
16
     development. That was where -- that was
17
     a major -- that was a role that they
18
     worked with us.
19
            Q.
                  With product development?
20
            Α.
                  With certain product
21
     development decisions, yeah.
22
            Q.
                  Product development
23
     decisions and how that would coincide
24
     with a risk management plan?
```

```
Page 464
 1
            Α.
                  Yes.
 2
            Q.
                  Was there anyone from the
 3
     legal department on any of those teams?
 4
                  So there was a member of the
            Α.
 5
     legal department on the internal review
 6
     committee, the management, the management
 7
     team, yes.
 8
                 And was this -- was this
            0.
 9
     just called the internal review team or
10
     was it the risk management plan internal
11
     review team or?
12
                  Well, the -- this was our
            Α.
13
     risk management plan, and then this would
14
     have been the internal review committee
15
     as part of that plan.
16
                  Then if you look at
            Q.
17
     Slide 33, distribution supply chain.
18
     Monitoring IMS data. Total sales from
19
     IMS versus total sales from Janssen
20
     Ortho-McNeil, as a means of assuring
21
     checks and balances. Do you see that?
22
            Α.
                  Yes.
23
            Q.
                  Would this be something by
24
     either supply or trade?
```

```
Page 465
                  That would be something that
 1
            Α.
 2
     I would assume to be the case.
 3
            Q.
                  Okay. I think I asked you
 4
     before. You don't know one way or the
 5
     other whether supply or trade was -- had
 6
     the ability to monitor IMS data?
 7
            Α.
                  I don't know.
 8
                  The slide would suggest they
            0.
 9
     could, correct?
10
                  Yes, because -- yes.
            Α.
11
            Q.
                  If you look to Page 40.
12
     Launch promotion. First bullet.
13
     Labeling changes directly affect
14
     promotion.
15
                  We talked about that. It's
16
     fairly obvious, correct?
17
            Α.
                  Yes.
18
                  Educational materials
            0.
19
     related to clinical trials and related
20
     products would impact on promotional
21
     activities. That's because you could
22
     only -- there -- there would be
23
     particular standards and rules you would
24
     have to go by with respect to what you
```

```
Page 466
     could -- what you could promote from
 1
 2
     clinical trials and related products,
 3
     correct?
 4
            Α.
                  Yes.
 5
                  And then the third bullet
            0.
 6
     point. Surveillance, distribution supply
 7
     chain findings definitely will impact on
 8
     promotional activities.
 9
                  What's meant by that?
10
                  If we were finding that
            Α.
11
     there was diversion or activities that
12
     were going on, if people were abusing the
13
     product, then we would want to make sure
14
     that there was a way through appropriate
15
     processes and means that those were
16
     addressed in materials that -- that could
17
     be discussed at a promotional venue.
18
                  So the healthcare provider
19
     would become aware of the types of things
20
     that they need to look for, in talking
21
     about that.
22
                  So this would be -- this
            0.
23
     would be an avenue to get information out
24
     to healthcare providers about what you
```

```
Page 467
 1
     were -- or what your company and -- and
 2
     the individuals at your company were
 3
     seeing with abuse and diversion?
 4
            Α.
                  Yes. There were compliant
 5
     processes.
 6
                  I'm sorry. What does that
            Q.
 7
     mean, there was compliant processes?
8
                  Well, the promotional
            Α.
 9
     activities done in a compliant manner,
10
     whatever those processes would be.
11
            Q.
                  Oh, I see. Okay.
12
                  And are you familiar, as you
13
     sit here today, with any promotion --
14
     promotional materials that provided
15
     information on abuse and diversion to
16
     healthcare providers?
17
                  So I'm currently not at the
18
     company, so I'm not aware of what types
19
     of promotional materials that they use
20
     now.
21
                  Were you aware of -- did it
            Q.
22
     ever happen, were there promotional
23
     materials concerning abuse and diversion
24
     to healthcare providers while you were at
```

```
Page 468
 1
     the company?
 2
            Α.
                  Well, the -- as part of the
 3
     information that would be distributed, a
 4
     product package insert would have the
 5
     information around abuse and diversion of
 6
     opoid analgesics and controlled
 7
     substances, C-IIs.
 8
            0.
                 Do you recall any other
 9
     promotional activity other than the
10
     package insert that would have provided
11
     information developed from the risk
12
     management program about abuse and
13
     diversion that could be provided to
14
     healthcare providers?
15
            Α.
                  The risk management program
16
     that we had was really predominately
17
     surveillance, and during this period of
18
     time we didn't see a lot of those types
19
     of activities. So they didn't translate
20
     necessarily into promotional materials.
21
     But we wanted to make sure that we had
22
     that available if we began to become
23
     aware of it.
24
            Q.
                  Okay. So the -- the process
```

```
Page 469
     was in place, but it wasn't something
 1
 2
     that you actually saw and -- and resulted
 3
     in such promotional materials?
 4
            Α.
                  Yes.
 5
                  And that was true -- at
            0.
 6
     least that's your understanding until
 7
     you -- until you left the company?
8
            Α.
                  While I was still involved
 9
     in promotional activities.
10
            Q.
                  You can put that exhibit
11
     away.
12
                  MR. LIFLAND: Where are we
13
            time-wise?
                  THE VIDEOGRAPHER: We are
14
15
            exactly at 37 minutes. So 7 hours
16
            1 minute.
17
                  MS. CONROY: Oh okay. So do
18
            you want to take a --
19
                  MR. LIFLAND: Yeah, let's
20
            take a break. Try to be back by
21
            10:30.
22
                  THE VIDEOGRAPHER: The time
23
            is 9:57 a.m. We are going off the
24
            record.
```

```
Page 470
                   (Short break.)
 1
 2
                   THE VIDEOGRAPHER:
                                      The time
 3
            is 11:05 a.m. And we are back on
            record.
 4
 5
 6
                     EXAMINATION
 7
 8
     BY MR. LIFLAND:
 9
                  Good morning, Dr. Vorsanger.
            Q.
10
            Α.
                  Good morning.
11
            Q.
                   I'd like to ask you just a
12
     few preliminary questions before we get
13
     into the main part of the examination
14
     regarding your responsibilities at
15
     Janssen.
16
                   While you were at Janssen,
     did you have primary responsibility for
17
18
     the sales of Janssen products?
19
            Α.
                  No, I did not.
20
            Q.
                  Who had that responsibility
21
     at Janssen?
22
                  That would have been the
            Α.
23
     sales force.
24
                  And did you have primary
            Q.
```

```
Page 471
     responsibility for the marketing of
 1
 2
     Janssen products?
 3
            Α.
                  No, I did not.
                  And who had that
 4
            Q.
 5
     responsibility?
 6
            Α.
                  That would have been the
 7
     marketing group.
8
                  And did you have primary
            Ο.
 9
     responsibility for compliance, including
10
     compliance with FDA and DEA requirements?
11
            Α.
                  No, I did not.
12
                  And who had that
            Q.
13
     responsibility?
14
                  Those responsibilities would
15
     have been from the compliance group.
16
                  Let me mark as an exhibit --
            Q.
17
     I don't need to mark it. It's been
18
     marked.
19
                  Let me just have you get out
20
     your curriculum vitae that was marked as
21
     Exhibit 2 yesterday.
22
                  I'd like to just go over
23
     very quickly your background and training
24
     and so feel free to refer to this, if you
```

```
Page 472
 1
     need it. But can you give us just a
 2
     general description of your education and
 3
     training starting with college?
 4
                  Yes. So I attended -- I
            Α.
 5
     attended the State University of New York
 6
     Stony Brook. I believe it's now called
 7
     Stony Brook University.
 8
                  After I completed my B.S., I
 9
     went to New York University where I
10
     completed the New York equivalent to a
11
     master's degree. And then that was
12
     continued on when I was at the City
13
     University of New York, culminating in me
14
     getting my -- and obtaining my Ph.D. from
15
     the City University of New York.
16
                  And what was your Ph.D. in?
            Q.
17
                  My Ph.D. was in the area of
            Α.
18
     human genetics.
19
            Q.
                  And then did you go onto
20
     medical school after that?
21
                  I did.
            Α.
22
                  And can you tell us about
            Q.
23
     your medical school training?
24
                  Yeah. I attended medical
            Α.
```

```
Page 473
     school at the Mount Sinai School of
 1
     Medicine in New York City. And after I
 2
 3
     completed my M.D. degree, I went on to do
 4
     a residence -- an internship and
 5
     residencies at Montefiore Hospital and
 6
     Medical Center.
 7
                  And briefly, what does
            Q.
     internal medicine entail?
 8
 9
                  So internal medicine is a
10
     medical doctor that takes general medical
11
     care and may be responsible for diseases
12
     like heart disease or lung disease and
     similar types of diseases.
13
14
                  And did you get experience,
            Ο.
15
     for example, treating patients in the
16
     clinical setting?
17
                  Yes, I did.
            Α.
18
                  And emergency room setting?
            Ο.
19
            Α.
                  I treated patients in --
20
     certainly in the emergency room and
21
     patients on the wards as well.
22
                  And did you have any
            Q.
23
     occasion during this time, and if you
24
     want to take a look at your -- we can put
```

```
Page 474
     a time frame on it. I think it's in the
 1
 2
     mid-'80s, to prescribe opioid pain
 3
     relievers?
 4
            Α.
                  So I would have prescribed
 5
     opioid pain relievers -- relievers as
 6
     part of my -- my activities in the
 7
     emergency room if patients came in with
 8
     sprains or other types of medical
 9
     conditions that would be appropriate for
10
     an opioid analgesic.
11
            Ο.
                  And after your internal
12
     medicine training, did you have
13
     additional medical training after that?
14
            Α.
                  I did.
15
            Q.
                  Can you describe that?
16
                        After I completed my
            Α.
                  Yes.
17
     internal medicine training, which
18
     culminated me being board-certified in
19
     internal medicine. I had gone on to do
20
     other residency in anesthesiology up in
21
     Boston at the Massachusetts General
22
     Hospital.
23
            Q.
                  And can you describe
24
     generally what's involved in an
```

```
Page 475
     anesthesiology residency?
 1
 2
            Α.
                  So I learned about the
 3
     practice of anesthesia, had to administer
 4
     anesthetics to people as they undergo
 5
     surgical procedures, and used a variety
 6
     of -- how to appropriately use a variety
 7
     of different medications to perform those
 8
     anesthetics.
 9
            Q. And do the anesthetics
10
     include opioid products?
11
            Α.
                  Yes, they do.
12
            Q.
                  Can you describe some of
13
     those and how they were used?
14
                  So I have experience using
15
     intravenous fentanyl for a number of
16
     patients. Fentanyl is a potent pain
17
     medication. It's used as an analgesic as
18
     well as an anesthetic, and used
19
     intravenous morphine as well.
20
            Ο.
                  What's the difference
21
     between anesthesia and analgesia, just
22
     for my information?
                  So analgesia is control of
23
     pain. Reduction in pain. And anesthesia
24
```

```
Page 476
     is absence of pain.
 1
 2
                  So when you go in for
 3
     surgery and you think of patients going
 4
     and getting off to sleep so they have no
 5
     pain during the procedure, that would be
     more of an anesthesia, anesthetic.
 6
 7
                  And you said you did your
            Q.
     residency in anesthesia at Mass. General?
 8
 9
                  That's correct.
10
            Ο.
                  And are you board certified
11
     in any area?
12
                  Yes, I am. I'm board
            Α.
13
     certified as an anesthesiologist, and as
14
     I already mentioned, I'm board certified
15
     in internal medicine.
16
                  And after your residency,
            Q.
17
     where did you go to work?
18
                  So I was invited to come on
19
     staff as an anesthesiologist at
20
     Massachusetts General Hospital. I was
21
     there from 1993 to 1990 -- sorry, from
22
     1990 to 1993.
23
                  And in 1993 I then went on
24
     to take a private practice physician as a
```

```
Page 477
 1
     staff anesthesiologist at Concord
 2
     Hospital, in Concord, New Hampshire.
 3
            Q.
                  And can -- can you describe
 4
     briefly what your work entailed in those
 5
     positions?
 6
            Α.
                  Right. So the -- most of my
 7
     work involved administering anesthetics
 8
     and -- and providing anesthesia for
 9
     surgical procedures, both at the
10
     Massachusetts General Hospital, as well
11
     as at Concord Hospital.
12
                  And that would include work
            Q.
13
     with opioid products?
14
            Α.
                  Yes, a considerable amount.
15
            Ο.
                  And which ones?
16
                  Really mostly fentanyl and
            Α.
17
     other fentanyl-type products. And some
18
     morphine as well.
19
            Q.
                  And what did you do after
20
     your work as an anesthesiologist?
21
                  So after my time at Concord
            Α.
22
     Hospital, and I -- we discussed the years
23
     of 1993 to 1995, I transitioned over to
24
     the pharmaceutical industry and worked at
```

```
Page 478
 1
     Astra USA.
 2
            Q.
                  And briefly, what did you do
 3
     for Astra?
 4
                  I was a medical advisor at
            Α.
 5
     Astra USA, and I provided a medical
 6
     expertise then for -- for a number of
 7
     their local anesthetics; local
     anesthetics would be medications like
8
 9
     novocaine.
10
            Q. And how long were you at
11
    Astra?
12
                  I was at Astra for several
            Α.
13
     years. I left Astra in -- let me -- let
14
     me just check and -- and see. I was at
     Astra from 1995 to 1997. And then in
15
16
     1997 to 2000 I worked at another company
17
     called Parexel International.
18
                 And what was Parexel?
            0.
19
            Α.
                  Parexel is a -- is a
20
     contract research organization.
21
                  And what is a contract
            Q.
22
     research organization?
23
                 A contract research
24
     organization is a company that provides
```

Page 479 1 services to -- mostly to the 2 pharmaceutical industry but others as 3 well. So companies may require 4 additional support to run clinical 5 trials, to analyze data, et cetera. And 6 so a contract research organization, part 7 of their responsibilities would be to 8 provide that information -- those 9 services to a pharmaceutical company. 10 And why did you make the 0. 11 change to go from the pharmaceutical 12 company Astra to the contract research 13 organization Parexel? 14 I was really interested to 15 learn about how clinical trials are done, 16 how are they -- how do you write a 17 protocol well. How do you initiate a 18 study, execute a study, analyze the data, 19 do safety monitoring. And my feeling was that one of the best ways to do that was 20 21 at a contract research organization, 22 where you really get the whole spectrum of -- of clinical trials. 23 24 The other reason why I

Page 480 1 wanted to go was because I had an 2 opportunity to see how different 3 companies perform clinical studies and 4 how they ran them, as opposed to being at 5 a single company, where you can learn a 6 great deal of information, I would then 7 have an opportunity to see how different 8 companies conducted their clinical 9 trials. 10 Did you have an opportunity 11 to work with Janssen Pharmaceuticals when 12 you were at Parexel? 13 Α. I did. 14 And can you explain what the Q. 15 product was that you were working on? 16 Yes. So Janssen was Α. 17 developing a pain control system. The 18 system was designed to be used in 19 hospital for the administration of 20 fentanyl for the treatment of 21 postoperative pain. And I had worked 22 with Janssen at that time to help develop 23 their protocols and go through study 24 design with them as well.

```
Page 481
 1
                  I also advised them on
 2
     another medication. I believe it was
 3
     Risperdal.
 4
            Q.
                  Okay. And this fentanyl
 5
     system that you referred to, is that a
     patch system?
 6
 7
            Α.
                       That's a liquid that
                  No.
     would be given -- normally that -- yeah,
 8
 9
     I misspoke. That is a patch-type system.
10
     So, as opposed to IV PCA that people may
11
     have experience with where they push a
12
     button, this was a system that did not
13
     require any kind of intravenous
14
     admission, there was no IV required.
15
                  The patient pushed the
16
     button and the way it was set up, it
17
     would set up an electronic charge and the
18
     fentanyl would then diffuse across the
19
     scan into the bloodstream.
20
            Q.
                  Do you know whether Janssen
21
     ever brought that product to market?
22
                  Janssen did not bring the
            Α.
23
     product to market as far as I know.
24
                  And did there come a time
            Q.
```

```
Page 482
 1
     when you went to work directly for
 2
     Janssen?
 3
            Α.
                  Yes. I was at Parexel for a
 4
     period of time, and in October of 2000 a
 5
     position became available in the U.S.
 6
     medical affairs group at Janssen. And I
 7
     saw a -- I started working at Janssen as
 8
     an employee.
 9
               And what kinds of products
            0.
10
     did you work on at Janssen?
11
            Α.
                  I worked on controlled --
12
     C-II controlled substances.
13
                  And which products?
            Q.
14
                  I worked on Duragesic, a
15
     transdermal fentanyl product, and
16
     tapentadol.
17
                  What was your position, what
            Q.
18
     group in Janssen did you come into?
19
            Α.
                  So I was in the U.S. medical
     affairs group. And that had -- the
20
21
     functions were very similar. At one
22
     point I was also in the scientific
23
     affairs group as well. But the
24
     responsibilities were the same. And the
```

Page 483 1 other product that I had worked on at 2 Janssen as well, which was an opioid but 3 not a -- not a C -- not a controlled 4 substance at the time was tramadol. 5 Who did you work with there? Ο. 6 Α. I worked in the U.S. medical 7 affairs group, and one of the people I 8 reported into was Dr. Bruce Moskovitz. I 9 worked with pharmacists, other 10 physicians, a variety of different people 11 from the company. 12 Q. And in general, what were 13 your responsibilities in the medical 14 affairs group? 15 Α. So in the medical affairs 16 group, our responsibility is to work with 17 healthcare providers to understand 18 specifically what their data needs might be, to ensure -- from our point of view, 19 20 ensure safe and effective use of our 21 compounds. So we would understand what 22 are the types of data that they would 23 find compelling. And I was responsible 24 for developing protocols for clinical

```
Page 484
 1
              Some of my early
     trials.
 2
     responsibilities included working on two
 3
     clinical trials that were already
 4
     underway.
 5
                  I also partnered with other
 6
     individuals in the company who were doing
 7
     work in the outcomes research groups,
 8
     worked with the regulatory affairs group
 9
     as well. And also provided medical
10
     expertise to the medical information
11
     group.
12
                  And what about in the field
            Q.
13
     of safety monitoring and surveillance?
14
                  So I was certainly partnered
15
     with the pharmacovigilance group to do
16
     safety monitoring as well, and review
17
     data on our opioid analgesics.
18
     addition, I worked at the company to
19
     develop an acute surveillance program to
20
     monitor, as part of safety monitoring for
21
     our prescription opioid analgesics.
22
                  You mentioned that the two
            Ο.
     Schedule II products you worked on were
23
24
     Duragesic and Nucynta, and I take it that
```

```
Page 485
     you worked on both -- both formulations
 1
 2
     of Nucynta, the immediate and extended
     release?
 3
 4
            Α.
                  Yes, that's correct.
 5
            Ο.
                  And was -- was Duragesic --
 6
     were they all approved products at the
 7
     time you joined Janssen in 2000?
 8
                  That's right. Duragesic had
            Α.
 9
     been on the market since 1990 and I had
10
     joined approximately ten years later in
11
     2000.
12
            Q.
                  And how about Nucynta, the
13
     Nucynta products?
14
                  Now, there was discussion
15
     about Nucynta, but I was not specifically
16
     involved in that. And then Nucynta --
17
     the -- the immediate release formulation,
18
     Nucynta, which I some -- will be
19
     referring to as Nucynta IR, but it's
     actually called Nucynta, didn't come on
20
21
     the market 2000 -- until 2009.
22
                  And what about the
            Ο.
23
     extended-release product?
24
            Α.
                  The extended-release I
```

```
Page 486
    believe came on -- was available in the
 1
 2
     U.S. market two years later, in 2011.
 3
            Q.
                  All right. Let's go back.
 4
     You mentioned that when you started there
 5
     were -- on the Duragesic product, there
 6
     were some ongoing postapproval clinical
 7
     trials that you worked on.
 8
                  What did you do with regard
 9
     to those?
10
            Α.
                  So those studies were really
11
     wrapping up. I was involved in data
12
     collecting. Analyzing the data, looking
13
     at adverse events as part of safety
    monitoring, and then working on
14
15
     developing a publication plan to provide
16
     that information to prescribers, and
17
     others.
18
                 Did -- did the company have
            0.
19
     a procedure or standard procedure
20
     regarding publication of data coming out
21
     of its clinical trials, postmarketing
22
     clinical trials or outcomes research?
23
            Α.
                  Yes, it did.
24
                  MS. CONROY: Objection.
```

```
Page 487
 1
     BY MR. LIFLAND:
 2
            Q.
                  Can you describe what that
 3
     was?
 4
            Α.
                  Yes.
                        So there -- there was
 5
     a procedure in place that the studies
 6
     that were undertaken would be published
 7
     and the information would be -- would be
     published in a number of different ways.
 8
 9
     It may be as part of a poster
10
     presentation of the clinical data. Or it
11
     may be data which would be reviewed by
12
     professional societies, peer reviewed for
13
     presentation at scientific meetings.
14
                  In addition, the information
15
     would be submitted to journals with peer
16
     review and published in those journals as
17
     well.
18
            Ο.
                  Let me have --
19
                  MR. LIFLAND: I'm going to
20
            mark as Defendant's Exhibit -- do
21
            we just do it 1?
22
                                It's right
                  MS. CONROY:
23
            there. It's --
24
                  MR. LIFLAND: Oh, okay.
```

```
Page 488
 1
                  MS. CONROY: I think it's
 2
            just --
 3
                  MR. LIFLAND: Vorsanger, I'm
 4
            sorry.
 5
                  MS. CONROY: Yes.
 6
                  MR. LIFLAND: Vorsanger
 7
            Exhibit 13.
8
                   (Document marked for
 9
            identification as Exhibit
10
            Janssen-Vorsanger-13.)
11
     BY MR. LIFLAND:
12
                  I've marked as Exhibit 13 an
            Q.
13
     article entitled An Observational Study
14
     of Health-Related Quality of Life and
15
     Pain Outcomes in Chronic Low Back Pain
16
     Patients Treated With Fentanyl
17
     Transdermal System.
18
                  Do you recognize this?
19
            Α.
                  I do.
20
            Q.
                  And can you explain what it
21
     is?
22
            Α.
                  Yes. So there were two
23
     ongoing clinical studies that I had
24
     picked up when I started at Janssen in
```

Page 489 October of 2000. One was a study 1 2 comparing Duragesic, the transdermal 3 fentanyl system, to OxyContin, looking at 4 patient preference. And the other one 5 compared Percocet to Duragesic; again, 6 the same endpoint of patient preference. And there was a number of different 7 8 outcomes, instruments, that were in both 9 of those studies as part of the clinical trials. And this publication looks at 10 data from both of those studies combined, 11 12 looking at health-related quality of life 13 and pain outcomes measures for those two 14 studies. 15 And is this an example of 16 data that Janssen submitted for 17 publication that had been gathered in a 18 postmarketing clinical trial? 19 Α. Yes, that's correct. 20 Q. And you're the last listed 21 author on that document? 22 Α. Yes. 23 Q. And can you just briefly 24 describe what the conclusion of this

```
Page 490
     analysis was?
 1
 2
                  So this, as I mentioned, the
            Α.
 3
     data came from two sources. We discussed
     that. And our conclusion was that
 4
 5
     chronic low back pain patients who
 6
     chronically used short acting opioids
 7
     favored -- demonstrated a tremendous
 8
     health-related quality of life burden.
 9
                  And there were favorable
10
     health-related quality of life outcomes
11
     were observed among patients who reported
12
     pain relief.
13
                  So people who were starting
14
     on pain medications with chronic low back
     pain, there's a significant amount of
15
16
     burden to them by having those painful
17
     conditions.
18
               And is this journal that --
            Ο.
19
     is this a peer-reviewed journal?
20
            Α.
                  Yes, it is. Current Medical
21
     Research and Opinion is a peer-reviewed
22
     journal.
23
                 Can you describe what peer
            Q.
24
     review is?
```

```
Page 491
 1
                  So with a peer-reviewed
 2
     journal the material is prepared by
 3
     individuals who may be physicians or
 4
     other investigators and is sent to the
 5
     journal where it's reviewed either by
 6
     people with a background -- they may be
 7
     physicians, scientists, Ph.D.s, et
     cetera, to review that to make that the
 8
 9
     quality of the articles are such and it's
10
     appropriate for the journal.
11
                  So it's not just accepted
12
     but it goes through a review process to
13
     ensure that the article is, as I
14
     mentioned, of sufficient quality and
15
     appropriate for the journal.
16
                  And you also mentioned that
            Q.
17
     there is a peer review process that goes
18
     along with publishing data in poster
19
     format at annual meetings of medical
20
     societies. Can you describe that?
21
            Α.
                  Yes. So a similar type of
22
     process would be in place. Investigators
23
     who have done clinical studies and others
     would submit it to a professional
24
```

```
Page 492
     society. And they may be individuals
 1
     that the professional societies called
 2
 3
     upon to review the posters for quality
     and content and then make a decision that
 4
 5
     that would be appropriate to display at a
 6
     scientific meeting or present the
 7
     information at a scientific meeting.
 8
                  You also mentioned that you
            0.
 9
     worked with outcomes research, the
10
     outcomes research group at Janssen.
11
            Α.
                  Yes.
12
            Q.
                  Can you describe what
13
     outcomes research is?
14
                  So outcomes research, the
15
     type of work that they do may be usual
16
     care type studies. And those would be
17
     studies to understand how patients are
18
     treated in a typical real world setting.
19
     Those studies may begin to gain
20
     information on how patients use certain
21
     types of drugs, how they function in the
22
     medical system, who are the individuals
23
     that take care of them. Those would be
24
     some of the other examples.
```

```
Page 493
 1
                  They may look at databases
 2
     and analyze those for certain types of
 3
     information as well.
 4
                  Those studies are really
 5
     quite important for us clinically. They
 6
     differ from controlled clinical trials,
 7
     which in some ways they have more rigor,
 8
     but there are more inclusion/exclusion
 9
     criteria. So the patient population is
10
     more homogenous in a controlled clinical
11
     trial as opposed to real world evidence
12
     study or the type of information that the
13
     outcomes research groups do where it's
14
     more information on other types of --
15
     different types of patients that wouldn't
16
     necessarily be included in, like, a
17
     placebo-controlled-type study.
18
                  Let me go back now and ask
            0.
19
     you a few more specific questions about
20
     the medications in question starting with
21
     Duragesic.
22
                  What is Duragesic?
23
                  Duragesic is a patch. And
24
     the -- and the opioid pain medication in
```

Page 494

- 1 the patch, there's pain medication in the
- 2 patch. It's a potent opioid called
- 3 fentanyl. It's a morphine-like drug.
- 4 And the medication in the patch then
- 5 diffuses or goes across the skin. And
- 6 then into the bloodstream and then goes
- 7 around and that medication will go to the
- 8 nervous system, to the brain, to provide
- 9 pain control.
- 10 Q. And what is fentanyl?
- 11 A. Fentanyl is an opioid pain
- 12 medication. It's a potent opioid.
- 13 Q. And you described -- is
- 14 this, the fentanyl that's in the patch,
- 15 the same medication that you described in
- 16 relation to your anesthesia work?
- 17 A. Yes. So it's a
- 18 pharmaceutical grade fentanyl. The work
- 19 that I did in the operating room would be
- 20 administering fentanyl intravenously.
- 21 This is a -- fentanyl that's in the
- 22 fentanyl patch is pharmaceutical grade
- 23 fentanyl. It's prepared according to
- 24 very -- very precise, very strict ways in

```
Page 495
     terms of it -- to be done.
 1
                                  Yes.
 2
                  Have you heard of illegally
            Q.
 3
     manufactured street fentanyl?
 4
            Α.
                  I have.
 5
                  Is that the same thing as
            Ο.
 6
     pharmaceutical grade fentanyl?
 7
            Α.
                  Those are very different.
 8
     Those are made typically in an illegal
 9
     laboratory. There's really no control
10
     about those types of -- that type of
11
     fentanyl. And that fentanyl can be mixed
12
     with drugs like heroin. It's the same
13
     type of illegal opioid in a manner
14
     similar to heroin.
15
                  What are the advantages of
            0.
16
     the patch delivery or the benefits of the
17
     patch delivery system incorporated in
18
     Duragesic?
19
                  MS. CONROY: Objection.
20
                  THE WITNESS: Some of the
21
            advantages are you have
22
            pharmaceutical grade fentanyl
23
            that's in a delivery system that's
24
            administered or delivered in a
```

```
Page 496
 1
            very controlled way.
 2
                  So we have a good
 3
            understanding that the amount of
 4
            fentanyl would be delivered to a
 5
            patient over a period of time, and
 6
            then for careful -- for patients
 7
            that are carefully selected for
 8
            appropriate use, the drug
 9
            certainly has been shown to be
10
            safe and effective in that patient
11
            population.
12
     BY MR. LIFLAND:
13
                  Are there other advantages
            Ο.
     or other benefits for the patient?
14
15
            Α.
                  Yes. So the patch delivery
16
     system allows for fentanyl to be
17
     delivered up to 72 hours. We recognize
18
     that's not true for all patients. For
19
     some patients, a small number may require
20
     the patch to be changed in less than
21
     72 hours, in 48 hours. And our package
22
     insert is already labeled for such.
23
            0.
                  What are the benefits of a
24
     72-hour delivery system?
```

```
Page 497
 1
                  So if patients are using
     other medications, like short-acting
 2
 3
     opioids, there's a phenomena we see
     clinically sometimes referred to as clock
 4
 5
     watching where the patients waiting to
 6
     get to the end of the dose and they're
 7
     looking at their clock to see when they
 8
     can get another dose of the medication.
 9
     By having a delivery system that provides
10
     continuous analgesia, continuous control
11
     of the pain for a period of time,
12
     patients don't have to be preoccupied
13
     thinking about that. The medication is
14
     available for them over that period of
15
     time.
16
                  Are there other benefits?
            Q.
17
                  The other benefits was that
            Α.
18
     there may be -- would be the design
19
     itself. Certainly we know that the
20
     controlled delivery system that we were
21
     talking about has a certain amount of
22
     opioid delivered over a period -- period
23
     of time. And that slow rate of
24
     introduction into the nervous system or
```

Page 498 1 controlled rate into the nervous system 2 may be a benefit insofar as people who 3 would seek to abuse the drug or divert 4 the system or divert it, would be less 5 inclined to use the system because they're more interested in a quick high, 6 7 quick euphoria by having it injected. Which patients are 8 Q. 9 appropriate for Duragesic? 10 So Duragesic is appropriate 11 for patients that have chronic pain that 12 can't be treated by other medical 13 products that might be available like an 14 ibuprofen and other types of medications 15 and will require an opioid analgesic for 16 an extended period of time. 17 And is there a limitation as Ο. 18 to the kinds of chronic pain that might 19 be treated? 20 Α. No. The indication that we 21 have is for chronic pain regardless of 22 the cause, as long as the requirement is 23 that they need an opioid analgesic for an 24 extended period of time, because this is

```
Page 499
 1
     a very strong medication.
 2
            Q.
                  Should patients be started
 3
     on Duragesic as a first line pain
 4
     therapy?
 5
                  No. So the requirements are
 6
     that patients need to be opioid tolerant.
 7
     What that means is that patients need to
 8
     be on the opioid pain medications and be
 9
     on a certain amount in order for them to
10
     be able to go onto start the Duragesic,
11
     working -- using the Duragesic patch.
12
            Q.
                  And you started to speak
13
     about ways in which the patch delivery
14
     system might affect the attractiveness of
15
     the product to people who want to abuse
16
     opioids.
17
            Α.
                  Yes.
18
            Ο.
                  Can you elaborate on that?
19
            Α.
                  Yes. So for people who want
20
     to abuse opioid pain medications, the
21
     addicts and people who want to abuse it
22
     are looking for a quick high.
                                     They want
     to have a quick onset of the medication
23
24
     to get the euphoria that they're looking
```

```
Page 500
 1
     for.
 2
                  By the design of the system,
 3
     you have a controlled-release of
 4
     pharmaceutical grade fentanyl that goes
 5
     in and again takes time to get what's
 6
     called a steady-state where we have a
 7
     blood level. So for people who want
 8
     to -- again, for the fast high that we've
 9
     just been talking about, this type of a
10
     system would not be desirable -- used
11
     typically by putting it on the skin.
12
                  If these individuals wanted
13
     to get to the fentanyl, they would have
14
     to go and break -- they would have to
15
     break in and get the fentanyl which is
16
    mixed with a gel in the Duragesic system.
17
                  So they would then have
18
     fentanyl and be using an uncontrolled
19
     amount of fentanyl, which could lead to
20
     overdose, respiratory depression, and
21
     death. And it's also as they administer
22
     that fentanyl they would also have other
23
     products that are in the gel, and those
24
     would be mixed with the fentanyl and
```

```
Page 501
 1
     there could be problems with that as
 2
     well.
 3
                  So there were really two --
 4
     two ways in which the system would not be
 5
     desirable to people who were addicted to
 6
     opioid medications or would seek to abuse
 7
     them.
 8
            Q.
                  Is there still a potential
 9
     for abuse of the product?
10
                  Yes. It's a controlled
            Α.
     substance, it's a C-II. And as with
11
12
     other C-IIs, there is a potential for
13
     abusing the medication.
14
                  And when you started in the
     2000, 2001 time frame, did Janssen have
15
16
     information about the extent to which the
17
     product was being abused in the real
18
     world?
19
            Α.
                  Yes. We had
20
     pharmacovigilance data that had been
21
     going on since the product was approved
22
     in the 1990s. So we certainly had those
23
     as ongoing activities as well.
24
                  And are you familiar with a
            Q.
```

```
Page 502
     report by Pinney Associates?
 1
 2
            Α.
                  Yes. So that was a report
 3
     that came out about a year later. It
 4
     was -- maybe less. In 2001. I had
 5
     started in 2000.
 6
                  The Pinney report described
 7
     the ongoing safety for Duragesic. And in
 8
     fact, noted low rates of abuse and the
 9
     product was well tolerated. But Pinney
10
     was aware of the fact that another
11
     delivery system for another type of
12
     patch, called the matrix patch, was being
13
     considered by different companies.
14
     there was a concern that the matrix patch
15
     may have abusability that might be
16
     different from the reservoir or Duragesic
17
     patch.
18
                Did they have any
            Ο.
19
     conclusions as to the reservoir patch?
20
            Α.
                  They concluded that the
21
     reservoir patch was safe and that there
22
     were low mentions of abuse with the
23
     reservoir system.
24
            Q.
                  Let me show you an exhibit
```

```
Page 503
     that was marked yesterday. This is also
 1
 2
     from the early 2000s. I believe it's
 3
     Exhibit 9.
 4
                  And can you tell us again
 5
     briefly what Exhibit 9 is?
 6
                  So Exhibit 9 is a copy of
            Α.
 7
     the summary of an advisory board that we
8
     convened in November of 2003. It was the
 9
     advisory board -- a key opinion leader
10
     advisory board, defining relative abuse
11
     liability.
12
            Q.
                  And were you -- were you
13
     involved in convening this advisory
14
     board?
15
                  Yes, I was the
            Α.
16
     representative from the company who
17
     reached out to Dr. Sacoor and Dr. Nat
18
     Katz to put this advisory board together.
19
                  And can you explain what was
            Q.
20
     the purpose of convening this advisory
21
     board?
22
                  Yes. So in the 2003 time
            Α.
23
     frame and even before that, we were
24
     concerned about more mentions of abuse
```

Page 504 1 that was going on in the -- in the media. 2 We had good information at 3 that time that the Duragesic system was 4 safe, it was effective, and there were 5 low mentions of -- low mentions of abuse 6 that we had seen. Low abusability. 7 We were thinking about 8 developing a follow-on product to 9 Duragesic. And one of the things we 10 wanted to understand is what were the 11 types of studies that would need to be 12 done to really understand how you can 13 characterize the abusability of a 14 specific product. And we wanted to 15 understand how we could differentiate our 16 product from other types of opioid 17 analgesics where more abuse was -- was at 18 least being reported in the mainstream. 19 And how did you go about Q. 20 selecting the people for this advisory 21 board. And maybe begin your answer just 22 by explaining what an advisory board is 23 and how Janssen uses them. 24 Α. Right. So an advisory board

Page 505 1 is a meeting where a company would invite 2 individuals, experts with certain 3 knowledge that we wanted to learn more 4 about a specific condition. So in this 5 case we were very, very interested as I mentioned in understanding more about how 6 7 do we talk about the different 8 liability -- abuse liability for 9 different compounds and how do we -- are 10 able to see -- what type of studies would 11 we need to have to show the FDA and 12 others that our products that we were 13 thinking about developing might be 14 different from other compounds. And to 15 ensure that we continued to have the same 16 type of safety profile and low 17 abusability that we had seen with the 18 Duragesic system. 19 So we had reached out to 20 Dr. Sacoor to help us, and -- and Dr. 21 Katz to come up and invite the right 22 people, and there was a system that was 23 set up was based on individuals' 24 background, publications, and their

```
Page 506
     clinical experience. We had people from
 1
 2
     all different areas that could help us
 3
     begin to understand the types of studies
 4
     that we would need for abuse liability.
 5
                 And if you'll turn to
            0.
 6
     Page 5. Going to Page 7 of the document.
 7
            Α.
                  Yes.
 8
                  That -- that would be the
            0.
 9
     Bates numbers that end in 462 through
10
     464.
11
            Α.
                  Correct.
12
                  Is this the list of advisors
            Q.
13
     that were invited as a result of that
14
     process?
15
                  Yes, it is. We were
            Α.
16
     interested, my request to Dr. Sacoor and
17
     Dr. Katz, was to have some of the best
18
     minds that we had in the U.S. to
19
     basically help us understand the types of
20
     studies that we would need. So these
21
     were the individuals, and they came from
22
     a variety of different backgrounds.
23
                  People from former DEA.
24
     People with expertise in epidemiology.
```

Page 507 1 Opioid abuse. We had people who were 2 clinical trial -- trialists. People who 3 had experience managing patients with 4 different types of painful conditions. 5 Ο. And I think we might have 6 skipped over. But who were Dr. Sacoor and Dr. Katz? 7 8 So Dr. Sacoor runs a Α. 9 company -- ran a company at that time 10 that convened advisory boards. And Dr. Nathaniel Katz is someone who is a 11 12 pain specialist and has expertise and 13 interest in this area of abuse as well. 14 And did the advisory board 0. 15 discuss the -- the data that was 16 available at that time that reflected on 17 the -- the abuse reports on Duragesic and 18 the abuse for Duragesic? 19 Α. Yes. Yes, they did. 20 would have been an important starting 21 point, was to get external confirmation 22 of what we were understanding, not only 23 from the Pinney report that we had talked 24 about in 2001, but to really understand

```
Page 508
 1
     what other experts were thinking.
 2
                  And the conclusion that they
 3
     had come up with, which was consistent
 4
     with our findings from our
 5
     pharmacovigilance data and other sources,
 6
     was that there were low mentions of abuse
 7
     of the Duragesic system as a starting
     point. And certainly that was in many
 8
 9
     ways comforting to us because that was
10
     our understanding as well.
11
                  And if you'll turn to
            Q.
12
     Page 149 of the document. Bates ending
13
          Is that the discussion that you
     were describing there?
14
15
            Α.
                  Yes, it is.
16
                  In the first sentence there
            Q.
17
     it says, "We heard in the discussion over
18
     and over again the statement that we know
19
     that Duragesic has a lower abuse
20
     potential than a lot of other opioids."
21
                  And then -- well, is that a
22
     statement that you agreed with?
23
            Α.
                  Yes, I do.
24
                  And then there are
            Q.
```

```
Page 509
     several -- there's discussion of some of
 1
 2
     the indicators for that?
 3
            Α.
                  Yes.
                  One is DAWN data. Can you
 4
            Q.
 5
     explain what that is?
 6
                  Yes. So in response to how
            Α.
 7
     do we know that, there were several
 8
     indicators. As you mentioned first was
 9
     the DAWN data.
10
                  When we do a request for
11
     specific forms of fentanyl abuse in DAWN,
12
     it -- if it was very, very low in the mid
13
     1990s, it began to creep up at the end of
14
     the '90s. And in 2001 data it showed
15
     that approximately half of the fentanyl
16
     mentions were Duragesic. But the actual
17
     totals were still very small. And when
18
     you compare that with any of the other
19
     opioids it just doesn't even belong in
20
     the same pattern.
21
                  So there's one indicator.
22
     The second --
23
            0.
                  Let me -- before you get to
24
     the second one. The statement that half
```

```
Page 510
     of the fentanyl mentioned in DAWN was
 1
 2
     Duragesic, does that indicate that the
 3
     other half of the fentanyl mentions are
     something else?
 4
 5
                  Yes, it could be from
            Α.
 6
     illegal fentanyl, or if there were other
 7
     formulations of fentanyl as well.
 8
                  Okay. And the second
            0.
 9
     indicator?
10
                  The second indicator would
            Α.
11
     be the NFLIS which shows extremely low
12
     figures suggesting that there's little or
13
     no secondary market on the street with
14
     this material of any sort. We don't have
15
     it differentiated into Duragesic versus
16
     other products.
17
                  And is the third indicator
            0.
18
     mentioned?
19
            Α.
                  Yes. The third indicator
20
     would be the toxic exposure surveillance
21
     system which tracks over two million
22
     exposures to toxic substances every year
23
     in 39 states and 3 territories, and picks
24
     up 99.8 percent of the population in the
```

```
Page 511
     U.S.
 1
 2
            Ο.
                  And is this conclusion
 3
     consistent with what the company saw in
 4
     its routine pharmacovigilance data?
 5
                  Yes, it is.
            Α.
 6
            Q.
                  And can you explain what
 7
     that pharmacovigilance data is?
 8
                  So the pharmacovigilance
            Α.
 9
     data is data that would be analyzed by
10
     our pharmacovigilance group, the people
11
     with expertise in understanding
12
     information, safety information that came
13
          And they would analyze information
14
     coming in for Duragesic, looking at
15
     adverse events such as abuse, misuse,
16
     addiction, et cetera.
17
                  And when those type of
18
     analysis were done by these experts at
19
     the company, they found -- their findings
20
     were consistent with what's reported
21
     here.
22
                  Now, you mentioned that one
            Q.
23
     of the purposes of this Ad Board was to
24
     discuss studies that might be important
```

```
Page 512
 1
     or appropriate to do around a new
 2
     generation product that Janssen was
 3
     considering.
 4
            Α.
                  Yes, that's correct.
 5
            0.
                  Can you explain what that
 6
     product was?
 7
            Α.
                  Yes. So the follow-on
 8
     product that we were considering for the
 9
     Duragesic system was a matrix-type
10
     system.
11
                  We were mindful of the
12
     Pinney report in 2001, that Pinney had
13
     raised concerns. But have indicated that
14
     they were comfortable about the safety
15
     profile and the low rates of abuse of the
16
     Duragesic system. But the 2001 report
17
     did raise concerns about a matrix-type
18
     system, which is another type of patch.
19
     It's an adhesive with this pharmaceutical
     grade fentanyl embedded in the adhesive.
20
21
                  So Janssen was -- was
22
     mindful of the Pinney report and
23
     developed a follow -- was thinking about
24
     developing a follow-on product.
                                       The
```

Page 513 follow-on product was called AP-48. And 1 2 it had a matrix-type system that I just 3 described, but it also contained a 4 medication called -- which was an opioid 5 antagonist called naltrexone. 6 The way an opioid antagonist 7 works is it blocks the effect of the 8 opioid. The AP-48 system was set up such 9 that if you didn't tamper with the system 10 and just -- the design was just to put it 11 on the skin for a person with pain, they 12 would not be exposed to the naltrexone. 13 They would just receive the fentanyl. 14 But then we ran into some --15 What was the naltrexone 0. 16 there for? 17 It was there so if someone Α. 18 sought to abuse or divert the product and 19 when they tampered with it the naltrexone would mix with the fentanyl and negate 20 21 the effects of the opioid analgesic. So 22 it was designed to ensure that the 23 product would not be tampered with by 24 people who seek to do that.

Page 514 1 Ο. And was the company able to 2 bring that product to market, the AP-48 3 product? 4 Α. No, unfortunately not. 5 There were some technical issues related 6 to it. We found that there was a small 7 amount of naltrexone that was leaking 8 into the -- was found its way into the 9 bloodstream to the test patients. And 10 the company then abandoned the idea of 11 going forward with that system. 12 And did that affect the need Q. 13 to do the study proposals that were 14 discussed in this report? 15 Α. Yes, quite a lot. Because a 16 lot of the studies, as I mentioned 17 earlier, were designed to understand what 18 types of studies would need to be done to 19 differentiate that and to understand the 20 abuse liability of a follow-on system for 21 Duragesic. So once we saw that we were 22 not able to develop this, then a lot of 23 studies would not -- would not need to be done basically. 24

```
Page 515
 1
            Ο.
                  Did the company go forward
 2
     with any studies or activities around the
 3
     question of abuse after this report that
     we discussed here?
 4
 5
                  Yes, we did.
            Α.
 6
                  And can you describe that?
            Q.
 7
            Α.
                  Yes. So there were two
 8
     studies that were done that came out
 9
     directly from the advisory board designed
10
     to provide more information to us to
11
     differentiate the Duragesic system from
12
     this matrix system that we've been
13
     discussing.
14
                  One study was a likability
15
     study that was done by Inflexxion. And
16
     the likability study was designed to
17
     understand how people who would tend to
18
     abuse opioids would like different types
19
     of pain systems. So various opioid
20
     medications were there, including the
21
     Duragesic system and a matrix system.
22
     And addicts were asked which type of --
23
     which type of opioids did they prefer,
24
     which ones did they like.
```

```
Page 516
 1
                  Both patch systems rated
 2
     very low.
                The Duragesic system was the
 3
     lowest of all the medications that were
 4
     studied, and the medications were studied
 5
     which were common opioid pain
 6
     medications.
 7
                  The matrix system was a
 8
     little bit higher than that, but again
 9
     both tend to be low on the spectrum.
10
                  The second study we looked
11
     at is the ease of which fentanyl could be
12
     removed from both the matrix -- a matrix
13
     system and from the Duragesic patch.
14
     that demonstrated that there was a
15
     difference between those two delivery
16
     systems, the Duragesic and the matrix
17
     system, again, both being fentanyl
18
     delivery systems by patch.
19
                  And so we had this
20
     additional data that we wanted to
21
     understand that there looked like there
22
     may be a difference between the Duragesic
23
     reservoir system and the matrix system
24
     with respect to abusability.
```

```
Page 517
                  Did you provide the results
 1
            Ο.
 2
     of these studies to the FDA?
 3
            Α.
                  Yes, we did. So these two
 4
     studies were shared as part of a
 5
     Citizen's Petition which was shared with
 6
     the FDA.
 7
                  And in the area of
            Q.
     monitoring, were there any changes that
 8
 9
     were made with regard to that as a result
10
     of this Ad Board?
11
            Α.
                  Yes. So as a result of the
12
     Ad Board it was clear that we wanted to
13
     begin to step up and do additional
14
     monitoring. So in the 2004 time range or
15
     thereabouts, and the years are -- I don't
16
     want to be held specifically to the
17
     years, but thereabouts, we began to
18
     institute certain pilot programs to
19
     understand how we could monitor for
20
     abuse, in addition to continuing the
21
     types of pharmacovigilance data that we
22
     had been doing since the product launch.
23
                  These were what I had
24
     referred to earlier as the acute
```

```
Page 518
     surveillance, we call -- the active
 1
 2
     surveillance programs. I had looked at a
 3
     number of pilot programs, working with
 4
     groups like Bensinger Dupont.
 5
     knowledgeable individuals to develop
 6
     types of programs.
 7
                  And you had mentioned that
            Q.
 8
     the company had a concern about the
 9
     matrix patch as compared to the reservoir
10
     patch.
11
            Α.
                  Yes.
12
                  And that information
            Q.
13
     provided -- had been provided to the FDA.
14
                  Did the FDA approve the
15
     introduction of matrix patches in the
16
     United States?
17
                  Yes, they did. We were
            Α.
18
     concerned from the -- some of the
19
     studies -- based on some of the studies
20
     that we talked about that having these
21
     types of patches, which would have more
22
     fentanyl in them than the Duragesic
23
     system would be coming to the U.S.
24
     market.
```

```
Page 519
 1
                  We communicated that to FDA.
 2
     FDA approved those products and
 3
     instituted -- had a surveillance program,
 4
     a risk management plan that would be
 5
     asked for the extended-release opioid
 6
     analgesics.
 7
                  And did there come a time
            Q.
     when Janssen introduced its own matrix
 8
 9
     patch to replace the reservoir patch?
10
            Α.
                  Yes, there was.
11
            Q.
                  And can you explain how that
12
     came about?
13
            Α.
                  Right. So what -- Janssen
14
     did introduce a matrix patch. The patch
15
     was introduced in 2008.
16
                  The -- part of -- some of
17
     the reasons why the patch was introduced
18
     is we were having manufacturing
19
     difficulties with the Duragesic system,
20
     the reservoir system. And in order to
21
     fix the problem, the matrix patch would
22
     be the best way to do that, rather than
23
     try and work on fixing the reservoir
24
     system.
```

Page 520 1 So we felt at that time that 2 we had enough information about the abuse 3 of a matrix patch that we felt 4 comfortable introducing it into the U.S. 5 in 2008. 6 Did the company have data at 7 that time to look at that it didn't have before? 8 9 Yes. So we had RADARS data. Α. 10 We became a scriber to RADARS in 2006. 11 And we had been working with them since 12 that time. We actually had asked RADARS, 13 because the generic matrix systems had 14 come on the market around 2005 or 15 thereabouts, to see if they could provide 16 information to distinguish our Duragesic 17 transdermal system from the matrix 18 system. 19 We certainly looked at those 20 type of data. We tend to go back to look 21 at our pharmacovigilance data. And we 22 also had the information that was 23 available for real world use of the 24 generic matrix patches and all of that

```
Page 521
 1
     data when we look at it taken together,
 2
     suggested that there tended to still be
 3
     low rates of abuse. And we felt
 4
     comfortable at that point introducing a
 5
     matrix system at that time.
 6
                  Of course the understanding
 7
     was that we would continue to do our
     pharmacovigilance work in addition to
 8
 9
     doing the types of active surveillance
10
     programs that we had put in place for
11
     Duragesic.
12
                  Let me -- let's talk a
            Q.
13
     little bit more about those active
14
     surveillance programs. I would like to
15
     start, I think, with the document that
16
     was marked this morning as Exhibit 12.
17
     This is a PowerPoint presentation dated
18
     May 9, 2005 entitled "Risk Management
19
     Plan For Our Products."
20
            Α.
                  Yes.
21
            Q.
                  Do you recognize this
22
     document?
23
            Α.
                  I do.
24
                  And this is a document that
            Q.
```

```
Page 522
 1
     you were involved in the preparation?
 2
            Α.
                  Yes.
 3
            Q.
                  And generally it describes
     what?
 4
 5
                  So this was a risk
            Α.
 6
     management strategy that we had in place
 7
     and Janssen had set in motion, a risk
 8
     management plan that we would -- we would
 9
     use. And this plan was put in place
10
     really as an outcome of some of the work
11
     that we had been talking about, the
12
     advisory board and some of the other data
13
     that we had to look at, prior to being
14
     required by the FDA to do such program.
15
                  But the FDA had requested
            Ο.
16
     this?
17
            Α.
                  The FDA later on had
18
     requested a risk management program and
19
     the types of work that we were looking in
20
     here was ultimately folded in that
21
     program, yes.
22
                  So let me -- bear with me
            Q.
23
     one moment until I find the right page.
24
     Let's turn to Page 11.
```

```
Page 523
                  I'm going to focus now on
 1
 2
     the surveillance pieces of this.
 3
            Α.
                  Yes.
                  This is a flowchart that
 4
            Q.
 5
     generally describes how the plan works?
 6
            Α.
                  Correct.
 7
                  And under surveillance there
            Q.
     are two kinds of surveillance. The first
 8
 9
     is -- well, let's talk passive
10
     surveillance first. What does that refer
11
     to?
12
                  So the passive surveillance
            Α.
13
     were the type of activities, some of
14
     which would be conducted by the
15
     pharmacovigilance group at Janssen, and
16
     they would be analyzing how adverse
17
     events that we -- might be coming into
18
     the company either through healthcare
19
     providers calling in or customer --
20
     consumers calling in.
21
                  And the active surveillance?
            Q.
22
            Α.
                  Passive surveillance.
23
            Q.
                  And what about active
24
     surveillance?
```

Page 524 Active surveillance was --1 Α. 2 would be data that would be coming in 3 from programs such as RADARS and later on 4 Inflexxion. 5 And then there's a flowchart Ο. that shows, "How this gets reviewed." 6 7 Α. Yes. And there's a reference to 8 0. 9 an internal advisory board. What was 10 that? 11 Α. Yes, so the internal 12 advisory board was made -- was comprised of individuals from our senior management 13 14 group which would be for the various 15 functions that would be initially taken 16 in by the risk management team. So for 17 example, if there was somebody from 18 regulatory affairs on the risk management 19 team, an internal advisory board member might be a VP level position in 20 21 regulatory affairs. So these were senior 22 leaders in the company who were 23 responsible for, again, as part of the 24 activities related to the product.

```
Page 525
                  And then there is a
 1
            Ο.
     reference to an external advisory board?
 2
 3
            Α.
                  Yes.
 4
            Q.
                  What's that?
 5
            Α.
                  Yes.
 6
            Q.
                  And can you explain what
 7
     that was?
 8
            Α.
                  Yes. So when I set this
 9
     program up initially, the risk management
10
     team again were the individuals
11
     responsible day-to-day for caring for --
12
     ensure that the products would be used
     safely and effectively, providing that
13
14
     type of information.
15
                  So I guess we skipped that
            0.
16
            That's the risk management team?
     step.
17
            Α.
                  Right.
18
                  That's the group that puts
            0.
19
     all this together when it's collected?
20
            Α.
                  Precisely. Those would be
21
     the people who would get the initial
22
     information coming in that we would have,
     both -- from the various functions that
23
24
     they have. And they would look at it and
```

```
Page 526
 1
     decide if there were any types of signals
 2
     or anything that may be concerning that
 3
     showed that there may be issues related
 4
     to abuse or -- with a compound.
 5
                  And they give it to the
            Ο.
     internal advisory board as you just
 6
 7
     described and --
 8
            Α.
                  That's correct.
 9
            Ο.
                  -- the external advisory
10
     board. So you were describing what the
11
     external advisory board does?
12
                  Yes. So the external -- it
            Α.
13
     became clear that we wanted to have
14
     individuals outside the company who could
15
     help us to begin to look at those types
16
     of activities and to kind of quide us
17
     with that. So the external advisory
18
     board was created for individuals outside
     the company who -- who had brought with
19
20
     background a variety of different types
21
     of expertise.
22
                  We -- as I had mentioned
     this morning, one individual, someone who
23
24
     was well knowledgeable with FDA
```

Page 527 procedures, well knowledgeable with 1 2 labeling and could help us with those 3 types of activities. And I identified 4 Cynthia -- Dr. Cynthia McCormick, who 5 formally headed up anesthetics and 6 critical care. And I had commented this 7 morning that that's not the complete name of that group, but that is the group that 8 9 she headed up at FDA. 10 We also had somebody who was 11 former DEA and the person there was, as 12 I'd mentioned, this morning was Mr. Frank 13 Sapienza. I wanted to make sure we had 14 a -- someone who was a pain specialist on 15 there, who was in current clinical 16 practice and could provide input to us 17 about not only our own opioids but trends 18 that might be going on in the market, 19 that we may have to come, to make sure we have the best, most up-to-date 20

22 And Dr. James Otis who's up

21

information.

- 23 in Boston is a pain specialist, who was a
- 24 member of the external advisory board.

```
Page 528
 1
                  I -- I had also mentioned
 2
     that with active surveillance, the
 3
     methodology was relatively new, the
 4
     passive surveillance looking at adverse
 5
     events by groups like our
 6
     pharmacovigilance group, those were
 7
     well-established techniques. For active
 8
     surveillance, there was more information
 9
     that might be needed. So we had someone
10
     with expertise in signal detection
11
     methodology who could help us comment and
12
     provide a framework on what we were
13
     looking at, and Dr. Stemhagen had that
14
     role.
15
                  And I also wanted to have a
16
     bioethicist who could help us with -- to
17
     make sure that we were on the right track
18
     and our decisions were kind of checked
19
     with someone outside the company to make
20
     sure that we felt that we were doing the
21
     right thing for our patients.
22
                  And what was the process for
            Q.
23
     them making decision, you've got these
24
     two boards who got the information?
```

```
Page 529
                  So the information would
 1
 2
     come in and initially be reviewed by the
 3
     risk management team. And that team was
 4
     comprised of people from a variety of
 5
     different functions.
                           There was somebody
 6
     from medical affairs, myself was on that.
 7
     We had someone from regulatory. And from
     a number of different functions in the
 8
 9
     company who would have had those
10
     responsibilities.
11
                  They would be reviewing
12
     data, it may be pharmacovigilance data or
13
     RADARS data. And decide whether we
14
     thought that there was some type of a --
15
     if there was a signal that we would then
16
     decide that that would need be shared
17
     with the internal advisory group, as well
18
     as the external advisory board group.
19
            Q.
                  And from that process would
20
     come recommendations for action if
21
     needed?
22
                  Yes, that's correct.
            Α.
23
                  And was this information --
            Q.
24
     well, let me ask you. How -- how often
```

```
Page 530
     did the advisory boards meet?
 1
 2
            Α.
                  So the internal -- my
 3
     recollection was the internal advisory
 4
     board, I think we had scheduled was a
 5
     quarterly meeting on a regular basis.
 6
     But -- but those -- then we could convene
 7
     ad hoc meetings, if there was something
8
     serious that came up.
 9
                  So we had constant
10
     surveillance. If the RMT had noticed
11
     something, then we could convene an
12
     internal advisory board at any time. But
13
     they would -- also the plan was to have
14
     scheduled advisory boards, for updates to
15
     a quarterly basis.
16
                  To the external advisory
17
     board, I met with them, I think
18
     quarterly.
19
            Q.
                  And was this information
20
     also provided to the Food and Drug
21
     Administration, the -- the results of
22
     this risk management surveillance?
23
                  MS. CONROY: Objection.
24
                  THE WITNESS: So the RADARS
```

```
Page 531
 1
            data, and the Inflexxion data,
 2
            were provided to the FDA and
 3
            updates on reports, yeah, so that
 4
            information was provided to them.
 5
            And the pharmacovigilance data
 6
            that would be looked at would be
 7
            part of the annual safety updates,
            and other types of reports that
 8
 9
            would be sent to FDA, you know,
10
            per policy.
11
     BY MR. LIFLAND:
12
            Q.
                  Let me ask you to turn to --
13
     I had it a minute ago. Okay. Page 10.
14
     There's a reference here to the
15
     independent external advisory board, the
16
     structure was built on the learnings from
17
     Ultram, Ultracet, Duragesic, Concerta
18
     models. Can you explain that, please?
19
            Α.
                  Yes. So Janssen had worked
20
     to create an advisory board. The -- it
21
     was -- for -- for tapentadol -- for
22
     tramadol, sorry, the independent steering
23
     committee. And that was built working
24
    with individuals with an expertise around
```

Page 532 abuse and those methodologies were 1 2 actually developed along with these --3 these individuals by Janssen for 4 monitoring tramadol. 5 So the Ultram and Ultracet, 6 that type of information, we had learned 7 what are the types of methodologies that 8 would be available. 9 The Duragesic, we had 10 information from groups like Pinney 11 Associates and others and had really 12 reached out to work with them to gain 13 knowledge from external experts in the 14 area of abuse to kick off with that. 15 And from Concerta, which was 16 another medication, groups like Bensinger 17 Dupont had provided information to them 18 as well. So we reached out to the very 19 best people that we had with expertise in 20 abuse in the U.S. to provide that type of 21 information. And so the idea of an 22 external advisory board providing that 23 type of information to the company was 24 one built on some behalf of some of our

```
Page 533
 1
     other products.
 2
            Q.
                  Let me ask you to turn to
 3
     Page 25. Exhibit 12.
 4
                  This is a slide which gives
 5
     more detail on the surveillance divided
 6
     into the passive and the active.
 7
                  And passive starts with
 8
     MedWatch?
 9
                  Yes.
            Α.
10
            Q.
                  Can you explain what that
11
     is?
12
                  So the MedWatch forms would
            Α.
13
     be forms that health care providers could
14
     send in, or consumers could use to
15
     provide information on adverse events for
16
     our products. This is the information as
17
     I mentioned earlier that would be some of
18
     the work that would be analyzed by our
19
     pharmacovigilance group.
20
                  They, and other individuals
21
     in the company also looked at other types
22
     of information including governmental
23
     databases, DAWN, which looked at people
24
     presenting to an emergency room,
```

Page 534 potentially with drug overdose. And 1 2 tests and other systems as well. So 3 those were some of the -- that was some 4 of the information used for passive 5 surveillance. And again I discussed, as 6 I discussed earlier today, passive 7 surveillance was information coming into 8 the company. But looking here is another 9 example of databases that we went out to 10 look at. 11 Active surveillance was 12 really more going out and getting 13 information from a number of different 14 sources. 15 Do you know what these --16 what these three programs were that are 17 identified here? 18 For active surveillance? Α. 19 Q. Yes. 20 Α. Yes. So -- so these were 21 for survey information individuals which 22 we described as on the ground, key informant or sentinel networks. So these 23 24 would be -- key informant would be some

Page 535 of the programs for example, that we 1 2 would hear about from individuals who 3 worked with people who abused and 4 diverted these products and what they 5 were hearing about the products, or other 6 types of information. This may have come 7 early on and from, again, people like the 8 Bensinger Dupont program and some of the 9 other programs as well. Former DEA or 10 other people who were knowledgeable about 11 abuse and the various products that were 12 out there. 13 We had also set up two 14 individual programs. I wanted to make 15 sure that any information that was coming 16 in from the media, which may, or not 17 necessarily have been picked up from our 18 passive surveillance systems, we would 19 become aware of as soon as it was 20 available. So we had individuals 21 searching the media looking for any 22 mentions of our product, for Duragesic. 23 In addition, we felt that 24 internet monitoring would be another

```
Page 536
     place that we could begin to see how
 1
 2
     addicts or people who are abusing
 3
     products might be discussing how they do
 4
     that. And that type of monitoring would
 5
     not be part of a passive surveillance
 6
     program. So this is really extending our
 7
     surveillance methodology to places that
 8
     we were not before to get a more robust
 9
     picture of how our products could
10
     potentially be abused.
11
            Q.
                  And who did the internet
12
    monitoring?
13
            Α.
                  So the internet monitoring
14
     was conducted by Pinney Associates.
15
     had reached out to them to do that.
16
                  And when you mentioned
            Q.
17
     earlier that you had started putting in
18
     place these programs after the 2003 Ad
19
     Board, is this what you were talking
20
     about?
21
                  Yes. That's correct. Yes.
            Α.
22
                  Now, I'd like to ask you to
            Q.
23
     turn to Slide 30. And there is a
24
     reference here to a word on RADARS. Can
```

```
Page 537
 1
     you explain what RADARS was and why we
 2
     were talking about it at this point?
 3
            Α.
                  Yes. So RADARS is -- was
 4
     set up to monitor for abuse and diversion
 5
     of OxyContin initially.
 6
                  The -- and as I had
 7
    mentioned, the -- the scientists and
     people who participated in RADARS who
 8
 9
     collected information around abuse were
10
     individuals, scientists who had worked on
11
     the independent steering committee for
12
     tramadol and had developed those
13
    methodologies and expertise and brought
14
     those to bear in the RADARS system.
15
     were -- became very interested in RADARS
16
     when we learned that RADARS which had
17
     been done -- was set up by Purdue, was
18
     now being -- going to be made available
19
     through Denver Health and that other
20
     pharmaceutical companies could
21
     participate in the RADARS program.
22
                  And because we had expertise
23
     and knowledge on the methodology, as I
24
     indicated, this was something -- this was
```

Page 538 1 a program that we wanted to -- RADARS 2 was, you know, could quantify some of 3 these types of analysis. We were very interested more so than some of the 4 5 descriptive analysis in the earlier 6 program. So this was something that --7 that we were interested in. 8 I made the note here that 9 RADARS is not a risk management program. 10 It's something that provides information 11 to us and -- to us. And the last point 12 says it's a surveillance tool, part of 13 the data risk management program that 14 would be used. 15 So the company would have a better understanding of what RADARS --16 17 the type of information RADARS would be 18 providing for us. 19 Q. Did the company eventually 20 go forward with incorporating RADARS into 21 the Duragesic surveillance? 22 Yes. As a matter of fact, 23 that was done as soon as we had the -- as 24 soon as we were able to join RADARS, we

```
Page 539
 1
     did and then the Duragesic system was
 2
     rolled into that. Subsequently also
 3
     rolled tramadol into that, and then
 4
     tapentadol after that.
 5
                  MR. LIFLAND: It's now
 6
            12:09. Would you folks like to
 7
            take a break for lunch?
8
                  MS. CONROY: It's totally up
 9
            to you. Whatever you want to do.
10
                  MR. LIFLAND: Why don't we
11
            do that.
12
                  THE VIDEOGRAPHER: The time
13
            is 12:11 p.m. We are going off
14
            the record.
15
                  (Lunch break.)
16
                  THE VIDEOGRAPHER: The time
17
            is 1:17 p.m., and we are back on
18
            the record.
19
    BY MR. LIFLAND:
20
            Q. Good afternoon,
21
     Dr. Vorsanger.
22
            A. Good afternoon.
23
            Q.
               I've placed before you what
24
     I have marked as Exhibit Number 14.
```

```
Page 540
                   (Document marked for
 1
 2
            identification as Exhibit
 3
            Janssen-Vorsanger-14.)
                  MR. LIFLAND: And the Bates
 4
 5
            number is JAN-MS-02305132. And
            it's -- that's a cover sheet for a
 6
 7
            natively provided file which is a
 8
            PowerPoint entitled Duragesic Risk
 9
            Management Overview, April 20,
10
            2007.
11
     BY MR. LIFLAND:
12
                  Do you recognize this
            Q.
13
     document?
14
            Α.
                  Yes, I do.
15
            Ο.
                  And is it a description of
16
     the risk management plan that we were
17
     just discussing as it was being
18
     implemented in 2007?
19
            Α.
                  Yes.
20
            0.
                  And we've already gone over,
21
     I think, the various elements that are
22
     described in here. But I wanted to focus
23
     on what we left off with, which was the
24
     incorporation of the RADARS system into
```

```
Page 541
     the plan.
 1
 2
                  Right.
            Α.
 3
            Q.
                  And if you'll turn to
 4
     page -- unfortunately it doesn't have
 5
     pages. But if you flip to, it looks like
 6
     it's about seven pages from the end, and
 7
     you'll see there's a slide that says,
     "Active surveillance."
 8
 9
                  With the three bullets on
10
     it?
11
            Q.
                  Yes.
12
            Α.
                  Okay.
13
                  Okay.
                          The first of those is
            Q.
14
     RADARS, correct?
15
            Α.
                   Yes.
16
                  And you said that that was a
            Q.
17
     surveillance resource that the company
18
     incorporated into the plan when it became
19
     available from Denver Health; is that
20
     correct?
21
                  That's correct.
            Α.
22
                  And if you'll turn -- that
            Q.
23
     was around what time, what year?
24
                   Around 2006.
            Α.
```

```
Page 542
                  And I think as we saw in the
 1
            Ο.
 2
     earlier slide deck, RADARS had been
 3
     maintained earlier as a proprietary
 4
     service that was operated by Purdue?
 5
            Α.
                  Yes.
 6
            Q.
                  When you incorporated RADARS
 7
     into the system, did you -- did you
 8
     purchase the earlier data that RADARS had
 9
     collected?
10
            Α.
                  Yes. When we started doing
11
     surveillance with RADARS for Duragesic I
     was interested in finding out what
12
13
     information, what was available, around
14
     the fentanyl products that were done
15
     prior to us starting our subscription.
16
     So we did have information that we did
17
     purchase from them.
18
                  And if you'll take a look at
            0.
19
     the next few slides. Well, let's start
20
     with the next slide actually. The one
21
     that says, "Active surveillance RADARS."
22
            Α.
                  Yes.
23
            Q.
                  Let me make an attempt here
24
     to put it on the screen.
```

```
Page 543
 1
                  This lists the various
 2
     elements of the RADARS system. Can you
 3
     give a brief explanation of what those
     are?
 4
 5
                  So the key informant network
 6
     was a network I believe that was
 7
     developed by Dr. Ted Cicero. And these
 8
     were individuals who worked with people
 9
     who abused products and they were gaining
10
     information about specific products in
11
     the form of a survey questionnaire. And
12
     those were -- those data were brought in
13
     and analyzed as part of one of the
14
     components of the RADARS system.
15
                  The second one was a law
16
     enforcement network run by Dr. Inciardi.
17
     And I believe this was information
18
     collected from individuals working in law
19
     enforcement capacities from what they may
20
     have heard about drug seizures, heard
21
     other -- in areas where law enforcement
22
    became aware of different types of opioid
23
     analgesics and other medications that may
24
     have been gotten involved because of
```

```
Page 544
 1
     illegal-type activities.
 2
                  The AATOD, the American
 3
     Association For Treatment of Opioid
 4
     Dependence looked at individuals coming
 5
     in, I believe, on methadone maintenance,
 6
     and having an understanding of those
 7
     types -- of that type of activity and
 8
     what are the -- what are the medications
 9
     that those individuals may have been
     using and abusing, and the poison control
10
11
     network was part of the U.S. poison
12
     control network.
13
               All right. If you can turn
            Q.
14
     to the next few slides.
15
                  By the way, we have one more
            Α.
16
     that was -- that may have been added
17
     later, which is the college survey.
18
     College survey.
19
            Q.
                  Can you explain what that
20
     is?
21
                  The college survey, I think,
            Α.
22
     looked at the use of medications by
23
     college students, not for whom the drugs
24
     were prescribed. So for recreational
```

```
Page 545
 1
     use.
 2
                  If you could turn to the
            Q.
 3
     next few slides. Do these slides depict
 4
     the information that you purchased as the
 5
     earlier RADARS data from the period prior
 6
     to 2006?
 7
                  Yes.
                        These are -- these are
            Α.
 8
     data coming from the different networks
 9
     that we just discussed.
10
            Q.
                  All right. Let me put the
11
     first one up on the screen. This is key
12
     informant data. Can you describe here
13
     where fentanyl shows up on this?
14
                  Yes. So on this slide,
15
     fentanyl is the green line which you can
16
     see at the bottom, and captures fentanyl
17
     cases. And this would be Duragesic as
18
     well as other forms of fentanyl,
19
     including illegal fentanyl. And you can
20
     see from the time frame of the first
21
     quarter of 2002 through the first quarter
22
     of 2005, for this period of time, again
23
     it is predating our time joining the
24
     RADARS system. So these are RADARS data
```

```
Page 546
 1
     indicating again the average number of
 2
     cases of drugs and responding information
 3
     for this time frame.
 4
                 Let's look at the next
            0.
 5
     slide, which is the law enforcement
 6
     network data from RADARS --
 7
            Α.
                  Yep.
 8
                  -- for 2002 through 2004.
            0.
 9
     Can you explain what you see there?
10
            Α.
                  Yes. So here again, as we
11
     look at it, fentanyl is the green line,
12
     which you can see. And there's some
13
     variation that you can see if you look at
14
     10 '02, a little -- a little blip up and
15
     then down, and generally a fairly stable
16
     pattern which is very similar to what we
17
     had seen on the previous slide.
18
                  And again does this include
            Ο.
19
     all forms of fentanyl?
20
            Α.
                  Yes. Same as what we had
21
     mentioned before. It would be all forms
22
     of fentanyl including Duragesic, other
23
     forms of fentanyl, and illicit fentanyl.
24
                  Let's take a look at the
            Q.
```

```
Page 547
 1
     next slide, which is what you called the
 2
     AATOD?
 3
            Α.
                  Yes.
                  And I can't remember what
 4
            Q.
 5
     that stands for. Maybe you can explain
 6
     what the slide shows.
 7
            Α.
                  The AATOD was the American
 8
     Association for the Treatment of Opioid
 9
     Dependence. And these would be
10
     individuals presenting to methadone
11
    maintenance. And you can see the AATOD
12
     report, "Drug most commonly abused in
13
     prior month prior at admission to
14
     methadone maintenance program." N is one
15
     thousand. And you can see that -- the
16
     green once again is fentanyl. And to
17
     clarify, that would be different forms of
18
     fentanyl that would be included in that.
19
            Q.
                  And it's the -- one of the
20
     lower ones on the chart?
21
                  MS. CONROY: Objection.
22
                  THE WITNESS: Yes.
23
            Buprenorphine is the lowest.
            Palladone above is that, and
24
```

```
Page 548
            fentanyl would be the third.
 1
 2
     BY MR. LIFLAND:
 3
            Q.
                  Turning a couple pages
     forward to -- well, let's look at the
 4
 5
     poison control data slide, which is a
 6
     little further forward.
 7
            Α.
                  Yes.
 8
                  Keep going I think. Well,
            0.
 9
     let me -- the one with the map of the
10
     United States, let's take a look at that,
11
     please.
12
            Α.
                  Okay.
13
            Q.
                  What does this show?
14
                  This says, "The 38 poison
15
     control centers serving over 200 million
16
     people are currently enrolling or in
17
     paperwork stage." Is that the slide that
18
     you're referring to?
19
            Q.
                  Yeah.
20
            Α.
                  All right. So one of the
21
     things that we like very much about
22
     RADARS is that for the poison control
23
     information, we can get information down
24
     to a three digit zip code. So I was
```

```
Page 549
     talking about -- earlier this morning
 1
 2
     about quantification and being able to
 3
     identify areas where we may witness
 4
     abuse. And this shows a map of the
 5
     United States covering the centers at
 6
     that time.
 7
                  And if you turn to the next
            Q.
     slide, at the chart of poison control
 8
 9
     data.
10
            Α.
                  Yes.
11
            Q.
                  Can you explain what we see
12
     there?
13
                  Right. These are
            Α.
14
     intentional exposure rated by quarter for
15
     all sites combined. And then looking at
16
     it for the first quarter of '03 to the
17
     second quarter of '05. And there are
18
     some footnotes about what originally the
19
     number of sites, et cetera, and
20
     describing what they mean by some of
21
     these compounds.
22
                  The fentanyl mentions here
23
     are in the green line as we discussed.
24
     And again, what you can see, following
```

```
Page 550
 1
     along is a stable pattern.
 2
            Q.
                  And where do they -- where
 3
     do they show in relationship to the
     others?
 4
 5
                 So if you look at the green
 6
     line on this, this is the third from the
 7
     bottom. The other ones would be
8
     hydromorphone, which below that, and on
 9
     the line would be hydrocodone.
10
            0.
                  Future --
11
            Α.
                  And there's -- by the way,
12
     it's important when you talk about --
13
     these are rates per 100,000 population,
14
     which you have on the -- under the axis.
15
                  And what's the importance of
            0.
16
     that?
17
                  To know what the number of
            Α.
18
     people that we're talking about, per
19
     population, for the denominator.
20
            Q.
                  And if you could turn, I
21
     think, two slides down. There's a slide
22
     that's entitled "How Well Does the J&J
23
     RMP Work?"
24
            Α.
                  Yes.
```

```
Page 551
                  "The fentanyl-tainted heroin
 1
 2
     story." Do you remember that?
 3
            Α.
                  Yes, I do.
 4
            Q.
                  Can you explain.
 5
                  Yes. I had received a call
            Α.
 6
     from RADARS indicating that there were
 7
     mentions of fentanyl abuse in some of the
 8
     major cities in the United States. And
 9
     one of the questions that we -- and the
10
     report says, is we indicated that heroin
11
     addicts were dying of heroin containing
     fentanyl in 2006.
12
13
                  We were concerned about the
14
     fact, was this fentanyl coming from our
15
     Duragesic patches?
                  Our media monitoring
16
17
     program, which I described, and poison
18
     control, detected the signal at the
19
     initial outbreak, when they first
20
     became -- this information first became
21
     available to us.
22
                  The company dispatched a
     former DEA -- an individual who worked at
23
24
     DEA to investigate it on our behalf and
```

```
Page 552
 1
     could ascertain that the fentanyl was
 2
     shown to be obtained from a clandestine
 3
     lab in Mexico and was illegal fentanyl.
 4
     And that fentanyl was prepared, as I
 5
     mentioned earlier, and was different from
 6
     the fentanyl in the Duragesic patch,
 7
     different from the pharmaceutical grade
 8
     fentanyl.
 9
                  So they were able to
10
     distinguish two types of fentanyl.
11
     illegal fentanyl on the street was not
12
     from the Duragesic patch. And this is a
13
     really good example of how our active
14
     surveillance was able to inform us of a
15
     problem, again, rather than waiting to
     hear about this later on and maybe
16
17
     picking it up through other
18
     methodologies.
19
                  MR. LIFLAND:
                                 I'm going to
20
            mark the next exhibit.
21
                   (Document marked for
22
            identification as Exhibit
            Janssen-Vorsanger-15.)
23
24
```

```
Page 553
 1
     BY MR. LIFLAND:
 2
            Q.
                  Dr. Vorsanger, I've marked
 3
     as Exhibit 15, a document which is
 4
     Bates-stamped JAN-MS-00151777 and
 5
     attached is a natively provided copy of a
 6
     document entitled "Duragesic (Fentanyl
 7
     Transdermal System) Fourth Risk
8
     Management Plan Progress Report."
 9
                  And I don't think we need to
10
     spend a lot of time on this, because
11
     we've already spoken about most of the
12
     aspects of the risk management plan. But
13
     just when you had mentioned that the
14
     information was provided to the FDA, do
15
     you recognize what this is?
16
                  I'm sorry. I didn't hear
            Α.
17
     the last.
18
            Ο.
                  Do you recognize the
19
     document?
20
            Α.
                  Yes, I do.
21
            Q.
                  Can you tell us what it is?
22
            Α.
                  So this is -- as you
23
     describe it, this is a plan describing
24
     the fourth risk management plan progress
```

```
Page 554
     report, and it would contain information
 1
 2
     from all the elements of the plan
 3
     including information coming from our
 4
     passive surveillance programs that we
 5
     talked about, our active surveillance
 6
     programs and other elements of the risk
 7
     management plan as well.
 8
                  And if you look on the
            0.
 9
     second page -- I'm sorry. It would be
10
     the first page of the actual document.
11
     It lists the various people from the
12
     company who are listed as authors of the
13
     report.
                  Yes, that's correct.
14
            Α.
15
            Q.
                  Do you see that?
16
            Α.
                  Yes.
17
                  And can you quickly run down
            Q.
18
     what the functions are of those people?
19
            Α.
                  Yes. So Dr. Gooch was a --
20
     is a pharmacovigilance scientist.
21
     Dr. Kwong, I believe, was a physician
22
     working in the pharmacovigilance group.
23
     Dr. Naim, I believe, was also working in
24
     that. And Dr. Woods was a risk
```

Page 555 management fellow. Dr. Moskovitz was the 1 2 person to whom I reported into. He's a 3 physician. Michael Kaufman is director 4 of regulatory affairs. Myself. Michael 5 Levitt was a compliance manager in the 6 global pharmaceutical supply group. And 7 Scott Trembley was a product director at 8 -- in marketing at Ortho-McNeil for 9 Duragesic. 10 Ο. And this was a group that 11 was responsible for various different 12 elements that made up the totality of the 13 plan? Yes, that's correct. 14 Α. 15 Ο. And were reports in this 16 format sent periodically to the FDA? 17 Yes, they were. Α. These were, 18 per the FDA, a process in terms of when 19 they wanted to receive this type of information from pharmaceutical 20 21 companies. 22 And let me just ask you to Q. 23 turn to Page 32 which describes some 24 information that's drawn from the IMS

```
Page 556
     Health database.
 1
 2
            Α.
                  Yes.
 3
            Q.
                  Does this refresh your
 4
     memory on how this information was
 5
     incorporated into the risk management
 6
     plan?
 7
                  Right. So this was a review
            Α.
 8
     of IMS Health data. A company called RTI
 9
     Health Solutions was retained by J&J to
10
     access the IMS Health data -- LRx
11
     database which was the database that
12
     contained this information, and provide
13
     information of different types of
14
     information.
15
                  If you look at the
16
     methodology it discusses how it was done.
17
     That the -- this LRx database captures
18
     approximately half of all retail
19
     transactions in the U.S. and represents
20
     data assembled from a variety of
21
     different sources including chain and
22
     independent retail pharmacies, mass
23
     merchants, grocers, and system vendors.
24
     The captive data are captured over 150
```

```
Page 557
     million unique patients and approximately
 1
 2
     a million subscribers and looked at the
 3
     different types of information, study
 4
     population so you can see as you go down.
 5
                  And these provided some
 6
     demographics in terms of how the products
 7
     were used, who would be prescribing it,
 8
     the recipients of the products, et
 9
     cetera.
10
                  The study population
11
     described patients in the IMS LRx
12
     database were included in the current
13
     dataset for analysis if they were
14
     dispensed a prescription narcotic
15
     analgesic. And if they didn't have it
16
     during the time period they weren't
17
     included.
18
                  And it then talks a little
19
     bit then about the variables of interest.
20
     And there's a summary of results, talking
21
     about that as well.
22
                  Now, the purpose of this
            Q.
     whole plan was what?
23
24
                  To provide information
            Α.
```

```
Page 558
     around how our product is used, to
 1
 2
     capture information from the various
 3
     elements of our risk management program
 4
     to ensure safe -- and our products were
 5
     used safely -- safely and effectively.
 6
                  And to the best of your
            Q.
 7
     knowledge, what did the company see in
     terms of safety signals over the years
8
 9
     that the company tracked this information
10
     using this risk management plan?
11
            Α.
                  To the best of my
12
     recollection, we observed low mentions of
13
     abuse for Duragesic during the time that
14
     we -- as we were tracking it.
15
                  We're done with it.
            0.
16
            Α.
                  Okay.
17
                  Yesterday you were asked
            Q.
18
     some questions on the topic of iatrogenic
19
     addiction and what information did the
20
     company have on that subject.
21
            Α.
                  Yes.
22
            Q.
                  Do you remember that?
23
                  MR. LIFLAND: I'm going to
24
            mark as Exhibit 16, a report
```

```
Page 559
            entitled Cumulative Review of the
 1
 2
            Iatrogenic Addiction Associated
 3
            With the Use of Transdermal
 4
            Duragesic Fentanyl Patch. It's
 5
            dated September 6, 2006. It is
            Bates Number JAN-MS-02754767
 6
 7
            through 783.
 8
                   (Document marked for
 9
            identification as Exhibit
10
            Janssen-Vorsanger-16.)
11
     BY MR. LIFLAND:
                  Dr. Moskovitz --
12
            Q.
13
     Dr. Moskovitz.
14
                  Dr. Vorsanger, can you tell
15
     me what this document is?
16
                  I'm sorry?
            Α.
17
                  Can you explain what this
            0.
18
     document is?
19
            Α.
                  Yes. So the company had
20
     been asked by the FDA to, on April 26th
21
     of 2006, to provide comments -- FDA
22
     provided comments to the company
23
     regarding a proposal, we talked about a
24
     risk minimizations plan. And one of the
```

Page 560

- 1 recommendations that had been made by the
- 2 FDA was to revise the company core data
- 3 sheet to reflect current data and -- and
- 4 medical understanding of iatrogenic
- 5 addiction.
- So in beginning to do that,
- 7 the company went back and looked at the
- 8 mentions of addiction that we had in our
- 9 databases to see whether the information
- 10 reflected in the company core data sheet
- 11 was accurate.
- 12 And in doing so, we looked
- 13 at, on Table 1, if you look at the
- 14 fentanyl patches exposure from the time
- of launch to 2005. So this was data,
- 16 again, from the time the product was
- 17 first introduced into the U.S.
- 18 marketplace until June 2005. And when
- 19 they had information from -- both from
- 20 the fentanyl matrix patch, and that would
- 21 have been used in Europe at the time, and
- 22 the fentanyl reservoir patch that we've
- 23 been speaking about.
- 24 If you look at the total

```
Page 561
     number of patient days from which these
 1
 2
     data are derived, it's one million six
 3
     hundred and eleven -- sorry,
 4
     1,611,158,440 patients days. And if you
 5
     look at the number of mentions of
 6
     addiction that came up, the number was --
 7
     a review had indicated 103 cases that
 8
     were reported of drug dependence
 9
     associated with chronic use of
10
     transdermal fentanyl patches.
11
                  Again, that number may be
12
     underreported, but still it's a
13
     relatively low number.
14
                  So the numerator being 103,
15
     and as I already indicated that number
16
     could be -- could be higher, because of
17
     the underreporting which I just commented
18
         But the denominator would be quite
19
             Again, the 1 billion 611 thousand
     plus patient days. And we concluded with
20
21
     that, that that would be a number that
22
     was quite low, and therefore, the
23
     statement about it being rare was
24
     supported by our analysis of our own
```

			Page	562
1	data.			
2		MR. LIFLAND: Let me mark as		
3		the next exhibits, two articles		
4		that I believe you mentioned		
5		yesterday on this topic.		
6		(Document marked for		
7		identification as Exhibit		
8		Janssen-Vorsanger-17.)		
9		(Document marked for		
10		identification as Exhibit		
11		Janssen-Vorsanger-18.)		
12		MR. LIFLAND: I'll mark as		
13		Exhibit 17 an article by Fishbain		
14		entitled What Percentage of		
15		Chronic Nonmalignant Pain Patients		
16		Exposed to Chronic Opioid		
17		Analgesic Therapy Developed		
18		Abuse/Addiction And/Or Aberrant		
19		Drug-Related Behaviors: A		
20		Structured Evidence-Based Review.		
21		And at the same time let me		
22		mark as Exhibit 18 a Cochrane		
23		Library document from the Cochrane		
24		Library Database of Systematic		

```
Page 563
 1
            Reviews, entitled Long-Term Opioid
 2
            Management For Chronic Noncancer
 3
            Pain (Review).
     BY MR. LIFLAND:
 4
 5
                  Dr. Vorsanger, are these the
            Ο.
 6
     two articles that you mentioned yesterday
 7
     in your testimony addressing the question
8
     of incidence of addiction in pain
 9
     patients prescribed --
10
            Α.
                  Yes, they are.
11
            Q.
                 -- opioid therapy?
12
            Α.
                  Yes, they are.
13
                  And can you, starting with
            Q.
14
     the Fishbain article, just describe
15
     generally, and it can be at a high level,
16
     we can all read the articles.
17
                  But just generally what the
18
     authors did for their analysis --
19
            Α.
                  Sure.
20
            Q.
                  -- and what their conclusion
21
     was.
22
                  MS. CONROY: Objection.
23
                  THE WITNESS: So I wanted to
24
            clarify, I had said yesterday I
```

		Page 564
1	didn't have the article in front	
2	of me, the date that I had given,	
3	I want to correct now, it's	
4	actually 2008. I may have	
5	mentioned it as 2010, so we can	
6	we can correct that now, given	
7	that the article is here.	
8	But this is an article	
9	that it was a review article.	
10	And what the authors did was to	
11	collect the very best information	
12	that they can on what the	
13	published literature was at the	
14	time.	
15	Again, defining the	
16	different types of studies that	
17	they were interested in looking	
18	at, abuse addiction, aberrant	
19	drug-related behavior, and people	
20	with chronic pain patients who	
21	were being treated with chronic	
22	opioid analgesia therapy.	
23	And they talk about	
24	specifically the criteria that	

		Page	565
1	they use and which studies were		
2	included or not included,		
3	depending on the types of analysis		
4	that they wanted to do. And		
5	studies may have either been used		
6	or not used depending on the		
7	number of subjects and whether		
8	they were relevant or not.		
9	And in this first article,		
10	if you look at the results, again		
11	this is the Fishbain article I'm		
12	looking at. The reports that they		
13	had talked about a quality score,		
14	and they go in to talk about how		
15	they calculated the quality score.		
16	The quality score is greater than		
17	65 percent. And for the abuse		
18	addiction grouping there were 24		
19	studies, well over 2500 patients,		
20	with chronic chronic pain		
21	patients. And and they		
22	calculated exposed for a		
23	calculated abuse addiction rate of		
24	approximately 3.25 percent.		

		Page 566
1	The second study was a study	
2	that was purported in it was	
3	reported in the Cochrane Database	
4	of Systematic Reviews from the	
5	Cochrane Library.	
6	Just by way of background,	
7	the Cochrane Library, this is a	
8	very prestigious group and tends	
9	to do very careful analysis on the	
10	type of studies that that they	
11	have done.	
12	The title of this was	
13	Long-Term Opioid Management For	
14	Chronic Noncancer Pain.	
15	This was also a review	
16	article. I mentioned the senior	
17	author the last author is	
18	Dr. Chou. This is the article	
19	that I was talking about. And	
20	this article, again, was published	
21	in 2010. So I think that date may	
22	have been incorrect from what I	
23	had said.	
24	This was a review article, a	

		Page 567
1	compilation of what the best	
2	information they had at the time.	
3	They had certain criterias on how	
4	they looked at different types of	
5	evidence, whether they were	
6	randomized controlled clinical	
7	trial, other types of evidence,	
8	and went through and talked about	
9	it.	
10	And the main result, they	
11	said they reviewed 26 studies with	
12	27 treatment groups, for a total	
13	of 4,893 participants. They talk	
14	about the different types of	
15	opioid analgesics they had and the	
16	types of analysis that they had	
17	done looking at it.	
18	Their conclusion here was,	
19	they said, "Signs of opioid	
20	addiction were reported in	
21	0.27 percent of participants in	
22	the studies that reported that	
23	outcome."	
24	So not every study did, but	

		Page 568
1	did those where they were looking	
2	at it.	
3	"All three modes of	
4	administration were associated	
5	with clinically significant	
6	reductions in pain."	
7	And then goes on to talk a	
8	little bit about the analgesia and	
9	some other things as well.	
10	The authors' conclusion, and	
11	I'd like to actually go down to	
12	the one with the plain language	
13	summary. I think that might be	
14	helpful for us.	
15	And this is a quote from the	
16	article. "The findings of this	
17	systematic review suggest that	
18	proper management of a type of	
19	strong pain killer, opioids, in	
20	well-selected patients with no	
21	history of substance addiction or	
22	abuse can lead to long-term pain	
23	benefit for some patients with a	
24	very small, although not zero,	

		Page 569
1	risk of developing addiction,	
2	abuse or other serious side	
3	effects." And they talk about,	
4	"However, the evidence supporting	
5	this conclusion is weak. And	
6	long-term studies are needed to	
7	identify the patients who are most	
8	likely to benefit from treatment."	
9	And I want to make sure that	
10	we're clear that weak doesn't mean	
11	bad. Weak talks about levels of	
12	evidence. And certain types of	
13	studies have stronger levels of	
14	evidence than other.	
15	But the other types, even	
16	the studies that may have	
17	potentially been described here	
18	with the term "weak," may be	
19	clinically quite informative and	
20	would be of interest to the people	
21	who care for patients who are	
22	who are prescribing these types of	
23	medications.	
24	MR. LIFLAND: Let me mark as	

```
Page 570
            the next exhibit, which will be 18
 1
 2
            (sic). This is a copy of the
 3
            current labeling for Duragesic.
                   (Document marked for
 4
 5
            identification as Exhibit
 6
            Janssen-Vorsanger-19.)
 7
                  MR. LIFLAND: I think this
8
            is again straight from the website
 9
            of the FDA. So I'll get the Bates
10
            number, but it's the current
11
            labeling.
12
                  I'm sorry, 19.
13
     BY MR. LIFLAND:
                  Yesterday, Doctor, you were
14
            Q.
15
     asked some questions about the term
16
     "pseudoaddiction." You mentioned the
17
     concept is embodied in the current class
18
     labeling --
19
            Α.
                  Yes.
20
            Q.
                  -- for Schedule II opioid
21
     pain relievers in the drug and dependence
22
     section. I wanted to point you to that
23
     section and just ask you to explain that
24
     a little bit more specifically. Page 31
```

```
Page 571
     is where that section starts.
 1
 2
            Α.
                  So on Section 9 of the
 3
     product package insert, drug abuse and
 4
     drug dependence, under Section 9.2, there
 5
     is a discussion about drug-seeking
 6
     behavior. And goes onto talk about,
 7
     "Drug-seeking behavior is very common in
 8
     persons with substance use disorders.
 9
     Drug-seeking tactics include," and they
10
     go on to discuss what those might look
11
     like.
12
                  The doctor shopping, which
13
     they go on to talk about, "Visiting
14
     multiple prescribers to obtain additional
15
     prescriptions is common among drug users
16
     and people suffering from untreated
17
     addiction.
18
                  "Preoccupation with
19
     achieving adequate pain relief can be
20
     appropriate behavior in a patient with
21
     poor pain control."
22
                  So while there's discussion
23
     about the types of drug-seeking behavior,
24
     some of which may be aberrant
```

Page 572 drug-seeking behavior, the package insert 1 2 goes on to talk about what I had just 3 described, that sometimes preoccupation 4 when looking for this type of pain relief 5 can be appropriate for patients with 6 inadequate analgesia or poor pain 7 control. 8 And this would be an example 9 of the description of behavior described 10 under the term "pseudoaddiction." 11 Let me switch gears now and Q. 12 move on to tapentadol, which is the 13 second Schedule II product that you 14 indicated you worked on at Janssen. 15 The brand name for 16 tapentadol is Nucynta, in the case of the 17 immediate-release version, correct? 18 Α. Yes. 19 Q. And Nucynta ER, in the case 20 of the extended-release version? 21 Α. Correct. 22 And maybe to be -- we can Q. 23 try to keep it straight by referring to 24 the immediate release as Nucynta IR,

```
Page 573
     we'll try to keep it straight as best we
 1
 2
     can.
 3
            Α.
                  So we'll use that for our
 4
     shorthand today, but the correct name for
 5
     immediate release is Nucynta, as you
 6
     indicated.
 7
            Q.
                  So what were your
 8
     responsibilities for Nucynta?
 9
                  So I was initially
10
     responsible for the immediate release
11
     formulation. And I was involved in
12
     postapproval information related to the
13
     product. So I interacted with healthcare
14
     providers and others to understand the
15
     type of information that they would need
16
     to help ensure that our product was used
17
     safe and as prescribed.
18
                  And, again, working
19
     specifically with individuals, looking at
20
     the types of data they had, as I
21
     mentioned, and deciding what clinical
22
     studies might be needed. These might be
23
     controlled clinical trials. In addition
24
     working with the outcomes research group
```

```
Page 574
 1
     as we talked about for the type of real
 2
     world evidence that that group can
 3
     provide to prescribers requiring or
 4
     requesting this type of information,
 5
     working with our epidemiology group for
 6
     similar types of requests for
 7
     information, our regulatory affairs
 8
     group, and with our medical information
 9
     group to ensure that the information that
10
     we have would be scientifically
11
     up-to-date.
12
                  In addition, I continued the
13
     work that I had done for Duragesic with
14
     my acute surveillance programs. So we
15
     started monitoring for abuse of Nucynta
16
     IR, Nucynta, before the product actually
17
     came on the market.
18
                  I was interested in
19
     understanding what I would say would be a
20
     baseline levels of abuse in the
21
     marketplace, before we were introducing
22
     an immediate release opioid.
23
                  So we collected that data,
24
     and RADARS provided that information, and
```

```
Page 575
 1
     when the immediate release formulation
 2
    became available and was in the U.S.
 3
    marketplace, we would have that data. We
 4
     can track it longitudinally.
 5
                  Okay. What is Nucynta?
            Ο.
 6
            Α.
                  Nucynta is a centrally
 7
     acting opioid analgesic. It is an opioid
 8
     analgesic. It's a controlled substance.
 9
     It has -- it's -- although the exact
10
     mechanism is unknown, from the
11
    preclinical studies it's believed to have
12
     two mechanisms of action, an opioid
13
     effect like the other opioids that we had
14
     been speaking about. In addition to that
15
     it has a second mechanism which is
16
     norepinephrine reuptake inhibition. And
17
     it's believed that both those mechanisms
18
     contribute to the pain control properties
19
     for Nucynta.
20
            0.
                  And what did the company
21
     believe were the potential -- was the
22
     potential significance of the dual
23
     mechanism of action?
24
                  MS. CONROY: Objection.
```

		Page 576
1	THE WITNESS: So the	
2	hypothesis was because of the dual	
3	mechanism, that there and that	
4	there may have been less not as	
5	strong an opioid analgesic as	
6	other opioid analgesics, such as	
7	morphine or other compounds, that	
8	we the hypothesis is we might	
9	expect to see less abuse and	
10	potentially less euphoria from	
11	the again, that would certainly	
12	need to be tested.	
13	BY MR. LIFLAND:	
14	Q. And did you receive	
15	information after the product was	
16	marketed that informed that question?	
17	MS. CONROY: Objection.	
18	THE WITNESS: Yes. So we	
19	after the immediate release	
20	formulation was available, again,	
21	in the U.S. for a short period of	
22	time, we became aware of reports	
23	from the sales force that	
24	healthcare providers who were	

		Page	577
1	treating patients who had		
2	previously been treated with		
3	Oxycodone or other opioids when		
4	they were switched to Nucynta,		
5	patients initially felt that the		
6	drug wasn't working, they weren't		
7	getting an analgesic effect,		
8	although the drugs were being used		
9	as prescribed, as defined, as		
10	discussed in the product package		
11	insert.		
12	So I had said to them, do we		
13	know whether they when they had		
14	made this complaint or concern		
15	about the inadequate analgesia,		
16	had they actually measured levels		
17	of pain before and after using the		
18	medication?		
19	We went back and in fact		
20	they had. So they were able to		
21	report a reduction in pain		
22	intensity, which is a measure		
23	showing analgesia control, that		
24	patients were getting some kind of		

```
Page 578
            analgesic benefit. But the
 1
 2
            patients were not experiencing
 3
            euphoria that they may have
 4
            perceived on some other opioids.
 5
                  So this was anecdotal
 6
            information. But it was
 7
            interesting at least in the
 8
            beginning that, again, using the
 9
            drug as prescribed, presumably,
10
            that we were getting these
11
            reports.
12
     BY MR. LIFLAND:
13
            Q.
               Now, Nucynta was a new
14
     molecule, correct?
15
            Α.
                  Yes.
16
                  And what was the form of
            Q.
17
     administration?
18
            A. It was an oral medication.
19
            Q. So it's a pill?
20
            Α.
                  It's a pill, yes.
21
            Q.
                  And what were the
22
     indications for the product?
23
                  So the immediate release was
24
     used for acute pain, where other form --
```

Page 579

- 1 and would be appropriate -- and with the
- 2 appropriate use, again, where other forms
- 3 to treat a person's pain -- and I'm
- 4 paraphrasing from the product label --
- 5 where other forms of pain relief would
- 6 not -- would not be adequate and patients
- 7 would be appropriate, again, for opioid
- 8 analgesic.
- 9 The extended-release, again
- 10 paraphrasing from the label, was that for
- 11 individuals for whom lesser methods of
- 12 pain control were not working in patients
- where it would be appropriate for opioid
- 14 analgesics to be used for an extended
- 15 period of time.
- Q. Do you remember the years in
- which the products were introduced?
- 18 A. I believe that the immediate
- 19 release form of tapentadol, Nucynta, was
- 20 introduced to the U.S. market in 2009 and
- 21 the extended-release was introduced in
- 22 2011.
- 23 Q. And were there additional
- 24 steps relating to abuse or safety taken

```
Page 580
     with respect to the release of the
 1
 2
     extended-release indication?
 3
            Α.
                  Yes. So from the time the
 4
     company was planning to introduce the
 5
     extended-release formulation, there was
 6
     an intent that that formulation would
 7
     contain a coating that would have abuse
 8
     deterrent properties. Understanding that
 9
     we were introducing a long-acting opioid
10
     into the marketplace, we wanted to try
11
     and have that -- that needed to be a
12
     requirement to have that available.
13
                  And was the product released
            0.
14
     with such a coating?
15
            Α.
                  The product was released
16
     with this coating, yes.
17
                  And did the company do
            Q.
18
     testing related to that?
19
            Α.
                  Yes, it did. The -- there
20
     was testing that was done by Grünenthal
21
     and some of their scientists to see the
22
     abusability of this -- of this abuse --
23
     this coating that may have
24
     abuse-deterrent properties. And there
```

Page 581 1 were a number of studies that attempted 2 to take this -- the pill and smash it 3 with a hammer, and when doing so, it --4 it compressed into a format that 5 really -- where the drug could not be 6 easily extracted. 7 There were studies used with something like a Waring blender, a 8 9 blender, and when the -- a product was 10 put in, the blender blades were broken. 11 So this was resistant to the 12 typical types of abuse methodologies that 13 people -- addicts or people who sought to 14 abuse, might try with this type of drug. 15 And it could not be broken down without 16 dental damage. So it was not something 17 that they could bite down to -- to do 18 that as well. 19 MR. LIFLAND: I'm going to 20 mark as Exhibit 20 an article 21 entitled Evaluation of the Tamper 22 Resistant Properties of Tapentadol 23 Extended-Release Tablets: Results 24 of in Vitro Laboratory Analyses.

```
Page 582
                   (Document marked for
 1
 2
            identification as Exhibit
 3
            Janssen-Vorsanger-20.)
     BY MR. LIFLAND:
 4
 5
                  Have you seen this article
            0.
 6
     before, Doctor?
 7
            Α.
                  Yes, I have.
 8
                  In fact, you are listed as
            Ο.
 9
     an author on the article; is that
10
     correct?
11
            Α.
                  Yes, that's correct.
12
                  And can you explain what it
            Q.
13
     is?
14
                  So there was an attempt to
            Α.
15
     do various analysis in the laboratory to
16
     understand using, as I had mentioned
17
     previously, the types of methods that
18
     people who wanted to get opioid for abuse
19
     or -- purposes of, you know, for abuse,
20
     might do this.
21
                  And so they tried to crush
22
     the tablets as we talked about. They --
23
     to try to -- the -- and as I said, they
24
     used two metal spoons. Minimal
```

```
Page 583
     deformation, they'll pulverize and break
 1
 2
     it with a pill crusher.
 3
                  Slight deformation,
     deformation with the standardized
 4
 5
     Pharmacopeia, breaking forces and other
 6
     types of tests that went on as well.
 7
                  Intact tablets were also
 8
     completely resistant to extraction in
 9
     most organic solvents tested. In eight
10
     solvents the amount of drug extracted
     increased with time. Hammer tablets were
11
12
     less resistant to extraction but required
13
     vigorous shaking over extended periods of
14
     time to release greater than half of the
15
     active ingredients.
16
                  So again, these were a
17
     number of different ways tested in the
18
     laboratory. And the conclusion that we
19
     had was in vitro results from tamper --
20
     tampering attempts presented here and
21
     demonstrated that tapentadol ER tablets
22
     were resistant to these forms of physical
23
     manipulation. Tapentadol ER tablets were
24
     also generally resistant to dissolution
```

```
Page 584
 1
     in most solvents. Developing tamper
     resistant formulations is an important
 2
 3
     step in strategies to mitigate opioid
     abuse.
 4
 5
                And these data were
            Ο.
 6
     published in, what's the name of the
 7
     journal?
 8
                  Yes, this is a peer-reviewed
 9
               The Journal of Opioid
10
     Management.
                  These were published in June
11
     of 2014.
12
            Q.
                  Are you familiar with the
13
     term "REMS"?
14
            Α.
                  Yes.
15
            Ο.
                  What does that stand for?
16
            Α.
                  I believe it's risk
17
     evaluation and mitigation strategy.
18
                  And was there a REMS
            0.
19
     associated with Nucynta extended-release?
20
            Α.
                  Yes.
                        When -- at the time
21
     around when the product was going to be
22
     approved, the FDA had asked the company
23
     and then we had instituted a REMS for the
24
     extended-release.
```

```
Page 585
                   (Document marked for
 1
 2
            identification as Exhibit
 3
            Janssen-Vorsanger-21.)
 4
                  MR. LIFLAND: I'm going to
 5
            mark as Exhibit 21 a copy of a
 6
            document Bates stamped
 7
            JAN-MS-01489228 through, excuse
8
            me, 274, entitled Risk Evaluation
 9
            and Mitigation Strategy REMS For
10
            NDA 2003533 Nucynta ER Tapentadol
11
            Tablets, dated August 25, 2011.
     BY MR. LIFLAND:
12
13
               Do you recognize this
            Q.
     document, Dr. Vorsanger?
14
15
            Α.
                  Yes, I do.
16
                  And can you explain what it
            Q.
17
     is?
18
                  So this is the REMS for the
            Α.
     Nucynta ER tablets. We talked about them
19
20
     being oral analgesic. It describes the
21
     goal of the REMS, the REMS elements, the
22
     medication guide, the elements to ensure
23
     safe use.
24
                  And then how that would be
```

```
Page 586
 1
     implemented in the timetable for
 2
     submission of assessments. And the
 3
     requirements again are the type of
 4
     document. It goes on to talk a little
 5
     bit about a medication guide for patients
 6
     in the next section.
 7
                  So that prescribers,
 8
     healthcare professionals can communicate
 9
     what Nucynta ER is, to discuss whether
10
     this might be the right drug for them,
11
     and talk about their -- talk about their
12
    medical conditions and talk about what
13
    medications they should not be taking
14
     with Nucynta ER, such as a monoamine
15
     oxidase inhibitor, MAOI, et cetera.
16
                  And swallow it whole. We
17
     talked about the why that would be.
18
     talks about some of the more common side
19
     effects that you can expect. And
20
     certain -- talking about here, it's
21
     specifically talking a little bit about
22
     constipation and talking to your doctor.
23
                  The idea is, talking to your
24
     doctor about your medical conditions and
```

```
Page 587
 1
     work with them to ensure that you're
 2
     using their product safely.
 3
            Q.
                  So that's the Patient
     Medication Guide --
 4
 5
            Α.
                  Yes.
 6
                 -- and you described that's
            Q.
 7
     one element of the REMS.
8
            Α.
                  Yes.
 9
                 What are the other elements
            Ο.
10
     of the REMS?
11
            Α.
                  So another one talks about
12
     a -- a healthcare provider letter that
13
     talks about, which we have follows that,
14
     and talks about how to use safe and
15
     effective use of the product.
16
                  And let me direct -- when
            Q.
17
     you say a healthcare provider letter,
18
     what's that?
19
            Α.
                  So these would be -- these
20
     are individuals who would be prescribing
21
     the medication for patients.
22
                  And this would be a letter
            Ο.
23
     that would be sent by the company to
24
     those prescribers?
```

```
Page 588
 1
            Α.
                  That's correct, yes.
 2
            Ο.
                  And does it indicate here
 3
     what's included with that letter?
 4
            Α.
                  I'm sorry?
 5
                  Can you tell me what's
            Ο.
 6
     included with that letter according to
     this?
 7
 8
            Α.
                 Right.
 9
                  Take a look at the second
            Ο.
10
     page I think.
                  So it talks -- so the
11
            Α.
12
     information again talks about the goals
13
     of the REMS. It talks about how -- the
14
     reviews, how it's contraindicated, it's
15
     not intended. In addition, what would be
16
     included in that would be full
17
     prescribing information, again to talk
18
     about safe and effective use of it.
19
                  It goes on to talk about the
20
     sections on safe administration on
21
     Page 18.
22
                  Take a look at the bottom of
            Q.
23
     2 and 3. Does that describe what's
24
     included in the initial mailing?
```

```
Page 589
 1
            Α.
                  I'm sorry.
 2
            Q.
                  The bottom of Page 2, going
 3
     onto Page 3.
 4
                  Yes. So the mailings will
            Α.
 5
     include the following, as I started to
 6
     describe, a copy of the full prescribing
 7
     information. The ER medication guide, we
 8
     talked a little bit about that.
 9
     prescribing information. A guide for
10
     healthcare professionals on how to use
11
     the product, and a Nucynta ER education
12
     confirmation form.
13
                  Okay. Well, let's just take
            0.
14
     those one by one. The prescribing
15
     information, is that the same thing as
16
     the package insert?
17
            Α.
                  Yes.
18
                  And that would be the FDA
            0.
19
     approved labeling --
20
            Α.
                  Yes.
21
                  -- for the product?
            Q.
22
            Α.
                  Correct.
23
                  And then the medication
            Q.
24
     quide was what you just described a few
```

```
Page 590
 1
     moments ago?
 2
            Α.
                  That's correct.
 3
            Q.
                  That's information for
 4
     patients?
 5
            Α.
                  Yes.
 6
            Q.
                  And then the third thing is
 7
     Prescribing Nucynta ER Healthcare
 8
     Professional Education Program, a Guide
 9
     For Healthcare Professionals Who Intend
10
     to Prescribe Nucynta ER. And that's, I
11
     believe if you want to look at it,
12
     there's a copy of that that's included as
13
     Appendix 3 to this. Appendix 2 is the
     healthcare letters. Appendix 3.
14
15
                  And maybe you could explain
16
     what -- what that is and what's the
17
     intention of that.
18
                  So this was an intent to
     provide important information and would
19
     supplement, and be in addition to the
20
21
     product package insert for healthcare
22
     providers on how to use -- again, how to
23
     use the product safe and effectively.
24
                  It talks about the black box
```

Page 591 1 warning for the product; you see on 2 Page 22. Has an -- and then you see a 3 table of contents on Page 24. General 4 opioid uses, risks, and risk factors. It 5 talks about Section 3, Nucynta ER risks 6 and proper patient selection, dosing 7 administration and patient counseling. 8 So this is a nice summary, a 9 quide, an easy quick go-to bit of 10 information for healthcare professionals 11 who would be prescribing this medication 12 for their patients. 13 And the focus here is on the Ο. 14 benefit risk information? 15 Α. Correct. I'm talking about 16 the benefits of the product as well as 17 the risks of the product. 18 What about the last piece, Ο. 19 Appendix 4? 20 Α. Appendix 4 is an educational 21 Nucynta ER education confirmation form. 22 And after a healthcare provider has gone through and has read the REMS, they have 23 24 an option of sending this information in,

Page 592 that they confirm that they had actually 1 completed it. And it says, "The purpose 2 3 of this form is to inform you we have read the REMS educational materials in 4 5 Nucynta ER, understand the major risks 6 associated with Nucynta ER, and know how 7 to appropriately educate patients to whom 8 Nucynta ER is prescribed." 9 And these -- this would be 10 information about the prescriber, their 11 DEA number, their affiliation, et cetera. 12 And this could be sent to the company for 13 us to understand how people are using the 14 REMS information we send. 15 We provide free educational 16 material around the REMS as well. So we 17 provided a variety of different 18 educational venues to fit in to be able 19 to learn about the REMS. 20 Q. Now, going back to the cover 21 page of the exhibit. This indicates that 22 the REMS is specifically for Nucynta ER; 23 is that correct? 24 Α. Yes.

```
Page 593
                  And how long did that remain
 1
            Ο.
 2
     in effect?
 3
            Α.
                  This was in effect until the
     classwide REMS was introduced.
 4
 5
                  What's the classwide REMS?
            Ο.
 6
            Α.
                  The classwide REMS was a
 7
     REMS that the FDA put in place for all
 8
     the extended-release opioids so that
 9
     there was a commonality in terms of
10
     identifying the risks for prescribers and
11
     the other types of information that they
12
     would need.
13
                  So this was a
14
     product-specific REMS, which was placed
15
     by REMS that would be used classwide.
16
                  Now, this REMS, as you just
            Q.
17
     described it, covers the educational
18
     elements --
19
            Α.
                  Yes.
20
            Q.
                  -- of risk management.
21
                  Were there further programs
22
     the company implemented with regard to
23
     this surveillance side that you had
24
     mentioned earlier?
```

```
Page 594
 1
            Α.
                  Yes.
 2
            Q.
                  Can you describe those?
 3
            Α.
                  So when Nucynta was getting
 4
     ready -- we were -- when this product was
 5
     going to be marketed we decided that we
 6
     wanted additional support above and
 7
     beyond what we had been doing. We had
 8
     the RADARS programs running for
 9
     Duragesic. We talked about that.
10
     wanted to add programs for Nucynta so we
11
     had contracted with Inflexxion to bring
12
     on some of those programs as well.
13
                   (Document marked for
14
            identification as Exhibit
15
            Janssen-Vorsanger-22.)
16
                  MR. LIFLAND:
                                 I will mark as
17
            the next Exhibit 22 a document
18
            entitled "Nucynta Tapentadol
19
            Extended-Release Fourth Safety
20
            Surveillance Progress Report."
21
            It's dated December 2013.
22
     BY MR. LIFLAND:
23
            Ο.
                  Can you explain what this
24
     document is, Dr. Vorsanger?
```

```
Page 595
                  Yes. So this is for Nucynta
 1
            Α.
 2
     ER.
          The fourth safety surveillance
 3
     progress report, dated, as we had
     mentioned, the 2nd of December 2013.
 4
 5
                  This would be an example of
            Ο.
 6
     a report to the FDA of the surveillance
 7
     data collected for tapentadol?
 8
            Α.
                  Correct.
 9
                  And if we look at the table
            Ο.
10
     of contents starting on Page 8.
11
            Α.
                  It describes the elements
12
     that would be part of the surveillance
13
     plan that we have in place.
14
                  And those are -- those
            0.
15
     parallel pretty closely to what we've
     already talked about was in place or
16
17
     still was in place for Duragesic,
18
     correct?
19
            Α.
                  Yes.
                         That's correct.
20
            Q.
                  So there would be the
21
     passive surveillance activities, the
22
     company's database of adverse event
23
     reports, the FDA's database of adverse
24
     events reports --
```

```
Page 596
                 Yes. So --
 1
            Α.
 2
            Q.
                  -- the RADARS, and then in
 3
     the active there would be the RADARS
 4
     system, that starts on page --
 5
            Α.
                 Correct.
 6
            Q.
                 -- it looks like 68 of the
 7
     table of contents.
8
            Α.
                 Yes.
 9
            0.
                  So those are -- are those
10
     the same programs that you described
11
    previously --
12
                  Yes, they are.
            Α.
13
                  -- for Duragesic. You
            Q.
14
    mentioned there was something new, the
15
     college survey program. Is that 78?
16
                  That's on Page 77 and 78,
            Α.
17
     and we discussed this --
18
            Q. Can you describe what that
19
     is?
20
            Α.
                  Yes. So the programs that I
21
     had already described we talked about.
22
     The college survey program was an intent
23
     to expand our activities for surveillance
24
     and to try and understand abuse in
```

```
Page 597
     various groups. So here was another
 1
 2
     group where there might have been a lot
 3
     of experimentation. And we wanted to
 4
     understand to see whether our products
 5
     would be ones that would of interest to
 6
     college students.
 7
                  So RADARS has another
 8
     network, called the -- again, the college
 9
     survey program. And we were able to
10
     subscribe and provide data -- get data
11
     around our drug for the college survey
12
     program.
13
                  And if we go down further,
            Q.
     the table of contents, there's a
14
15
     reference to what you just mentioned,
16
     which was the NAVIPPRO systems programs.
17
     Can you describe what those were?
18
            Α.
                  Yes.
19
            Q.
                  And if you want to refer to
20
     it, they start, it looks like, on Page 80
21
     of the report.
22
                  Yeah. So we mentioned, and
     it's described here as part of external
23
24
     product-specific surveillance activities
```

Page 598 involving external databases. And this 1 is NAVIPPRO, which we were talking about. 2 3 And these were reports coming in from 4 Inflexxion, which was running the system. 5 One was from the ASIMV, Addiction Survey 6 Indexed Multi-Media Version. This was a 7 computerized version of the addiction 8 severity index. We talked a little bit 9 about that I believe yesterday. And 10 provided information for people coming in 11 for opioid treatment. 12 There was also a program 13 called the teen chat, which talked about 14 potential abuse in a teenage group, 15 because the data that we had before from 16 RADARS didn't specifically address the 17 teenage population. So by adding this 18 dataset, we were getting more information 19 about our products, where -- the 20 teenagers who might be potentially

We also had Inflexxion, and

abusing our product as well.

- 23 we talked -- and the data for that, for
- 24 ER, are here.

21

```
Page 599
 1
                  We also had Inflexxion take
 2
     over our internet monitoring, web-based
 3
     monitoring and get us a quantification of
     the number of mentions of abuse of our
 4
 5
     product as discussed amongst people on
 6
     the internet who might be abusing our
 7
     products.
 8
                  So this was a nice
 9
     additional monitoring on top of the other
10
     active surveillance monitoring that we
11
     had in place.
12
            Q.
                  And do you recall the
13
     overall results of the surveillance that
14
     were -- was conducted under this program
15
     for both the immediate release and the
16
     extended-release versions of Nucynta?
17
            Α.
                  Yes. To the best of my
18
     recollection, when we look at the data in
19
     its totality, which would be the RADARS
20
     data, all of the Inflexxion data, the
21
     internet monitoring that was going on
22
     that we talked about, our
     pharmacovigilance data, all of that
23
24
     suggested low mentions of abuse for
```

```
Page 600
 1
     tapentadol.
 2
            Ο.
                  And did you work with the
 3
     people at RADARS and Inflexxion to
 4
     publish that data?
 5
                  Yes. There's a publication
 6
     that I have, and it's entitled something
 7
     like -- I'm paraphrasing on the title,
     31 months of RADARS data or thereabouts
 8
 9
     for the immediate release form of
10
     Nucynta.
11
            Ο.
                  And did you work with the
12
     proprietors of RADARS on those
13
     publications?
14
            Α.
                  Yes.
15
            Ο.
                  Can you describe how that
16
     works?
17
                  So RADARS had done the
            Α.
18
     analysis. And we thought it was
19
     appropriate for them, if they had agreed,
20
     that publications would be a valuable
21
     activity. This was a new opioid, and it
22
     would be of interest in the scientific
23
     community -- we agreed with it -- to
24
     publish this type of data.
```

```
Page 601
 1
                  But they had full authorship
 2
     control. We just made sure that the
 3
     information around Nucynta was accurate
     and fair balanced, but the information
 4
 5
     and the conclusions based on the RADARS
     data was under the control of the RADARS
 6
 7
     authors.
 8
                  And what were those
            0.
 9
     conclusions?
10
            Α.
                  Their -- what were -- I'm
11
     sorry.
12
                  What were those conclusions?
            Q.
13
            Α.
                  The conclusions were that in
14
     the 30 or 31 months that it had been
15
     monitored, rates of abuse were low, but
16
     very importantly that ongoing monitoring
17
     should continue.
18
                  And did the company do that?
            0.
19
            Α.
                  Yes, we are. So we are
20
     continuing -- well, I'm not at the
21
     company anymore, but those programs, as
22
     far as I know, are still in place and
23
     continued well after that publication.
24
                  We believe that ongoing
```

```
Page 602
     monitoring is vital to -- to ensure that
 1
     we understand the abuse of the product.
 2
 3
                  MR. LIFLAND: I have no
 4
            further questions. Do you want to
 5
            take a break?
 6
                  MS. CONROY: Yeah, just five
 7
            minutes.
8
                  MR. LIFLAND: Okay.
 9
                  THE VIDEOGRAPHER: The time
10
            is 2:19 p.m. We are going off the
11
            record.
12
                  (Short break.)
13
                  THE VIDEOGRAPHER: The time
14
            is 2:31 p.m. We are back on the
15
            record.
16
                  MS. CONROY: Just for the
17
            record, I know that we have an
18
            outstanding request for
19
            Dr. Vorsanger's personnel records.
20
            And I understand that it's going
21
            to be taken up by the court. I
22
            just want to put that on the
23
            record, that we don't have that
24
            personnel file for...
```

```
Page 603
                  MR. LIFLAND: I'm happy to
 1
 2
            meet and confer about that. And I
            think we should before we take it
 3
 4
            up with the court, but let's -- I
 5
            understand the request.
                  MS. CONROY: I didn't mean
 6
 7
            that we would avoid a meet and
 8
            confer. I think it's already in
 9
            the works.
10
                  MR. LIFLAND: Yeah.
11
12
                    EXAMINATION
13
14
     BY MS. CONROY:
15
               Dr. Vorsanger, where would I
            0.
16
     find the media reviews and the internet
17
     monitoring reports that are referenced as
18
     a part of the risk management team
19
     documents?
20
            Α.
                  Those would have been
21
     reports that would be submitted to
22
     Janssen, and so they would be at Janssen.
23
                  Would they have been
            0.
24
     something that you would have seen when
```

```
Page 604
     they were submitted to Janssen?
 1
 2
            Α.
                  Yes.
 3
            Q.
                  Would there be a particular
 4
     department or file, how would I find
 5
     those documents?
 6
            Α.
                  Well, I worked in the
 7
     medical affairs department, in the -- the
 8
     U.S. medical affairs department in the
 9
     analgesia group. I'm not sure exactly
10
     how they were filed at that point, but
11
     that's -- we were the people who were
12
     looking at that type of information.
13
                  Okay. So they would be --
            Ο.
14
     so the risk management team documents
     would be in the medical affairs
15
16
     department documents?
17
                  Presumably. I had not gone
            Α.
18
     back to look at them. But we convened
19
     those meetings and some of them we had
20
     minutes on. And your question, which was
21
     about the internet monitoring and the
22
     media monitoring, and those reports would
23
     have come in, would have been reviewed by
24
     myself, other members of my team.
                                         So
```

```
Page 605
     that would be a place to start to look.
 1
 2
     I don't have an exact location to tell
 3
     you.
 4
            Q. No, I understand.
                                      That
 5
     would be a place to start.
 6
            Α.
                  It might be a starting
 7
     point, yes.
 8
                  And you understand -- you
            0.
 9
     believe that there are minutes of the
10
     quarterly meetings as well?
11
            Α.
                  There -- I believe that
12
     there are minutes from the risk
13
    management team. The quarterly review
14
     that we talked about for the internal
     review committee, we had one meeting. I
15
16
     think the decision was made after we
17
     had -- we had not, as I have testified
18
     today, we had low mentions of abuse for
19
     our products. And I think the decision
20
     was made by the senior leadership that
21
     there was a reason for them to go and
22
     hear something they were interested in
23
     it, that we would agree that the people
24
     whom reported -- reported into them, who
```

Page 606

- 1 were part of the risk management team,
- 2 would inform them if there was something
- 3 that our senior leadership needed to see.
- 4 The external review committee we met
- 5 with -- I met with on a quarterly basis,
- 6 and I don't recall whether we kept
- 7 minutes for them or not. But those
- 8 meetings did take place in a Marriott in
- 9 Philadelphia, as I think, I believe I had
- 10 testified.
- 11 Q. And approximately how many
- 12 years did that go on, do you believe,
- where you had quarterly meetings of the
- 14 external review board?
- 15 A. I don't remember. That went
- on -- I did that for a while. And then I
- 17 believe there was another physician at
- 18 the company who -- who ran those -- I
- 19 don't know when they ended. So I can't
- 20 give you an end date.
- 21 Q. Do you have a memory that
- there was more than one or two meetings?
- 23 A. Yes. We met quarterly for a
- 24 while, yes.

```
Page 607
                  At the very end of your
 1
            Ο.
 2
     questioning by Mr. Lifland, you said that
 3
     monitoring is vital to understand the
     abuse of our products.
 4
 5
                  Do you recall that?
 6
            Α.
                  Yes.
 7
            Q.
                  Would you also agree that
     understanding the risk of addiction in
 8
 9
     chronic pain patients that are prescribed
10
     Janssen's products is also vital to know?
11
            Α.
                  It's important to understand
12
     it.
13
            Q.
                  Would you --
14
            Α.
                  Yes.
15
            Q.
                  You would agree it's vital?
16
            Α.
                  I would -- it's quite
17
     important, yes.
18
                  Has Johnson & Johnson or
            0.
19
     Janssen ever been convicted of a crime?
20
                  MR. LIFLAND: Object to the
21
            form of the question.
22
                  THE WITNESS: I don't know.
23
     BY MS. CONROY:
24
            Q.
                  Did you go home -- did you
```

```
Page 608
 1
     go to your home last night or did you
 2
     stay nearby?
 3
            Α.
                  I went home.
 4
            Q.
                  When you were -- you were
 5
     asked some questions yesterday by me, but
 6
     today by Mr. Lifland about when you were
 7
     in practice and your use of opioids in
 8
     the ER. Do you recall that?
 9
            Α.
                  Yes.
10
            Ο.
                  And when you were using the
11
     opioids in the ER, was that for acute
12
     pain?
13
            Α.
                  Yes.
14
                  And when you were using it
            Q.
15
     in surgeries as you were describing, that
16
     was -- you were using opioids to put
17
     people to sleep, correct?
18
                  I was using opioids both as
19
     a pain medication and as for an
20
     anesthetic. You're talking about
21
     anesthesia and analgesia.
22
            Q.
                  Yes. Did you use it as an
23
     analgesic when you were prescribing it
24
     for something other than acute pain?
```

Page 609 1 My use of it in the 2 treatment of chronic pain was quite 3 limited, as I had indicated and testified 4 yesterday. Most of my experience with 5 fentanyl was in the acute pain setting in 6 the operating room. 7 And would it be fair to say Q. 8 that when you used it as an analgesic for 9 long-term pain, that would be in a 10 hospital setting? 11 Α. So as I had just mentioned, 12 my use of it in the long-term -- for 13 chronic pain was quite limited. So I did 14 not do -- I didn't do much in the way of 15 prescribing for that. My predominant use 16 of the medication was in the operating 17 room setting. 18 To put people to sleep? Ο. 19 Α. Or if they were having, 20 let's say, a nerve block where they may 21 have needed some supplemental pain 22 medication and would have provided some 23 additional pain control or some 24 analgesia.

```
Page 610
                  And that would have been via
 1
            Ο.
 2
     intravenous --
 3
            A. Correct.
 4
            Q.
                  -- delivery?
 5
                  You also discussed with
 6
    Mr. Lifland, the -- your ability when you
     were at Parexel to -- for want of a
 7
 8
    better term, evaluate different companies
 9
     so that you could decide where you might
10
     go in the future?
11
            Α.
                  I had an opportunity to see
12
     how different companies conducted their
13
     clinical trials. And yes. And that was
14
     something that was helpful to me about
15
     where I might want to have my next
16
     employment.
17
                  And the companies that you
            0.
18
     were able to evaluate were Janssen and
19
     Endo; is that correct?
20
            Α.
                  I don't remember Endo.
21
     Janssen I remember best. That's where I
22
     wound up. I don't remember the other
     companies. But I remember looking at
23
24
     different types of clinical studies. I
```

```
Page 611
     talked to you about work that I had done
 1
 2
     for a cardiac medication, carvedilol. I
     don't remember the manufacturer of that.
 3
     Different companies.
 4
 5
                  But the only company that
            Ο.
 6
     you actually have a memory of is Janssen?
 7
            Α.
                  The strongest memory is
8
     Janssen.
 9
                 You marked -- we marked as
            0.
10
     Exhibit -- or Mr. Lifland marked as
11
     Exhibit 17 the Fishbain article that you
12
     discussed yesterday. I think you might
13
     want to pull it out. I'm going to ask
14
     you a couple questions about it. 17.
15
     17.
16
                  THE WITNESS: I don't know
17
            if I have it in the file here.
18
                  THE COURT REPORTER: It's in
19
            order. I put them in order.
20
                  THE WITNESS: Oh, you did.
21
            Thank you.
22
                  MS. CONROY: She's way ahead
23
            of us.
24
                  MR. LIFLAND: It better be
```

```
Page 612
            in the file or else we're all --
 1
 2
                  THE WITNESS: That's a very
 3
            good -- okay.
     BY MS. CONROY:
 4
 5
            Q. Do you know anything about
 6
     the journal that this was published in,
 7
     Pain Medicine?
 8
                  I don't understand your
            Α.
 9
     question.
10
                 Are you familiar with this
            Q.
11
    publication Pain Medicine? Do you see up
12
     in the top right-hand corner, it says
13
     Pain Medicine, Volume IX?
14
                I'm familiar with the
15
     journal Pain Medicine.
16
                  Okay. Have you ever
            Q.
17
     published in it before?
18
               I don't remember. I don't
19
     recall.
20
            Q.
               Okay. Are you familiar with
21
     any -- or let me -- let me ask you, do
22
     you know Dr. Fishbain?
                  Not personally. Just by
23
            Α.
24
     reputation.
```

```
Page 613
                  What about Brandly Cole?
 1
            Q.
 2
            Α.
                  I don't know Brandly Cole.
 3
            Q.
                  John Lewis?
                  I do not know John Lewis.
 4
            Α.
 5
                  Hubert Rosomoff?
            Q.
 6
            Α.
                  I do not know that person.
 7
            Q.
                  R. Steele Rosomoff?
 8
            Α.
                  I don't know that person
 9
     either.
10
                  Do you know if they have any
11
     affiliations with any pharmaceutical
12
     companies?
13
            Α.
                  I don't know if they have
14
     any affiliations with pharmaceutical
15
     companies.
16
                  That's not something that
            Q.
17
     you've looked into?
18
                  That's not -- I'm sorry. I
19
     didn't hear you, Counsel.
20
            Q.
                  That's not something that
21
     you looked into?
22
                  Typically there would be
23
     some kind of a statement talking about
24
     potential conflicts that would be listed
```

```
Page 614
     someplace in the article. So I'm aware
 1
 2
     of the fact that that type of information
 3
     is called out to ensure transparency.
 4
                  I didn't see it in this
            0.
 5
     article. Do you see any kind of a
 6
     callout about that in this article?
 7
                  I don't recollect that. But
            Α.
 8
     I didn't specifically look for it when I
 9
     was reviewing the article.
10
                 Does that ever make a
            Ο.
11
     difference to you when you're using or
12
     relying on a published article, whether
13
     or not there are affiliations with
14
     different entities?
15
            Α.
                  I look to see where it's
16
     coming from. And I like to -- I look to
17
     see who is funding it. My primary focus
18
     is on the quality of the article and the
19
     conclusions based upon the -- drawn on
20
     the data.
21
                  You don't know who did or if
            Ο.
22
     this article was funded? You don't know
23
     one way or another?
24
                  I don't have the information
            Α.
```

```
Page 615
     on the article to comment.
 1
 2
            Q.
                  The very first line of the
 3
     article says, "Design: This is a
     structured evidence-based review."
 4
 5
                  You are trained in clinical
 6
     studies and the like. What is a
 7
     structured evidence-based review?
 8
                  So this is a review article,
            Α.
 9
     it's structured and it's discussing the
10
     design of it. And it's evidence-based
11
     looking at the types of information that
12
     you would -- to come up with the
13
     conclusions that they have.
14
                  What does it mean structured
            Ο.
15
     evidence-based review?
16
                  I think what they're
            Α.
17
     referring to is they have predefined in
18
     advance the nature of the review, how
19
     they collected the data, how the studies
20
     were identified, literature searchers,
21
     the search terms that we used and talked
22
     about -- and evaluated the studies in
     terms of the, you know, how the data were
23
24
     collected, which -- who was included and
```

```
Page 616
     who was not included.
 1
 2
            Q.
                  Have you ever heard that
 3
     term before, structured evidence-based
     review?
 4
 5
               It's not one that I'm very
 6
     familiar with, but I think based on the
 7
     way it was -- based on how the article
 8
     was written and the information in there,
 9
     I think that's what that means.
10
                  Have you ever contacted the
11
     authors to determine if that's what they
12
    meant?
13
                  No, I have not.
            Α.
14
                  Have you ever seen any
            Q.
     reference to a structured evidence based
15
16
     review in any other article that you have
17
     reviewed in your career?
18
                I'd have to think about
19
     that.
20
            Q.
                 Are you familiar with the
21
     JAMA article that talks about the ranking
22
     of forms of evidence?
23
            Α.
                  Yes.
24
                 You're familiar with that?
            Q.
```

```
Page 617
 1
            Α.
                  I am.
 2
            Q.
                  And where would you rank a
 3
     structured evidence-based review?
                  The level of evidence would
 4
            Α.
 5
     be lower than a placebo-controlled trial
 6
     which represents the highest level of
 7
     evidence.
 8
                 And what would this be
            0.
 9
     higher than?
10
            Α.
                  This might be higher than a
11
     case-control study or individual case
12
     mentions.
13
            0.
                  So case series or an
14
     individual case?
15
            Α.
                  Mm-hmm. And I believe, I
16
     think -- I have to take a look again,
17
     Counsel, but I think they talk a little
18
     bit about -- if I can look at it for a
19
     moment.
20
            Q.
                  Oh, absolutely.
21
                  They describe the -- I'm not
            Α.
22
     familiar with the categorization system,
23
     but they do talk about it and various
24
     types of ways of looking at the data.
```

```
Page 618
     And they are described on Page 447.
 1
 2
            Q.
                  You are looking on the
 3
     right-hand column of 447?
 4
                  Correct, yes.
            Α.
 5
                  This article was written in
            0.
 6
     2008, it looks like. And they calculated
 7
     an abuse addiction rate of 3.27 percent
8
     in the 24 -- in 24 of the studies,
 9
     correct.
10
                  Let me look for the number
            Α.
11
     again.
12
            Q.
                  It's right on the -- on the
13
     front page.
14
                  Yes. I'd like to find the
            Α.
15
     reference.
16
            Q.
                  Sure.
                  Yes, 3.27 percent.
17
            Α.
18
                  Do you know at this time,
            0.
19
     2008, how many individuals were
20
     prescribed chronic -- opioids for chronic
21
     pain in the United States?
22
                  I don't know.
23
                  Is that -- that information
            Q.
24
     is available, correct?
```

```
Page 619
 1
            Α.
                  I don't know the answer to
 2
     that.
 3
            Q.
                  IMS would have that
     information?
 4
 5
                  Well, I don't know if they
 6
     would have all the information
 7
     longitudinally since 2008. They would be
 8
     collecting information on people who were
 9
     treated with opioid pain medications.
10
                  Right. And that's what I'm
            Ο.
11
     talking about, there would be a way --
12
     the data exists to determine approximate
13
     how many individuals in the United States
14
     have been prescribed opioid pain, opioid
    medication for chronic pain?
15
16
                  I'm not sure what the
            Α.
17
     starting point would be to be able to
18
     answer your question. When would that
19
     begin? Do you have an idea of what that
     might look like. So you can look at the
20
21
     end date, which would be 2008. But I'm
22
     not sure what you might think about for
     the starting point. So you can say over
23
24
     what period of time, since when, starting
```

```
Page 620
     from when.
 1
 2
            Q.
                  Okay. And is there a
 3
     starting point for the 3.27 percent?
 4
            Α.
                  They talk about how they do
 5
     their -- go about doing their literature
 6
     searches, and that -- they go on to talk
 7
     about that. And that's under methods in
 8
     the methods section. They talk about the
 9
     years. And so you can then begin to
10
     understand how they did it from what the
11
     starting points were. But if I -- and
12
     I'm reading on Page 447. It's -- it's
13
     kind of in the first paragraph starting
14
     with the word for. And the line would
15
     be -- I think it's about Line 13
16
     approximately.
17
               For details?
            Q.
18
                  "For the following journals
19
     the following years were reviewed."
20
     Pain, and they talk about what years,
21
     1975 through 2006. I won't go through
22
     all of them. But they at least define a
23
     starting point of their search parameters
24
     for what years it would be.
```

```
Page 621
 1
            Ο.
                  And do you know what
 2
     medications -- what opioid medications
 3
     were available during those years?
 4
                  I'd have to look and see. I
            Α.
 5
     don't have it off the top of my head.
 6
                  Do you know if the authors
     of this article did that?
 7
8
                  They would have looked for
            Α.
 9
     published studies that would have come
10
     out during that time period where those
11
     medications would presumably have been
12
     available in the U.S. marketplace to be
13
     able to study it.
14
                  Okay. But you don't know?
            Q.
15
                  I don't have the information
            Α.
16
     offhand.
17
                  Is it anything that you ever
            0.
18
     looked at?
19
            Α.
                  I'm sorry, I don't
20
     understand the question.
21
            Q.
                  Have you ever gone back and
22
     looked to see which drugs were available
     for any of these studies that were
23
24
     reviewed by Dr. Fishbain?
```

```
Page 622
                   I -- I didn't go in -- look
 1
            Α.
 2
     specifically to look at the Journal of
 3
     Pain, for example, for the 19 -- between
     1975 and 2006 to see what products they
 4
 5
     were studying specifically.
 6
                  Have you ever collected the
            Q.
 7
     studies that were reviewed by
8
     Dr. Fishbain and the others?
 9
                  I'm sorry, I don't
10
     understand the question.
11
            Ο.
                  Dr. Fishbain and the other
12
     authors collected a group of studies,
13
     correct?
14
                  Yes, they did.
15
                   There were 67 reports, he
            0.
16
     talks about, in the results?
17
            Α.
                  Correct.
18
            0.
                  Did you ever take a look at
19
     those 67 reports?
20
            Α.
                   I did not.
21
                   Did any one on your staff do
            Q.
22
     that?
23
            Α.
                  Not to the best of my
24
     knowledge.
```

```
Page 623
                  So you didn't go and -- and
 1
            Ο.
 2
     collect those to determine the quality of
 3
     this article, this review article by
     Dr. Fishbain?
 4
 5
                  To basically go back and
 6
     reproduce what they did to see if I can
 7
     reproduce their conclusions. Is that
 8
     what you're asking me?
 9
                  That would be part of it.
            Q.
10
            Α.
                  I have not done that, no. I
11
     would have not had a reason to do that.
12
     I think the investigators did what I
13
     believe to be a thorough article which
14
     was well controlled to the extent that we
15
     talk about control and describe their
16
     methodology. If this wasn't a
17
     well-described methodology, then I would
18
     throw the article out and say I didn't --
19
     I couldn't understand how they did it,
20
     what the patient populations were, and
21
     the consequence it would not be an
22
     article that I would say I find this data
23
     compelling.
24
            Q.
                  Did you -- do you have any
```

```
Page 624
     plans to do that, to review the 67
 1
 2
     reports?
 3
            Α.
                  Not specifically unless I
 4
     need to go into more detail to do that,
 5
     in which case it might be something that
 6
     I might do. But I don't have a specific
 7
     plan right now to answer your question.
 8
                  Okay. If you could take a
            0.
 9
     look at Exhibit 18, which is the Cochrane
10
     analysis. Doctor, I looked through your
11
     custodial files in preparation for this
12
     deposition and I did not find a copy of
13
     either the Cochrane analysis or the
14
     Fishbain analysis.
15
                  Do you believe you had those
16
     available to you while you were at
17
     Janssen?
18
                  I'm not sure whether I had
     looked at them or not, but -- while I was
19
20
     at Janssen.
21
            Q.
                  So it's possible that you
22
     reviewed both the, in red, both the
23
     Fishbain and the Cochrane analysis after
24
     you left Janssen?
```

```
Page 625
 1
            Α.
                  Yes.
 2
            Q.
                  Is that -- is that likely
 3
     that that's what happened?
 4
                  I believe the Cochrane
            Α.
 5
     article that we're looking at now is
 6
     something that I did look at later on.
 7
                  What about Dr. Fishbain's
            Q.
 8
     article?
 9
                  I don't recall that I had
10
     seen that before. But as I had commented
11
     earlier, the Cochrane Library and its
12
     systematic review of databases is of
13
     interest to me. And these are high
14
     quality analysis, they're known for that.
15
     So given my interest in long-term opioid
16
     management, in this area of noncancer
17
     pain, or noncancer -- and this may have
18
     been something that I had looked at. But
19
     I don't recall whether I specifically
20
     read it what I had read at Janssen.
21
            Q.
                  But you have looked at it
22
     since you left Janssen?
23
                  I have read -- looked at it
24
     very briefly, I skimmed it subsequently.
```

```
Page 626
 1
                  And as you sit here today,
            0.
 2
     you have no memory of reading it while
 3
     you were at Janssen, either Cochrane or
     Dr. Fishbain?
 4
 5
                  I can't comment on whether I
     did. I said I don't recall whether I did
 6
 7
     or didn't. So that would -- that would
 8
     be how I would describe it. I might
 9
     have, I might not.
10
            0.
                  And since I didn't find any
11
     copies or references in any of your files
12
     at Janssen, from -- from your years at
13
     Janssen, would it have been your usual
14
     practice to have some reference to the
15
     articles or print them out or ask someone
16
     on your staff to do that?
17
                  MR. LIFLAND:
                               Object to the
18
            form of the question.
19
                  THE WITNESS: I didn't
20
            retain a lot of them. I may have
21
            read the article, in which case
22
            afterwards I discarded it. I was
23
            not someone who routinely kept a
24
            lot of articles. So I might have
```

```
Page 627
            easily read it and then discarded
 1
 2
            it.
                 It was not my practice to
 3
            retain a lot of articles.
     BY MS. CONROY:
 4
 5
                 Which articles was it your
            0.
 6
     practice to retain?
 7
                  If I was writing a paper,
            Α.
 8
     then I would certainly want to have that.
 9
     After the paper was -- was accepted, then
10
     I would have the references, I might hold
     onto it for a brief period of time. But
11
12
     from a document management perspective,
13
     there's so many articles that one could
14
     read that it would become problematic to
15
     collect them and even more difficult
16
     sometimes to retrieve them.
17
                  And you are talking about
            Q.
18
     both in print and electronically?
19
            Α.
                  Well, electronic was
20
     slightly easier to use. But in print,
21
     yes.
22
                  If you could turn to Page 2
            Q.
23
     of the Cochrane article. And up there --
24
     well, let's look at the plain language
```

```
Page 628
 1
     summary.
                  It says, "The findings of
 2
 3
     this systemic review suggest that proper
 4
     management of a type of strong painkiller
 5
     (opioid) in well-selected patients with
 6
     no history of substance addiction or
 7
     abuse can lead to long-term pain relief
 8
     for some patients with a very small,
 9
     though not zero risk of developing
10
     addiction, abuse or other serious side
11
     effects."
12
                  Do you see that?
13
            Α.
                  Yes.
14
                  And I think we saw in the Ad
            Q.
15
     Board documents when you were speaking
16
     with a number of experts that you had
17
     selected when you were at Janssen, that
18
     in order for a patient to have no history
19
     of substance addiction or abuse, we're
20
     actually even talking about even no
21
     history of a teenager at a party
22
     having -- who is underage and drinking or
23
     taking recreational drugs, correct?
24
                  I'd need to see that
            Α.
```

```
Page 629
     reference from the advisory board.
 1
                                          Ιf
 2
     you would pull that up I would like to
 3
     review it.
 4
            O. I will do that. Let me ask
 5
     you a couple of questions so we don't
 6
     take too much time. I have it in my
 7
     stack here so...
                  Do you recall -- do you
8
 9
     recall in the Ad Board the discussion of
10
     what prior substance addiction or abuse
11
    would look like?
12
                  I don't recall the reference
            Α.
13
     that you're talking about, no. So I'd
14
     like to see it.
15
            Q.
                  Okay. I will show it to
16
     you.
17
                  Yes, ma'am.
            Α.
18
                  What is your understanding,
            0.
19
     without looking at that, what is just
20
     your general understanding of a history
21
     of substance addiction or abuse?
22
                  So individuals with a
23
     history of substance abuse or addiction
24
     would certainly manifest -- or
```

```
Page 630
     potentially manifest higher rates of
 1
 2
     addiction compared to people who don't
 3
     have that. And I think that was
 4
     summarized nicely here.
 5
                  Give it -- what does it
            0.
 6
     mean, what does it mean to have a history
 7
     of substance abuse? Give me some
 8
     examples.
 9
                  Some -- so someone who had a
10
     history of alcohol abuse might be an
11
     example. Someone who had a history of
12
     let's say using illegally opioid
13
     analgesics, marijuana. Those most --
14
     those would be examples of history of
15
     substance abuse.
16
                  And would it matter if
            Q.
17
     someone had used marijuana in the past,
18
     would that be considered a history of
19
     abuse?
20
            Α.
                  I think it would be
21
     depending on how they were using it and
22
     what the circumstances were. Some -- we
23
     know that there's some experimentation.
24
     People may use it a few times and not.
```

```
Page 631
     And I think that would be different from
 1
 2
     somebody who would use it perhaps more
 3
     chronically. And really -- and then
 4
     those people might be looked at
 5
     differently in terms of risk. But I need
     to look at that in the literature to
 6
 7
     confirm what I've just said.
 8
                  Okay. Do you know
            0.
 9
     whether -- do you know what criteria
10
     was -- was used in the Cochrane analysis
11
     with respect to the length of time
12
     someone may have used marijuana, whether
13
     it was recreational or more chronic?
14
                  I'm sorry, did you finish
15
     your question?
16
            0.
                  I did finish.
17
                  Yeah, I'd have to go back
            Α.
18
     and look at the article in more detail.
19
     I provided the summary today, for
     purposes of today, but I have to go back
20
21
     and look in more detail.
22
                  Do you have any idea of the
            Q.
23
     number of patients with a history of
24
     addiction or abuse in the United States?
```

```
Page 632
 1
                  Do you mean -- could you
 2
     clarify your question for me a little
 3
     bit?
 4
            Q.
                  Well, do you have any -- do
 5
     you have any ballpark idea of how many
     individuals there are in the United
 6
 7
     States that have a history of substance
     addiction or abuse?
 8
 9
                  I'm still not understanding
10
     your question. Do you mean each
11
     category? I'm -- I'm not understanding
12
     what you're asking.
13
                  I'm just asking, do you have
            0.
14
     any idea -- well, let me ask -- let me
15
     break it down. Do you have any idea of
16
     the number of people in the United States
17
     who have addiction to alcohol?
18
                  I don't have that number.
19
            Q.
                  Do you have any idea how
20
     many individuals in the United States
21
     have used marijuana recreationally?
22
                  I do not have that number.
            Α.
23
            Q.
                  I'll show you what's in the
24
     ad. We won't take the time to find it.
```

```
Page 633
     Can you turn to Page 24, please.
 1
 2
     see there's a reference under the
 3
     author's conclusions, there is a
     reference here in the -- kind of in the
 4
 5
     middle, "Because most studies screened
 6
     out potential participants with histories
 7
     of substance abuse or addiction, the
 8
     rates of addiction reported in these
 9
     studies are only generalizable to
10
     patients without a history of
11
     addictive/abusive behaviors."
12
                  Do you see that?
13
            Α.
                  Yes. I'd like to read a
14
     little bit above and beyond, if I can.
15
     But I do see that. If you can give me
16
     one moment, please.
17
            Q.
                  Yeah. Take your time.
18
            Α.
                  Yes, I see that.
19
            Q.
                  Do you agree with that
20
     statement?
21
            Α.
                  I agree with the statement
22
     that most studies screen out potential
23
     participants with substance abuse.
24
            Q.
                  Do you agree that the rates
```

```
Page 634
     of addiction reported in these studies
 1
 2
     are only generalizable to patients
 3
     without a history of addictive/abusive
 4
     behaviors, or do you believe they could
 5
     be used more generally than that?
 6
                  Can you explain what you
            Α.
 7
     mean by used more generally?
8
                  Well, do you agree with the
            0.
     statement as it's written?
 9
10
                  We're talking about
            Α.
11
     iatrogenic addictions. So are you
12
     talking about addiction in general, or
13
     are you talking about iatrogenic
14
     addiction?
15
            Ο.
                  What do you understand this
16
     study to be talking about?
17
                  They're talking about
            Α.
18
     iatrogenic addiction.
19
            Q.
                  So do you agree --
20
            Α.
                  But your question was about
     it being generalizable. I don't know if
21
22
     you're talking about addiction in general
23
     or iatrogenic addiction. That's why I
24
     asked the question.
```

```
Page 635
 1
            Ο.
                  If you take a look at the
     sentence in the author's conclusion, I'm
 2
 3
     asking if you agree with that sentence.
 4
            Α.
                  Yes, I do.
 5
                  A little bit further down it
            Ο.
 6
     says, after the Fishbain reference, it
 7
     says, "Given the complexity of
 8
     definitively diagnosing opioid addiction
 9
     and in the interest of capturing the
10
     overall effect of opioid therapy on the
11
     quality of life, we sought to analyze
12
     health-related quality of life outcomes
13
     in this review." And they say, "See
14
     Ballantyne 2006."
15
                  Do you see that?
16
            Α.
                  Yes.
17
                  Do you know Dr. Ballantyne?
            Q.
18
                  I do.
            Α.
19
            Q.
                  How do you know her?
20
            Α.
                  Her and I worked together at
21
     Mass General.
22
                  Are you in contact with her?
            Q.
23
            Α.
                  I am not.
24
            Q.
                  Were you while you were at
```

```
Page 636
     Janssen?
 1
 2
                  No.
                       I might have seen her
 3
     in a meeting once to say hello, but I was
     not in contact with her.
 4
 5
                 Have you read her 2006
            Ο.
 6
     article?
 7
            Α.
               I don't recall. I might
 8
     have.
 9
                  Doctor, the 2003 Ad Board
            Q.
10
     that you worked on, that set out a wide
11
     spectrum of possible clinical trials and
12
     outcome research that could be done at
13
     Janssen, correct?
14
            Α.
                  Yes.
15
                 And AP 48 was just -- was
            Q.
16
     just one area that could use some further
17
     research, correct?
18
            Α.
                  Yes.
19
            O. One of the other areas was
20
     studies that could determine the risk of
21
     iatrogenic addiction, correct?
22
                  I believe that was another
23
     study that could -- there was a
24
     discussion about that.
```

```
Page 637
                  And there was some -- there
 1
            Ο.
 2
     was some, for want of a better word,
 3
     fleshing out of what that type of a study
 4
     would look like, what the criteria might
 5
     be?
 6
                  There was discussion about
            Α.
 7
     what potential study might look like.
 8
                  And there were studies
            Ο.
 9
     discussed to determine the best screening
10
     methods for patients to minimize misuse
11
     with respect to taking opioids for
12
     chronic pain?
13
                  Yes. I believe there was
            Α.
14
     discussion on that.
15
            0.
                  And there was discussion
16
     about studies to determine the rate and
17
     type of misuse and abuse in chronic pain
18
     populations using the addiction survey
19
     index. Do you recall those?
20
                  There was discussion by the
            Α.
21
     participants about that, yes.
22
                  And part of the two-day Ad
            Q.
23
     Board meeting was, not only was there
24
     discussion -- and I think they were
```

```
Page 638
     called icebreakers, where there was
 1
 2
     discussion with the experts and yourself
     and other -- other individuals from
 3
     Janssen. But then there was some
 4
 5
     breakout sessions where the experts in
 6
    particular areas worked out what a study
 7
     would look like. They did a work plan
 8
     for a study?
 9
                  Preliminary discussion on
10
     design. The studies weren't powered
11
     statistically, to the best of my
12
     knowledge, to how large they would be.
13
     And the endpoints were hypothetical
14
     endpoints. And those were not, to the
15
     best of my knowledge, validated endpoints
16
     in clinical trials which would need --
17
     would have needed to have been done to
18
     use them to make the conclusions.
19
                  Well, certainly. But the
            Q.
     design of what those studies could look
20
21
     like was discussed, correct?
22
            Α.
                  Potential design, yes.
23
            Ο.
                  And that was the same for
24
     the AP 48 studies. The design was
```

Page 639 discussed, but the endpoints had not been 1 2 validated at that point? 3 Α. No. But I don't recall whether we had statistical discussions to 4 5 calculate the number of patients that 6 would be needed to address those 7 endpoints. Do you think you did for AP 8 0. 9 48 at that time? 10 Α. Not at the Ad Board. 11 Q. Right. And at the Ad Board, 12 you had not worked out any of those 13 statistics? 14 Correct, because the goal of 15 the Ad Board was to understand the types 16 of information that we would need to have 17 in a -- in a clinical trial to be able to 18 make the types of statements we had 19 around abuse liability for the compound. 20 Q. Correct. And that's why you 21 were looking at the risk of iatrogenic 22 addiction and screening methods and 23 studies to look at the rate of misuse in 24 the chronic pain population, using an

```
Page 640
     addiction survey index, as well as
 1
 2
     likability studies and tamper issues with
 3
     AP 48, correct?
 4
            Α.
                  Yes.
 5
                  So the -- the discussions at
            0.
     the Ad Board in November of 2003 had
 6
 7
     broad applicability to all of Janssen's
8
     opioid products, correct?
 9
                  MR. LIFLAND: Object to the
10
            form of the question.
11
                  THE WITNESS: I'm sorry. I
12
            don't -- really, I don't
13
            understand the question.
14
     BY MS. CONROY:
15
            0.
                  The Ad Board was not set up
16
     to just discuss issues with respect to
17
     iatrogenic addiction in AP 48, it would
18
     have addressed those issues across all of
19
     Janssen's opioid products?
20
            Α.
                  But we would have had
21
     information on iatrogenic addiction for
22
     Duragesic from the analysis that I
23
     presented -- that was later. That was in
24
     2006. But we did have information on
```

```
Page 641
     patient exposures. We did have
 1
 2
     information from our pharmacovigilance
 3
     group on the number of reports. And I
 4
     did acknowledge that that number may be
 5
     low.
 6
                  So there were data being
 7
     compiled on patient exposures and a risk
 8
     of a addiction. So iatrogenic addiction
 9
     was something that was being monitored in
10
     the sense of knowing how many patients
11
     were getting addicted based on reports
12
     people were having. So those were in --
13
     for in-line marketed products we would
14
     have had that information. For products
15
     that were in development however, the
16
     analysis would necessarily have to be
17
     different because we didn't have actual
18
     exposures.
19
            Q.
                  You discussed those -- those
20
     data points at the Ad Board, correct?
21
            Α.
                  Well, we did. But those
22
     were for clinical studies for products
23
     that were in development. Not for actual
24
     products. So if I understand your
```

Page 642 question, Counsel, you said, wouldn't 1 2 that have been something that would have 3 been used for all the Janssen products. 4 And my response would be no, not for the 5 marketed products. Those are 6 methodologies that could be used for 7 product in development. 8 Well, you did go forward 0. 9 with the studies with respect to the 10 surveillance, such as RADARS and some of 11 the -- and the Inflexxion data? 12 wasn't just for AP 48? 13 No. That's different, Α. 14 right. We were talking about -- we 15 provided -- we were looking at iatrogenic 16 addiction with our pharmacovigilance 17 data, and I presented the results from 18 2006. We were absolutely doing 19 20 abuse surveillance with our RADARS and 21 subsequently our Inflexxion data. 22 So you don't believe that Q.

the studies that were discussed at the Ad

Board concerning iatrogenic addiction or

23

24

```
Page 643
     screening methods for patients would have
 1
 2
     any applicability, for example, to a
 3
     Duragesic patient?
 4
                  No, I didn't make that
 5
                 I made -- the statement that
     statement.
 6
     I made was for marketed products and the
 7
     different analysis that would need to be
 8
     done. And the -- not -- that only the
 9
     studies that were recommended during our
10
     advisory board would be used.
11
                  We had actual data on
12
     patients receiving the product. And we
13
     used that data to make certain
14
     assumptions. And those -- as I testified
     this morning, those rates were low, and
15
16
     we were able to be confident that the
17
     information that we had presented that
18
     was in the package insert was correct.
19
            Q.
                  So by 2006 then, you believe
20
     that you did not need to do any further
21
     investigation or study with respect to
22
     the rates of iatrogenic addiction --
23
            Α.
                  No, I --
24
            Q.
                  -- in chronic pain patients
```

```
Page 644
 1
     taking --
 2
            Α.
                  No.
 3
            Q.
                  -- Janssen opioids?
                  I don't believe I testified
 4
            Α.
 5
               I think what I had testified
     was we were interested in doing
 6
 7
     monitoring on an ongoing basis. We felt
 8
     it was appropriate that our medications
 9
     be monitored continually. So we were in
10
     a position that using the similar types
11
     of data that we reported to FDA in 2006,
12
     that that type of monitoring certainly
13
     can be done at any point in time, where
14
     we would look at our mentions of -- that
15
     we received of abuse and look at the
16
     number of patient days exposure, similar
17
     to what I had presented earlier.
18
                  And do you believe that that
            Ο.
19
     data tracks iatrogenic addiction?
20
            Α.
                  Yes.
                        These would have been
21
     exposures. So these would have been --
22
     the data that we're talking about that I
23
     presented from our 2006 study that we
24
     submitted to FDA would have been
```

```
Page 645
     iatrogenic addiction because there --
 1
 2
     patient exposures, there were patients
 3
     treated with transdermal fentanyl, either
 4
     for the matrix system or the reservoir
 5
     system as I presented earlier today.
 6
            Q.
                  What about Nucynta? Do you
 7
     have accurate data with respect to
 8
     iatrogenic addiction rate?
 9
                  I don't know if those data
10
     were captured or not. I don't recall.
11
     But those type of analyses would have
12
     been fairly easy to do, in a manner
13
     similar to the types that we did for
14
     Duragesic.
15
            0.
                 But they haven't been done
16
     by Janssen?
17
                  Well, I don't -- I don't
            Α.
18
            My -- my testimony was that I
19
     don't recall seeing it. I don't know
20
     that they were not done.
21
                  As part of the usual
22
     pharmacovigilance-type work, we would
23
     have looked at the number of patients
24
     where the reports of addiction were given
```

```
Page 646
 1
     to the company. So those type of data
     were being looked at regularly as part of
 2
     the adverse events that we received from
 3
 4
     healthcare providers or from patients.
 5
     Looking at mentions of addiction,
 6
     mentions of abuse and other types of
 7
     adverse events.
 8
                  And you're also collecting
            0.
 9
     it from the -- I don't recall the
10
     acronym, but the methadone clinics, that
11
     data?
12
            Α.
                  Yes.
13
                  You -- you would agree with
            Q.
14
     me that adverse event data, MedWatch
15
     data, is typically underreported,
16
     correct?
17
                  I'm not following your
            Α.
18
     question. First we were talking about
19
     the AATOD data which would have been a
20
     survey data. And then you asked me
21
     another part of the question about
22
     adverse event reporting. So I apologize,
     I'm not following you.
23
24
            Q.
                  The -- the -- what do you
```

```
Page 647
 1
     call it, the AATOD data?
 2
            Α.
                  Yes.
 3
            Q.
                  That is tracking individuals
     who are in methadone clinics, correct?
 4
 5
            Α.
                  Yes.
 6
            Q.
                  So those are individuals
 7
     that have -- that are in a clinic for an
     actual addiction, correct?
 8
 9
                Yes. Those are
10
     de-identified data on patients presenting
11
     to a clinic for methadone maintenance.
12
                  And then adverse event data
            Q.
13
     that you're discussing that goes to the
14
     FDA, that's -- that comes from all sorts
15
     of places, correct?
16
                  So the adverse event data
            Α.
17
     that we pull to the FDA, we talked about
18
     that, it could come from MedWatch forms,
19
     it could come from healthcare providers.
20
     It could come from consumers that use our
21
     products. It could come from a wide
22
     range of individuals.
23
                  And would you agree with me
            0.
24
     that there are published studies that
```

Page 648 talk about the underreporting of adverse 1 2 events to MedWatch and others collected 3 by the FDA? 4 Α. Yes. 5 But you believe using the Ο. 6 AATOD and MedWatch data, that is -- that 7 is satisfactory to determine the rate of 8 iatrogenic addiction in patients 9 prescribed opioids for chronic pain? 10 No. I think the AATOD data Α. 11 was again, individuals coming in for 12 methadone maintenance who may have been 13 on a variety of medications. So they 14 may -- these people are individuals who 15 are abusing medications. So they may 16 have been on combination therapy. They 17 may have been on benzodiazapines or other 18 drugs as well. 19 The iatrogenic addiction 20 data that I had referred to came from 21 information coming into our 22 pharmacovigilance, coming into the 23 company through the passive surveillance 24 program.

```
Page 649
 1
                  Do you believe there's any
            Ο.
 2
     current need for a study to determine the
 3
     rate of iatrogenic addiction in chronic
 4
     pain patients taking opioids?
 5
                  I think a study like that
 6
     would be a difficult study to do.
 7
     think we'd need to understand what
     patients we would be looking at, what
 8
 9
     drugs we would be looking at.
10
                  FDA in its -- the REMS
11
     requirements, looking at the types of
12
     drugs, the types of studies that they
13
     were interested. My understanding is
14
     they were looking at entities like
15
     hyperalgesia and some other things as
16
     well. So a study on iatrogenic addiction
17
     certainly could be one that might be of
18
     interest to the FDA. So I would be
19
     interested in knowing if such a study was
20
     required by FDA for the REMS
21
     participants. And I don't know whether
22
     it was or was not.
23
            Q.
                  The experts at the Ad Board
24
     believed there was a need for a study to
```

Page 650 1 determine the rate of iatrogenic 2 addiction, correct? 3 Α. Yes. That was in 2003. The 4 current requirements to set up with the 5 REMS, again as we talked about, where the 6 FDA had decided on what studies they 7 would need to gain more information about 8 opioid analgesics, so I would defer to 9 the FDA requests for the type of data 10 that they feel would be pressing to get 11 more information. 12 There's certainly a concern 13 about addiction as you voiced today and 14 what would be the best types of studies. 15 They would be in a position to guide the 16 industry as a whole to begin to look at 17 those types of studies potentially. 18 While you were at Janssen, 0. 19 would it be fair to say then that you did 20 not believe, at least after the Ad Board 21 in 2003, that there wasn't a need -- that 22 there was a need for Janssen to perform 23 any sort of a study to determine the rate 24 of iatrogenic addiction in pain patients

```
Page 651
 1
     prescribed opioids?
 2
            Α.
                  So I think we had ongoing
 3
     analysis of our patients treated with our
 4
     products, to understand rates of
 5
     addiction. And I think they did a good
 6
     job and continued to do a good job
 7
     certainly up until when I had -- when I
 8
     was knowledgeable before I left, that we
 9
     monitored for abuse and addiction for our
10
     patients.
11
                  So you don't believe you
            Ο.
12
     needed it?
13
                  I think -- and I think --
            Α.
14
     and if I'm understanding your question
15
     correctly, you asked do we -- do I think
16
     there's a need for studies looking at
17
     iatrogenic addiction. Those may be
18
     industry spun -- studies for the
19
     industry. I think our company did a good
20
     job using the accepted methodologies
21
     looking at iatrogenic addiction at the
22
     time.
23
            Q.
                  So you don't think it was
24
     necessary for Janssen to do that sort of
```

```
Page 652
 1
     a study?
 2
                  I think we had those data
 3
     covered through the current
     methodologies.
 4
 5
                  So you knew the answer?
            Q.
 6
            Α.
                  I'm sorry?
 7
            Q.
                  So you knew the answer?
 8
            Α.
                  We believe we had the answer
 9
     for it.
10
                  You were -- one of the
11
     exhibits marked early was Exhibit 13,
12
     which was your study, observational study
13
     of health-related quality of life and
14
     pain outcomes in chronic low back pain
15
     patients treated with fentanyl
16
     transdermal system.
17
            Α.
                  Excuse me, yes.
18
                  13.
            0.
19
            Α.
                  Yes. Let me find it. Okay.
20
            Q.
                  Is there a reason why you
21
     did not include an addiction endpoint in
22
     this study?
23
            Α.
                  There was not an addiction
24
     endpoint that we would have had in the
```

```
Page 653
 1
     clinical trial. So consequence --
 2
     consequently we wouldn't have had the
 3
     data we would be able to publish in this
     article.
 4
 5
                So it was not asked during
            0.
     the clinical study?
 6
 7
            Α.
                  To the best of my knowledge,
 8
     it was not.
 9
                  Do you know for sure?
            Q.
10
                  I am fairly certain that we
11
     did not ask the question.
12
            Q.
                  Do you know if there were
13
     any questions with respect to dependence
14
     or abuse?
15
            Α.
                  That would have been
16
     information that may have been identified
17
     in conversations between the
18
     investigators and their patients in the
19
     clinical trials. Which would -- that
20
     would have been part of the ongoing care
21
     that investigators would have given for
22
     their patients in clinical studies.
23
            Ο.
                  Do you know what the
24
     preselection criteria was for the
```

```
Page 654
     individuals in the clinical study that
 1
 2
     was used for your observational study?
                  These -- these refer back to
 3
            Α.
     the two clinical trials. I would need to
 4
 5
     look at the protocols and refer back to
 6
     be able to answer that question.
 7
                  If it had, if -- if those --
            Q.
 8
     if those clinical studies had described
 9
     some of that data with respect to either
10
     dependence or abuse or addiction, would
11
     you have included it in this article?
12
                  Yes. It would have been
            Α.
13
     part of the adverse events. It may not
14
     have been in this article, but it would
15
     have been in part of the publications
16
     we -- that we were interested in putting
17
     out for the -- for this particular trial.
18
     Because it would have been important
19
     adverse events that we would have wanted
20
     to report on.
21
            Q.
                  You spoke about Exhibit 16,
22
     which is the cumulative review of
23
     iatrogenic addiction associated with the
24
     use of the transdermal Duragesic patch.
```

```
Page 655
     We spoke about that a little bit earlier.
 1
 2
     I just want to ask you one question about
 3
     it. You -- you talked about the 103
 4
     events in a billion 611 patient hours?
 5
                  I believe it was patient
            Α.
 6
     days.
 7
                  Patient days. That's not --
            Q.
 8
     so --
 9
            Α.
                  Days on drug therapy.
10
            Q.
                  Do you know how many
11
     patients?
                It's not 103 events with a
12
     denominator of a billion 611, correct?
13
            Α.
                  Well, the patient days would
14
     be the number of exposures that we were
15
     talking about. And patient days is a
16
     typical methodology that FDA has to
17
     understand patient exposures for a
18
     specific medication.
19
                  As I had provided in my
20
     testimony earlier today, I had indicated
21
     that the 103 number is likely a low
22
     number. Because we know there's
23
     underreporting, and you had made that
24
     point as well.
```

```
Page 656
                  But even with the
 1
 2
     denominator being so large, that even if
 3
     the numerator were double or triple in
 4
     size, the number would still be quite
 5
     small and that the -- the statement of
 6
     events being rare, I think is still a
 7
     reasonable statement, even if we were off
 8
     by a factor of five, where the numerator
 9
     would be much larger, again the
10
     denominator being so large that the risk
11
     of iatrogenic addiction would still be,
12
     in my opinion, quite low. And I would
13
     still agree with the statement of rare.
14
                  Okay. I didn't ask you
            Q.
15
     that, but thank you.
16
                  No, you didn't.
            Α.
17
                  When we are talking about
            Q.
18
     patient days, we are talking about every
19
     day that a patient takes the medication,
20
     correct?
21
            Α.
                  A day that the patient's on
22
     the medication.
23
                  Right. And the 103 events
            Q.
24
     are related to a diagnosis or an event or
```

```
Page 657
 1
     report of an adverse event on one day?
 2
            Α.
                  I'd have to go look and see
 3
     how that was defined.
                            Sometime --
 4
     whether this was a single event or
 5
     multiple events and how this would be
 6
     collected.
 7
                  Because the number of
            Q.
     patient days does not correspond to the
 8
 9
     number of patients that are on the drug,
10
     correct?
11
            Α.
                  It's -- that's right.
12
     have a person who might be on the drug
13
     for a number of days, and those would be
14
     days of exposure, or a likelihood that
15
     they would have been able to be in a
16
     position where they would have had the
17
     adverse event.
18
                  So the denominator -- if
     you're talking about the number of
19
20
     patients who had an adverse event, the
21
     denominator would be the number of
22
     patients, correct?
23
                  Well, the number of times
24
     that people would have had an opportunity
```

```
Page 658
     to have the exposure, that's why this is
 1
 2
     recorded as patient days. Beyond the
 3
     drug, basically have an opportunity to
 4
     have the event. So it's not only the
 5
     total number of patients, but it's the
 6
     individuals that are actually on the
 7
     medication at the time.
                  So as I had already just
 8
 9
     stated and I apologize for being
10
     redundant, patient days is one of the
11
     ways we look at this.
12
                  Correct. But --
            Q.
13
                  And again, this was a
            Α.
14
     request that FDA had to us in terms of
15
     how we would look at the data.
16
            Q.
                  Do you know how many
17
     patients had 103 events?
18
                  I don't know.
            Α.
19
            Q.
                  Or is that knowable?
20
            Α.
                  I don't know if it's
21
                I do not know it.
     knowable.
22
                  That's not something you've
            Q.
23
     looked at?
24
            Α.
                        This was an analysis
                  No.
```

```
Page 659
 1
     done by other individuals. And so I
 2
     don't know.
 3
            Q.
                  You were shown Exhibit 19,
 4
     which was the Duragesic label. And my
 5
     question is just that the term
 6
     "pseudoaddiction" does not appear in this
 7
     label, correct?
8
            Α.
                  That is correct.
 9
            Q.
                  The FDA would not allow you
10
     to use that term, correct?
11
                  MR. LIFLAND: Object to the
12
            form of the question.
13
                  THE WITNESS: That term was
14
            not included in the product label.
15
     BY MS. CONROY:
16
                  And that's because the FDA
            Q.
17
     would not approve the product label with
18
     that term in it, correct?
19
            Α.
                  We had --
20
                  MR. LIFLAND: Object to the
21
            form of the question.
22
                  THE WITNESS: We had been in
23
            communication with the FDA about
24
            the use of the label --
```

```
Page 660
            pseudoaddiction in the label.
 1
                                            And
 2
            after discussion, FDA had not
 3
            included it. So I don't know
            whether they allowed or didn't
 4
 5
            allow it. But the fact is, it's
 6
            not in the label.
 7
     BY MS. CONROY:
                  Okay. Would you agree with
 8
            Q.
 9
     me that Janssen at least at some point in
10
     the negotiation wanted the term
11
     pseudoaddiction in the label?
12
                       I think the idea was we
            Α.
                  No.
13
     asked whether pseudoaddiction in the
14
     label would be appropriate because the
15
     label had been modified to include
16
     individuals engaged in drug-seeking
17
     behavior. And our position was that, as
18
     we've indicated earlier, and -- was that
19
     there are people who may have legitimate
20
     reasons for needing the medications.
21
                  FDA agreed with the premise
22
     that there may be individuals who
     manifest drug-seeking behavior who are
23
24
     not necessarily doing that with ill
```

```
Page 661
 1
     intent.
 2
                  And I use that as evidence
 3
     because in the product label, as we
 4
     talked about, that type of behavior is
 5
     described.
 6
            Q.
                  Correct. But you were not
 7
     allowed to use the word "pseudoaddiction"
     in the label?
8
 9
                  FDA -- in our communications
10
     back and forth, pseudoaddiction was not
11
     something that was used in the label.
12
            Q.
                  Would you agree with me that
13
     you can become addicted to a chronic
14
     opioid pain medication even if you don't
15
     crush it or shoot it up or otherwise
16
     alter the pill or the patch? You can
17
     still become addicted?
18
            Α.
                  Yes.
19
            Q.
                  I think you referenced --
     well, let me -- let me mark as Exhibit 23
20
21
     a document that I think you were
22
     referring to. Tell me if not.
23
                   (Document marked for
24
            identification as Exhibit
```

```
Page 662
 1
            Janssen-Vorsanger-23.)
 2
     BY MS. CONROY:
 3
            Q.
                  Doctor, this is a document
 4
     concerning a pain coalition. Are you
 5
     familiar with what that was?
 6
            Α.
                  I am.
 7
                  And what was the pain
            Q.
     coalition? Or let me identify the
 8
 9
     document first. So this is Exhibit 23.
10
     JAN-MS-02057424 through 435.
11
                  What was the pain coalition?
12
                  We were interested in
            Α.
13
     understanding the challenges that people
14
     who took care of patients with pain were
15
     facing at the time.
16
                  So we put together a
17
     committee, a pain coalition comprised of
18
     a number of different types of people.
19
     We had people with expertise in pain
20
     management. We had -- I believe we had
21
     nurses who attended, who would take care
22
     of patients or who provide analgesia for
23
     patients. I had -- there were two people
24
     on the pain coalition who actually had
```

```
Page 663
     chronic painful conditions. So a variety
 1
 2
     of different people got together to share
 3
     their experiences with taking pain
     medications or with their diseases of
 4
 5
     pain.
 6
                  If you take a look at --
            Q.
 7
     there aren't any -- in the very first few
 8
     pages there's a PowerPoint attached to
 9
     this. And there are some coalition
10
     members that are listed here.
11
            Α.
                  Yeah. I'm still getting
12
     there. Say -- you wanted -- PowerPoint,
13
     okay.
                  Yeah. It says, "Imagine the
14
            Q.
15
     Possibilities Pain Coalition."
16
            Α.
                  Yes.
17
                  "Next Step Slides." And
            Q.
18
     then there are some individuals that are
19
     referenced here. You are mentioned, some
20
     other Janssen individuals.
21
                  Under coalition members
            Α.
22
     you're referring?
23
            Q.
                  Yes.
24
            Α.
                  Okay. Yes.
```

```
Page 664
 1
            Ο.
                  And where it says at the
 2
    bottom, "Payer sector representation
 3
     forthcoming."
 4
            Α.
                 Yes.
 5
                 "Geisinger, Medco and
            0.
 6
    B/Horizon." Do you know who they are?
 7
            Α.
                 I'm not seeing --
 8
                  It's the one that has Gary
            0.
 9
     Baker on the top?
10
                  Yes. I saw patient (sic)
            Α.
11
     sector representation following. But I
12
     didn't see a reference for the other
     entities that you just said. I don't see
13
14
     it on the slide.
15
            0.
                  Just let me see what
     you're -- keep going. Look on the slide
16
17
     earlier than that.
                 Oh, it's on this one.
18
19
            Q.
                  Yeah?
20
            Α.
                  I'm sorry. Okay. So I
21
     thought it was the members. So the
22
     coalition follow-up -- members follow-up.
23
            Q.
                  Okay.
24
                  Okay, yes.
            Α.
```

```
Page 665
 1
            Q.
                  Do you know who Geisinger
 2
     is?
 3
            Α.
                  I do.
 4
            Q.
                  Who is that?
 5
                  It's a group that is
            Α.
 6
     involved in healthcare. And we -- as I
 7
     mentioned we wanted to have different --
 8
     representation from different people who
 9
     care for patients with pain.
10
     individual in the Geisinger group who may
11
     have had pain, and also we were
12
     interested in some of the other people
13
     who were involved in providing pain med
14
     for people with pain -- use of their pain
15
     medications.
16
                  Was Geisinger connected or
            Q.
17
     affiliated with Johnson & Johnson or
18
     Janssen?
19
                  I don't know. I don't know
     what their affiliation or relationship
20
21
     was. Our intent on having someone from
22
     Geisinger is as I just explained.
23
                  Medco, what's that?
            Q.
24
                  I don't remember.
            Α.
```

```
Page 666
                  Do you remember what
 1
            0.
 2
    B/Horizon was?
 3
            Α.
              I don't.
                  If you flip through the
 4
            Q.
     document. And now, we'll start to see,
 5
 6
     after you get through the first few
 7
     pages. In the lower right-hand side in
     the black box, there's a little number.
8
 9
            Α.
                  Yes.
10
                  I think there's a three on
            Ο.
11
     the one that you're looking at right now?
12
            Α.
                  I do.
13
                  Turn the page to Page 4.
            Q.
14
            Α.
                  Okay.
15
                  MR. LIFLAND: Sorry. Give
16
            me a second.
17
                  MS. CONROY: Keep going.
18
            No, way too far. Keep going back.
19
                  MR. LIFLAND: I don't see
20
            any numbers. I see 12.
21
                  MS. CONROY: Go to 4.
22
                  MR. LIFLAND: Okay, thank
23
            you.
24
    BY MS. CONROY:
```

```
Page 667
 1
            Ο.
                  Do you see where it says,
 2
     "Coalition's first goals"?
 3
            Α.
                  Yes.
 4
            Q.
                  And were you the author of
 5
     that? Were you the one that determined
 6
     the goal?
 7
            Α.
                  These, I believe, would have
 8
     been goals that would have been decided
 9
     upon by the participants in the
10
     coalition.
11
            Ο.
                  So it would have been the
12
     group that we saw above, would have come
13
     up with this coalition's first goals?
14
                  It would have been the
15
     people who were defined as coalition
16
     members that we have listed at the
17
     bottom.
18
                  If you look a little bit
            Ο.
19
     above that, the top areas to focus on,
20
     "Targeted, effective communication to
21
     healthcare professionals." And that
22
     would be communication to medical
     schools, existing professionals and
23
24
     specialists in pain.
```

```
Page 668
 1
                  Do you see that?
 2
            Α.
                  Yes.
 3
            Q.
                  Anything different about
 4
     that, or is that typically an audience
 5
     for communication on Janssen products?
 6
                  This is not unusual.
            Α.
                                         This
 7
     would have been the recommendations of
 8
     the members of the pain coalition.
 9
                  What about where, in the
            Ο.
10
     middle, it says, "Inform public attitude,
11
     social media, trusted websites, hit media
12
     that hit bigger footprints with younger
13
     audiences. Focus on living with pain."
14
                  Is there a reason that were
15
     you looking to a younger audience?
16
                  I don't recall the reason at
            Α.
17
     the moment. But, again, this would have
18
     been information that would have been --
19
     this would have -- this would have been
20
     quidance from the various members.
21
            Q.
                  And you were one of the
22
     members?
23
                  I was along with the other
24
     people whom are listed as coalition
```

```
Page 669
     members. Yes.
 1
 2
            Q. Okay. If you can turn to
 3
     Page 19. You see where it says, "Top
     issues in pain management"?
 4
 5
                  I'm sorry. I'm still
            Α.
 6
     getting there.
 7
            Q.
                  Sorry.
8
            Α.
                  Yes.
 9
                  There are three teams listed
            Q.
10
     here?
11
            Α.
                  That's correct.
12
            Q.
                  Do you know which team you
13
     were on?
                  I don't recall.
14
            Α.
15
            Q.
                  Okay. Under Team 3 it says,
16
     "Payer systems, add a member from here to
17
     this team, and the impact of healthcare
18
     reform."
19
                  Do you know if a member was
20
     added at any point?
21
                  My recollection is that
            Α.
22
     there was somebody who ultimately was
23
     added. But I don't know who that person
24
     was.
```

```
Page 670
 1
            Ο.
                  Okay. And if you look under
 2
     Team 1?
 3
            Α.
                  Yes.
 4
            Q.
                  There's a prevention
 5
               Is that the prevention of pain?
     section.
 6
            Α.
                  Yes.
 7
                  And it says, "Potentially
            Q.
 8
     work with professional athletes,
 9
     targeting kids to approach pain
10
     management more proactively."
11
                  Do you see that?
12
                  Yes.
            Α.
13
                  Do you know which of the
            Q.
14
     members was working on that?
15
            Α.
                  No, because we didn't have a
16
     list of who it would be. So we
17
     identified top issues in pain management
18
     from the coalition, and then listed out
19
     some of the objectives for each of the
20
     teams. And people could sign up for what
21
     they have. But I don't know who was on
22
     each of the teams at this point. I don't
23
     remember.
24
            Q.
                  Do you know if there were
```

```
Page 671
 1
     meeting minutes or anything like that
 2
     with respect to this pain coalition?
 3
            Α.
                  I don't recall.
                  Was it -- was the pain
 4
            Q.
 5
     coalition something that was within the
 6
     medical affairs department?
 7
                  Not specifically. I was
            Α.
 8
     involved in it, helped organize it.
 9
     Robyn Kohn who was my co-chair was
10
     someone who was in the advocacy group.
11
     So we had this type of involvement, but
12
     there were people -- it was -- there were
13
     other people within the company that were
14
     involved as well.
15
                  But I think this was an
16
     activity run mostly through medical
17
     affairs.
18
                  Okay.
                          The advocacy group,
            Ο.
19
     is that a marketing group?
20
            Α.
                  The advocacy group is a
21
     group that provides information I believe
22
     to groups as requested for that type of
23
     information. But I don't have their
24
     charter. And I don't remember what they
```

```
Page 672
     are doing. So I want to be careful not
 1
 2
     to answer that. Because I'm not sure.
 3
            Q.
                 Okay.
            Α.
 4
                  Yeah.
 5
               But you do recall that it
            Ο.
 6
     was called the advocacy group?
 7
            Α.
                  Yes, I do.
 8
                  So they would be somewhere
            0.
 9
     on an organizational chart?
10
            Α.
                  Presumably.
11
            Q.
                  Okay. If you can turn to
12
     Page 29. I'm sorry, 28. You're free
13
     to -- if you need to look at any of the
14
     earlier slides, that's fine. But there's
15
     the public -- Slide 28 is the public
16
     health outreach. And we are talking here
17
     about, this is a callout of the section
18
     that we saw in the previous slide
19
     concerning the prevention of pain.
20
                  Do you see that?
21
            Α.
                  Yes.
22
                  And the -- it says, "Focus
            Q.
     on athletes, young, old, professional.
23
24
     Work with trainers, young, old
```

```
Page 673
     professional. And work with groups like
 1
     the NFL."
 2
 3
                  That's the National Football
 4
     League, correct?
 5
            Α.
                  Yes.
 6
            Q.
                  -- "to destigmatize pain
 7
     treatment and better understand abuse."
8
                  Do you see that?
 9
            Α.
                  Yes.
10
            0.
                  Do you know if there was a
11
     focus on athletes for pain management?
12
            Α.
                  I don't recall.
13
            Q.
                  Who would know that?
14
                  I don't know. I don't
            Α.
15
     know -- I don't know if there are
16
     minutes, et cetera. I think -- I don't
17
     know.
18
                Okay. Do you know if there
            0.
19
     was any work done with the NFL to
     destigmatize pain treatment?
20
21
            Α.
                  No, I think this was
22
     aspirational.
23
            0.
                  I don't know how I'm going
24
     to get you here. If you go to Page 37,
```

```
Page 674
     and then there's a native -- okay, you
 1
 2
     found it. That logo. Turn the page, go
 3
     to the next one. And it says Meeting
     Number 2, October 12th of 2011.
 4
 5
            Α.
                  Excuse me.
 6
            Q.
                  So this appears to be a
 7
     second meeting of the group. Do you see
     that?
 8
 9
                 Yes.
            Α.
10
            Q.
                  And is it your memory that
11
     there was more than one meeting of the
12
     group?
13
                  I remember a second meeting
            Α.
14
     which comes to mind now as I'm looking at
15
     it.
16
                  Okay. And it says, "Welcome
            Q.
17
     new members and expanded communities."
18
     Do you see that, Bob, Scott, Pam and
19
     Phyllis?
20
            Α.
                  Yes.
21
            Q.
                  Do you know who they are, do
22
     you remember?
23
                  I'm not certain.
            Α.
24
                  And at the bottom of that
            Q.
```

```
Page 675
 1
     page it says, "Explored private and
 2
     public funding sources." Do you have any
 3
     recollection that that was done?
                  I don't know. I don't have
 4
            Α.
 5
     a recollection of whether that was done.
 6
                  If you turn the page, and
            Q.
 7
     I'm looking for media outreach
 8
     initiatives which is maybe two pages on.
 9
     Reaching out to youth. Reach early,
10
     elementary school level, via respected
11
     channels, for example coaches. Deliver a
12
     practical message. Pain is your body
13
     telling you something important.
14
                  Do you see that?
15
                  On the next page, I'm sorry.
            Α.
16
                 Do you see it?
            Q.
17
            Α.
                  Yes.
18
            0.
                  Do you agree with that, that
19
     pain is your body telling you something
20
     important?
21
            Α.
                  Yes.
22
                  If you go a couple of more
            Q.
23
     pages to where you see at the top, "Pain
24
     policy, advocacy sub-team platform," at
```

```
Page 676
 1
     the top.
 2
            Α.
                  Yes.
 3
            Q.
                  And the bullet point says,
 4
     "Chronic pain is the number one public
 5
     health problem."
 6
                  Do you see that?
 7
            Α.
                  Yes.
 8
                  Do you agree with that?
            Q.
 9
                  I don't know if it's the
10
     number one public health problem. It's
11
     certainly an important public health
12
     problem.
13
                 Okay. It says, "The
            Q.
14
     priority area of focus. An epidemic of
15
     pain versus an epidemic of addiction."
16
                  Do you see that?
17
            Α.
                  Yes.
18
                  Do you agree that there is
            Ο.
19
     an epidemic of addiction in the United
20
     States?
21
                  I think there's an epidemic
            Α.
22
     of abuse. And I -- there may be people
23
     who are addicted, I'm not sure. I'd have
24
     to think a little bit about that.
```

```
Page 677
                  Okay. What about an
 1
            Ο.
 2
     epidemic of pain?
 3
            Α.
                  I think there was -- in
 4
     2011, I think there was a sense that pain
 5
     was undertreated and that individuals
 6
     had -- who deserved legitimate treatment
 7
     for their pain was something that would
     need to be addressed.
8
 9
                  Do you think it was an
            0.
10
     epidemic?
11
            Α.
                  I'm not sure exactly whether
12
     it -- whether it was a criteria that
13
     would fit for epidemic or not. And
14
     again, some of this may have been
15
     aspirational or perceptions. I don't
16
     have the -- I don't have the supporting
17
     framework to understand what -- what we
18
     were meaning by these statements.
19
            Q.
                  Okay. If you keep going a
20
     few pages, there's a third meeting in
21
     February of 2012. There's a meeting
22
     summary. Do you see that?
23
                  I see February 2012 meeting
24
     summary.
```

```
Page 678
 1
            Q.
                  Okay.
 2
            Α.
                  Yeah.
 3
            Q.
                  And is it your memory that
 4
     you would have still been a part of this
 5
     pain coalition as of the third meeting in
 6
     February of 2012?
 7
                  Quite possibly. I can't --
            Α.
     I don't recall if I was at the entire
 8
 9
     meeting, but I was involved with the pain
10
     coalition.
11
            Ο.
                  Okay. And so you would
12
     have -- you would have received -- the
13
     slides either would have been available
14
     and watching them when they were shown or
15
     you would have received copies of them?
16
                  We would have had some --
            Α.
17
     some information around this meeting.
18
                  If you keep turning the
            Ο.
19
     pages, you'll get to the fourth meeting.
20
            Α.
                  You had asked a question
21
     earlier, counselor, about epidemics,
22
     et cetera, and I think what's important,
     we focus -- when we talk about this
23
24
     relieving pain, the Institute of Medicine
```

Page 679 1 report. Because that was a blueprint for 2 pain management in the U.S., and a number 3 of the issues related to pain prevention 4 as a public health issue. 5 communicating with public and policy 6 members, state legislators, some of those 7 were things that came out from the IOM 8 So I want to make sure that it's report. 9 clear for the record that this types of 10 thinks -- thinking was based on a 11 government-generated document. 12 When was the Institute of Q. Medicine report issued? 13 14 I'd have to look and see when that is. But it -- the title is --15 16 it's easily findable from the Institute 17 of Medicine report. And I think it was a 18 blueprint for the -- I'm paraphrasing the 19 title. 20 But that -- that addresses a 21 number of the thinking for the committee 22 members around what we had hoped to 23 accomplish. 24 Q. Do you know if that

```
Page 680
     Institute of Medicine report was issued
 1
 2
     prior to the pain coalition getting
 3
     together?
 4
            Α.
                  I don't remember the timing.
 5
                  Okay. If you keep --
            Ο.
 6
                  But I do remember that one
            Α.
 7
     of the members of the pain coalition was,
 8
     I believe, a participant in the IOM
 9
     report. And would have been able to
10
     inform us certainly about the report and
11
     its findings. And that was one of the
12
     reasons why we had this cross-functional
13
     team of individuals participating in it.
14
                  Do you remember -- do you
15
     remember that person's name?
16
                  I believe it was Dr. Richard
            Α.
17
     Payne. And if you search the blueprints
18
     for Payne -- I don't know what the title
19
          It's the IOM report. I believe that
20
     Dr. Payne was one of the participants and
21
     a contributor.
22
                  And was he -- was he paid
            0.
23
     for his time on the pain coalition, do
24
     you remember?
```

```
Page 681
 1
                  I don't recall.
            Α.
 2
            Q.
                  Do you know if anyone was,
 3
     who was not a Janssen employee?
 4
            Α.
                  I don't recall the specifics
 5
     around the funding. The company was
 6
     interested in not having it come
 7
     specifically from Janssen, which is why
 8
     you had called out public or private
 9
     funding. And it was -- the intent was to
10
     not have it necessarily come from a
11
     pharmaceutical company, but to have
12
     independent funding. That was something
13
     that was aspirational. And I believe we
14
     thought that it would be something that
15
    might take time to develop. So Janssen
16
     was involved initially, but again with
17
     the idea of handing it off to a more --
18
     to a different organization that would be
19
     funding it.
20
            Q.
                  Do you know if that ever
21
     happened?
22
                  I don't know if the
23
     coalition was around that long to enable
     it to happen. I don't know.
24
```

```
Page 682
 1
            Ο.
                  Okay. You can put that
 2
     document away.
 3
                  Doctor, at the start of the
 4
     direct examination by Mr. Lifland today,
 5
     you said that you did not have primary --
 6
     primary responsibility for marketing or
 7
     for sales or for compliance. Do you
     recall that testimony?
 8
 9
                  I do.
            Α.
10
            Ο.
                  You were involved, however,
11
     with marketing, sales and compliance. So
12
     what you did touched on those areas,
13
     correct?
14
                  MR. LIFLAND:
                                Object to the
15
            form of the question.
16
                  THE WITNESS: Some of my
17
            activities at the company were in
18
            a position that I would have
19
            interacted with people on those --
20
            you know, but again as you stated
21
            those were not my primary
22
            responsibilities.
23
     BY MS. CONROY:
24
            Q.
                  Correct. Your primary
```

```
Page 683
     responsibility was medical affairs.
 1
 2
            Α.
                  Yes, that's correct.
 3
            Q.
                  You did sit on the
 4
     promotional review committee, correct?
 5
            Α.
                  Yes.
 6
            Q.
                  And what years did you sit
 7
     on that?
 8
            Α.
                  I don't have -- I don't have
     the data, the time I was on it.
 9
10
                  Did you tell me this? I
            0.
11
     don't remember. Was it a couple of
12
     years?
13
                  Yes. It was -- I don't
            Α.
14
     remember how long it was. It was years.
     But I don't remember how many years. And
15
16
     I don't remember when I started on it.
17
     And I don't remember when I finished
18
     serving on it.
19
            Q.
                  You had testified in
20
     response to some questions by Mr. Lifland
21
     that abusers are looking for a, quote,
22
     quick high. Do you remember that?
23
            Α.
                  I do.
24
            Q.
                  What studies support the
```

```
Page 684
     fact that an abuser is looking for a
 1
 2
     quick high as opposed to a higher dose
 3
     for pain -- for a pain problem or to
 4
     avoid withdrawal syndromes?
 5
                  I don't have specific
 6
     studies that I can give you offhand
 7
             I think when we talked to our
     today.
 8
     experts and individuals who are
 9
     knowledgeable, the general teaching and
10
     what people understand, is that, as I
11
     testified earlier, the faster the
12
     medication can reach the central nervous
13
     system, the more potentially desirable it
14
     would be for people who abuse these
15
     products.
16
                  But do you know if they feel
            Q.
17
     a high or if they're feeling withdrawal?
18
                  I don't understand your
19
     question.
                I'm sorry.
20
            Q.
                  Looking for a faster
21
     medication to hit the central nervous
22
     system, correct?
23
            Α.
                  Yes.
24
                  That's what we're
            Q.
```

```
Page 685
     discussing?
 1
 2
            Α.
                  Yes.
 3
            Q.
                  Do you know if the desire
     for that faster medication to hit the
 4
 5
     central nervous system is to experience a
 6
     high or to avoid the lows of withdrawal?
 7
                  It may be both.
            Α.
 8
                  Do you know of any evidence
            Ο.
 9
     that chronic pain patients taking opioid
10
     medication are experiencing quick highs?
11
            Α.
                  I do not. You mean using
12
     the medications as prescribed to treat
     their chronic pain?
13
14
            Q.
                  Yes.
15
            Α.
                  I'm not aware of any study
16
     like this.
17
                  Are you aware of any
            Q.
18
     evidence of chronic pain medications
19
     taking opioids who misuse their
20
     products -- misuse the products taking it
21
     for a quick high?
22
                  Not that I'm aware of.
23
     There may be. No. Not that I'm aware
24
     of.
```

```
Page 686
 1
                  Do you know if there are
            Ο.
 2
     any -- any studies looking at chronic
 3
     pain patients taking opioid medications
 4
     who misuse those opioid medications that
 5
     are looking to escape withdrawal --
 6
     withdrawal symptoms?
 7
                  So that would be a study
            Α.
 8
     where an endpoint would have been asking
 9
     the people why they were taking the
10
     medications. And I'm not aware of that
11
     type of study where those type of
12
     endpoints would have been predefined in
13
     the study to be able to answer that
14
     question.
15
                  So you're not aware of a
            0.
16
     study with predefined endpoints of either
17
     a quick high or avoidance of withdrawal?
18
                  Where participants would
19
     have been asked those questions, no. For
     both of those two questions, no.
20
21
            Q.
                  You mentioned Dr. Cynthia
22
     McCormick sat on the external advisory
23
     board. Do you recall that testimony?
24
            Α.
                  Yes.
```

```
Page 687
                  And when she was on the
 1
            Ο.
 2
     external advisory board at Janssen, was
 3
     she still at the FDA?
 4
            Α.
                  No, she was not.
 5
                  And was she paid for her
            Ο.
 6
     time on the external advisory board?
 7
            Α.
                                       She was
                  I believe she was.
 8
     a consultant to the company.
 9
                  Okay. Do you know if there
            Ο.
10
     was a separate payment for the external
11
     advisory board or would that have been
12
     covered in a consultancy agreement?
13
            Α.
                  I don't remember the
14
     specifics around how it was done.
15
                  Do you know if she had to
            0.
16
     get permission from the FDA to enter into
17
     a consulting agreement with Johnson &
18
     Johnson, Janssen?
19
                  I don't know the answer to
20
     that question.
21
                  And would you remind me.
            Q.
                                            Do
22
     you have a memory of the external
23
     advisory board actually meeting?
24
                  Yeah.
                          The external review
            Α.
```

```
Page 688
     committee met quarterly in Philadelphia,
 1
 2
     which I had testified to.
 3
            Q.
              You did tell me that. Thank
 4
     you.
 5
                  MS. CONROY: Let me -- let's
 6
            take a quick break. I want to
 7
            find that reference in the Ad
8
            Board for you.
 9
                  THE VIDEOGRAPHER: The time
10
            is 3:52 p.m. Going off the
11
            record.
12
                  (Short break.)
13
                  THE VIDEOGRAPHER: The time
14
            is 4:03 p.m. We are back on the
15
            record.
16
    BY MS. CONROY:
17
                  Doctor, during the break I
            Q.
18
     wanted to see if I could find in the Ad
19
     Board summary the reference to the
20
     discussion about selection of patients
21
     for opioid treatment.
22
                  And if you could turn to
23
     Page 39, please, of Exhibit 9. And if
24
     we -- are you there? At the bottom of
```

```
Page 689
     the page it's talking about, this is the
 1
 2
     section that was discussing various
 3
     epidemiological studies that could be
 4
     conducted. And if you look at the bottom
 5
     of Page 39, it says how to define -- how
 6
     to define the population to follow up in
 7
     an epidemiological study. And then, as
     you continue to go through this, and
 8
 9
     you're free to look, if you want to, but
10
     on Page 40, it says you could use
11
     screens, screen a large number of people,
12
     if we had a good screening instrument for
13
     vulnerability. Do you see that?
14
                  I don't see it yet.
15
            Ο.
                  Okay. Right before -- at
16
     the bottom it says, "An ethical
17
     issue/dilemma," on 40. And then right
18
     above it talks about a good screening --
19
            Α.
                  Yeah. Let me look at the
20
     answer above that if I might.
21
            Q.
                  Sure.
22
                  Okay. I see the statement
            Α.
23
     about, "So maybe then you could use
24
     screens for example," that's the one
```

```
Page 690
     you're referring to?
 1
 2
            Q.
                  Well, I just wanted to
 3
     orient you in -- into the section and
 4
     what we're discussing is how you would
 5
     either identify high risk individuals,
     individuals who are at risk for addiction
 6
 7
     if they are given opioids for chronic
     pain, or to assist in the preselection of
 8
 9
     patients for opioid treatment. You -- so
10
     I was just trying to orient you.
11
            Α.
                  I see.
12
            Q.
                  Okay. Do you recall
13
     discussions about how to determine or how
14
     to screen for the proper or appropriate
15
     patients for opioid treatment?
16
                  Do you mean by recall,
            Α.
17
     recall from the conversation in the
18
     advisory board?
19
            Q.
                  Yes.
20
            Α.
                  Yes, I have some
     recollection of this discussion.
21
22
                  Okay. Then if you turn to
            Q.
23
     Page 42. At the bottom it says B-4 H,
24
     how to identify high risk people. Do you
```

```
Page 691
 1
     see that?
 2
            Α.
                  Yes.
 3
            Q.
                  And it says, "Most of the
 4
     studies show that people that do become
 5
     dependent on prescription opiates had a
     childhood or an adolescent onset of some
 6
 7
     other kind of substance abuse. They are
     marijuana abusers, et cetera, not just
 8
 9
     users."
10
                  Do you see that?
11
            Α.
                  Yes.
12
            Q.
                  And do you have an
13
     understanding of the extent to which
14
     preselection would include individuals
15
     who use marijuana?
16
                  I would need to understand
17
     what they mean by this statement.
18
     it -- so there's not enough information
19
     for me to talk about the distinction
20
     between -- I understand the terms but I
21
     don't understand the context.
                                     So
22
     substance abuser, I understand, versus a
23
     casual user. In this case just users.
24
            Q.
                  Okay. Have you ever looked
```

Page 692

- 1 into the issue of whether or not an
- 2 individual who suffers from depression
- 3 could potentially be at higher risk for
- 4 addiction if prescribed opioids for pain?
- 5 A. I'm aware of the fact that
- 6 people who may have psychiatric disorders
- 7 may be at higher risk for issues and
- 8 problems with opioid therapy.
- 9 Q. And have you been -- has
- 10 that been fairly well known since your
- 11 time at Janssen, or is that something
- 12 more recent?
- 13 A. It's something that's been
- 14 known for sometime. I don't know how
- 15 long it would be, to precisely answer
- 16 your question.
- 17 Q. Okay. You can put that
- 18 away.
- 19 Earlier today during
- 20 questioning by Mr. Lifland, you talked
- 21 about publications. And you said there
- 22 was a procedure in place that studies
- that were undertaken would be published.
- 24 Do you recall that?

```
Page 693
                  As part of their -- the --
 1
 2
     the company had a policy, I don't know if
 3
     it was a procedure. The company had a
 4
     policy that studies that were undertaken
 5
     would be published.
 6
                  And I just want to
            Q.
 7
     understand that a little bit more.
 8
                  Would they be -- would there
 9
     be an attempt to have them published in a
10
     peer-reviewed publication first, or are
11
     we talking about published online or --
12
     what -- what do you mean by published?
13
                  So the intent would be to
            Α.
14
     have the data presented in a
15
     peer-reviewed article -- a peer-reviewed
16
     journal, or presented at a -- at a
17
     professional meeting where the
18
     information would be peer reviewed.
19
                  But just to clarify, make
20
     sure that I understand your statement,
21
     the online journals are -- are frequently
22
     peer reviewed.
23
            Ο.
                  I guess my question more
24
     was, is it true that every study
```

```
Page 694
     undertaken at Janssen would ultimately be
 1
 2
     published somewhere?
 3
            Α.
                  This would be an attempt to
 4
     try and publish it someplace. The study
 5
     may not always be accepted, but it would
 6
     be submitted for some type of
 7
     publication, presentation in a meeting or
     the like.
 8
 9
                  And it would just --
            0.
10
     every -- every study would be published,
11
     it would just be a difference with
12
     respect to the level of peer review or
13
     whatever it might be, where that study
14
     might be accepted?
15
            Α.
                  I'm not understanding your
16
     question.
17
                  Well, what if -- what if a
            Q.
18
     study is submitted to three different
19
     journals and it is not accepted?
20
     that study then be published in a poster,
21
     for example, at an American Pain
22
     Management conference or would there be
23
     some attempt to have it published
24
     somewhere?
```

```
Page 695
 1
            Α.
                  Yes.
 2
            Q.
                  Were there ever situations
 3
     where it was impossible to get something
     published?
 4
 5
                  With one of our studies --
            Α.
 6
     actually, for two of our studies the
 7
     primary endpoint data, we submitted it to
 8
     multiple journals to be published and
 9
     they were rejected. We did present that
10
     in an abstract poster at a professional
11
     meeting. As I've just indicated, it is
12
     part of our responsibility to disseminate
13
     this type of information to the public.
14
                  And then additional
15
     information was published on some of the
16
     secondary endpoints, so for example the
17
     article that I presented, that we
18
     discussed today on quality of life.
19
            Q.
                  Okay. And what were -- what
     were the topics. Did you say there were
20
21
     two of those that you're aware of?
22
                  Yeah, I referenced those two
            Α.
23
     studies.
               The study looking at patient
24
     preference compared to OxyContin and the
```

```
Page 696
     study comparing patient preference to
 1
     Percocet, those two study.
 2
 3
            Q.
                  Patient preference with
 4
     reference to -- I couldn't hear you.
 5
                  There were two studies that
     we talk about. One was a patient
 6
 7
     preference comparing transdermal fentanyl
 8
     to OxyContin, extended-release oxycodone,
 9
     and a second study with a very similar
10
     design comparing the use of transdermal
11
     fentanyl to Percocet for patient
12
     preference.
13
            0.
                  And both of those were
14
     presented via poster?
15
            Α.
                  That's my recollection.
16
     don't know if those are separate posters
17
     or one posters. I don't remember how it
18
           But it was disseminated through a
19
     poster or an abstract. That would have
20
     been submitted to a professional society.
21
                   (Document marked for
22
            identification as Exhibit
23
            Janssen-Vorsanger-24.)
24
     BY MS. CONROY:
```

```
Page 697
                  Let me show you what I've
 1
            Ο.
 2
     marked as Exhibit 24. Exhibit 24 is an
 3
     e-mail with a manuscript attached dated
     February 21st, 2003. JAN-MS-02103693.
 4
 5
                  Doctor, do you know if the
 6
     manuscript that's attached -- you are an
 7
     author and Dr. Nat Katz is an author as
 8
     well as others. "Patient preference for
 9
     treatment and difficulty with its
10
     interpretation: Result of two randomized
11
     controlled clinical trials."
12
                  Do you know if this
13
     manuscript was published?
14
                  I don't know.
            Α.
15
            0.
                  Would it be your
16
     anticipation or would you have expected
17
     that it would be published somewhere?
18
                  Yes. It looked like it was
19
     being prepared for publication.
20
            Q.
                  Do you have any -- I could
21
     not find it, looking at it under this
22
     title. Do you recall whether or not this
23
     title changed?
24
                  I don't know. I don't know
            Α.
```

Page 698 whether it would have been submitted and 1 2 rejected, in which case, if you had done 3 a search by the title, you would not have found it. 4 5 And so if it was -- if this Ο. was -- how would I find outfit was 6 7 submitted and rejected? Where would that information be? 8 9 That would have been part of 10 the processes at Janssen where they would 11 have identified where they submitted it 12 and the outcome, what happened to it. 13 And what department would 0. 14 that be at Janssen? 15 Α. It might have been something 16 that came out of medical affairs, but I 17 don't know where that would be today. 18 Okay. Would medical affairs 0. 19 keep track of publications, what was --20 what was in print, what was approved for 21 publication, that sort of thing? 22 Α. So publication strategy 23 might have been done through medical 24 affairs. How the company is currently

Page 699 tracking publications, I can't comment. 1 2 I simply don't know. And I don't know 3 what type of processes would be in place 4 to identify what was submitted and 5 rejected at this time. At this -- you 6 know, 15 years ago. 7 Okay. Do you believe it was Q. within your -- do you believe it was 8 9 within medical affairs or someplace else 10 at Janssen that would keep track of 11 whether or not articles were published? 12 So medical affairs articles Α. 13 may have been tracked by personnel in 14 medical affairs as part of the 15 publication plan. But I don't know 16 15 years ago, you know, how we would have 17 been able to answer your question. 18 Again, it looked like it was 19 formatted, or close to it, for 20 submission. So it looked like there was 21 an intent to submit to article at some 22 point. 23 Q. You can put that one away. 24 (Document marked for

```
Page 700
            identification as Exhibit
 1
 2
            Janssen-Vorsanger-25.)
     BY MS. CONROY:
 3
 4
                  We'll mark as Exhibit 25
            Q.
 5
     JAN-MS-02077691 through 725 this is an
 6
     e-mail from you to Hany Rofael dated
 7
     June 2nd, 2014, with draft "Pain week
 8
     poster abstract: Withdrawal, dependance
     and abuse."
 9
10
                  Is this an example of
11
     something that made its way to a poster?
12
     Do you know?
13
            Α.
                  I don't know if this was
14
    material that would have been presented
15
     at a professional meeting. This looks
16
     like it's set up here for a submission to
17
     a journal. And it says Journal of Opioid
18
    Management, TBD, high impact pain journal
19
     with broad reach. So the intent was we
20
     thought this would be information that
21
     would be clinically valuable to a number
22
     of different people. And once we have
     the information, we would typically look
23
24
     to decide what would be the best and most
```

```
Page 701
 1
     appropriate journal. It looks like at
 2
     this time we thought that this would be a
 3
     journal that would be appropriate.
 4
            Q.
                  Take a look at -- you have
 5
     to go by the Bates number, 724. It's at
 6
     the very end.
 7
                  I'm sorry, I'm not seeing
            Α.
 8
     that.
 9
                  724. It's the second to the
            Q.
10
     last page of the document.
11
            Α.
                  Oh, okay.
12
            Q.
                  And this is a -- you wrote
     this article, correct? Or you were one
13
14
     of the authors?
15
            Α.
                  I was one of the authors.
16
                  The very end of the article
            Q.
17
     says, "Can a chronic pain patient become
18
     addicted to opioid drugs?"
19
                  Do you see that?
20
            Α.
                  Yes.
21
                  And in the middle of that --
            Q.
22
     actually, the final sentence of the
     article, "In a review of 24,000 patients
23
24
     who were medically prescribed opioids,
```

```
Page 702
     only seven could be found who got into
 1
 2
     trouble with them. So a chronic pain
 3
     patient becoming addicted to opioid
 4
     medications is definitely the exception
 5
     rather than the rule."
 6
                  Do you see that?
 7
            Α.
                  Yes.
                  Do you know what is -- what
 8
            Q.
 9
     the citations for the 24,000 patients who
10
     were medically prescribed opioids with
11
     only seven who could be found who got
12
     into trouble with them?
13
                  I don't. And this looks
            Α.
     like a draft for the reasons that we're
14
15
     still trying to determine what the
16
     appropriate journal would be. So there
17
     may be more information that we have --
18
     than we have here.
19
            Q.
                  Does that ring any bells
20
     with you? That's a fairly large study,
21
     24 thousand patients, with respect to
22
     addiction to prescribed opioids. Does
23
     that ring any bells?
24
            Α.
                  The study that might have
```

```
Page 703
     been cited by this doesn't jump out at me
 1
 2
     at the moment.
 3
            Q.
                  If the study -- if this
 4
     article was published, that would be
 5
     cited, correct?
 6
                  If the final draft was
            Α.
 7
     published, this may or may not be in, we
8
     would need to look and see under a
 9
     different type -- under further review,
10
     whether this was appropriate or not or
11
     whether it was there or not.
12
                  Sure. But if it was there,
            Q.
13
     it would be typical that there would be a
14
     citation for something like that, where
15
     there's actually data presented, correct?
16
                  For -- when this type of a
            Α.
17
     statement is made, it's typically
18
     referenced.
19
                  MS. CONROY: That's all I
20
            have. Thank you.
21
                  THE VIDEOGRAPHER: Off the
22
            record switch? Or do you want to
23
            stay there?
24
                  MR. LIFLAND: I can do it
```

```
Page 704
                   I've only got about three
 1
 2
            or four very quick questions.
 3
 4
                    EXAMINATION
 5
 6
     BY MR. LIFLAND:
 7
            Q.
                 Let's go back and pull out
     Exhibit 23. This is the e-mail that
 8
 9
     attaches the Imagine the Possibilities
10
     Pain Coalition.
11
            Α.
                  Yes.
12
                  And my question is, did
            Q.
13
     Janssen continue with this initiative
14
     after the meetings that are described in
15
     these --
16
                  No, they did not.
            Α.
                                      The
17
     e-mail documentation here indicates that
18
     we -- that this -- this pivotal program
19
     was terminated.
20
            Q.
                 And you're referring to the
     Bates stamp number JAN-MS-02057429?
21
22
                  Yes, that's correct.
            Α.
23
                 And what does it say there?
            Q.
24
                  At the bottom it says, "A
            Α.
```

```
Page 705
     decision to discontinue the Imagine The
 1
 2
     Possibilities Pain Coalition was rendered
 3
     in December 2012 resulting from a lack of
 4
     available resources to continue funding
 5
     the initiative."
 6
                  Just a few quick questions
            Q.
 7
     about the promotional review committee on
 8
     which you sat. Were you representing
 9
     marketing on the promotional review
10
     committee?
11
            Α.
                  No, I was not.
12
            Q.
                  Were you representing sales
13
     on the promotional review committee?
14
            Α.
                  No, I was not.
15
            Ο.
                  Were you representing
16
     compliance on the promotional review
17
     committee?
18
            Α.
                  No, I was not.
19
            Q.
                  And in fact, there was
20
     another compliance officer who sat on the
21
     committee?
22
            Α.
                  That is correct.
23
            Q.
                  You were representing
24
     medical affairs?
```

```
Page 706
                  Correct.
 1
            Α.
 2
            Q.
                  And what was your role as
 3
     the representative of medical affairs?
 4
            Α.
                  My role as the
 5
     representative for medical affairs on the
 6
     promotional review committee was to
 7
     ensure medical -- help to ensure medical
8
     accuracy of the information that was
 9
     being developed.
10
                  MR. LIFLAND: No further
11
            questions.
12
13
                    EXAMINATION
14
15
     BY MS. CONROY:
16
                  Doctor, do you recall in
            Q.
17
     January of 2014, I'll show it -- it
18
     appears -- or I may be able to find
19
     copies of it. January 16, 2014. You
20
     probably have it there, I think.
21
                  An e-mail. You were asked
22
     some questions by Martha Popsner and Amit
23
     Patel about promotional speaker bureau
24
     training. Do you recall being involved
```

```
Page 707
     in promotional speaker bureau training
 1
 2
     sessions?
 3
            Α.
                  Yes.
 4
            Q.
                  And they had asked you about
 5
     upcoming speaker training for Nucynta and
 6
     they had questions concerning the
 7
     presentation of some materials.
 8
                  And I'll put -- I'll wait to
 9
     put something. I have some writing on
10
     this document, so I'll wait until we have
11
     a clean copy.
12
                  I don't know if you can see
13
     it. But the question is -- of course you
14
     can't see it.
15
                  I'll read you the e-mail.
16
     "Hi Gary. I'm wondering if you would
17
     mind reviewing a slide Amit and I
18
     developed for the upcoming speaker
19
     training this weekend on comparative
20
     claims for Nucynta and Nucynta ER. You
21
     are so familiar with this audience, more
22
     than Amit and I, and we value your
23
     opinion on the presentation of this
     information."
24
```

```
Page 708
 1
                  And then you respond:
                                          "The
 2
     statements contained within the
 3
     directive" -- I'm sorry.
 4
                  "The statements contained
 5
     within reflect the direction that the
 6
     company has been given our speakers."
 7
                  So let me have a copy of
 8
     this now. Let me pass this to you as
 9
     Exhibit 26.
10
                   (Document marked for
11
            identification as Exhibit
12
            Janssen-Vorsanger-26.)
13
     BY MS. CONROY:
14
                  And what I'm going to ask
            0.
15
     you about is the attachment.
                                    It's
16
     JAN-MS-00606393 with a native file 6394.
17
                  And my question with respect
18
     to this final page where you apparently
19
     review the -- the comparative efficacy
20
     and safety claims concerning Nucynta ER
21
     and Oxycodone CR, you were -- you were in
22
     a position to advise your colleagues with
23
     respect to what types of comparative
24
     statements could be made at a speakers
```

```
Page 709
 1
     bureau training facility, correct?
 2
            Α.
                  I'd like -- I'd like to read
 3
     the document.
 4
            Q.
                  Yeah. Go right ahead.
 5
                  I'm sorry, I'm -- I'm not
            Α.
 6
     sure what your question is at this point.
 7
                  You were -- you were well
            Q.
 8
     versed enough in this subject to be able
 9
     to respond to Ms. Popsner and Mr. -- or
10
     maybe it's Ms. or Mrs. or Mr. Patel, with
11
     respect to questions they had about what
12
     could be said at a promotional speakers
13
     bureau training conference.
14
                  They asked me questions
15
     about the type of information that could
16
     be included as part of healthcare
17
     compliance guidance for the meeting. And
18
     the information that was discussed was
19
     that what we have down here, is it
20
     permissible to make efficacy and safety
21
     comparisons between Nucynta and Oxycodone
22
     IR or Nucynta ER or Oxycodone ER, and the
23
     direction was the Oxycodone CR was used
24
     for assay sensitivity and these were not
```

```
Page 710
 1
     active comparators in the clinical
 2
     studies and they were not designed for
 3
     head to head, therefore, it's not
 4
     appropriate to make comparisons between
 5
     the efficacy and safety as part of these
 6
     activities.
 7
                  Correct. And even though
            Q.
     you were not primarily responsible for
 8
 9
     marketing or for sales or for compliance,
10
     you were able to provide the company
11
     direction to individuals that were
12
     working on training the speakers bureau?
13
            Α.
                  This is based on the
14
     clinical trial design and the medical
15
     aspects of it, which was my -- what was
16
     my function in medical affairs.
17
            Q.
                  Right.
18
                  So they would have had to
19
     opine on the approach from a compliance
20
     perspective. Because, one, these were
21
     regulatory and compliance officers.
22
     couldn't give them that. I can just say
23
     that the way this was described was
24
     consistent with the company's approach on
```

```
Page 711
     how to describe the clinical data.
 1
                  Well, let's take a look at
 2
            Q.
 3
     your response to them. It's not about
 4
     the clinical trial. It says, "The
 5
     statements contained within reflect the
 6
     direction that the company has been given
 7
     our speakers."
 8
                  Right. So clinically these
            Α.
 9
     were not head-to-head studies.
10
     weren't statistically powered and
11
     prespecified to look at differences in
12
     efficacy and tolerability between the
13
     doses of tapentadol selected. Despite
14
     this, we have opted to just discuss the
15
     primary efficacy endpoint and make
16
     statements relating to tapentadol and
17
     placebo and that Oxycodone was used for
18
     assay sensitivity.
19
                  So as someone with
20
     experience in clinical trial, explaining
21
     to them on study design on how it would
22
     be done, this would be appropriate to
23
     inform them. The decisions on what they
24
     would communicate through healthcare
```

Page 712 compliance guidelines would have been the 1 2 responsibilities of the compliance 3 officer. 4 0. I understand that would be 5 the final arbiter of the compliance, but 6 you were -- you were well versed and 7 understood what it would be appropriate 8 to say or not say to a speaker, correct? 9 Based on the data and the --10 and the extent of what the data could or 11 could not be used. 12 Q. Right. You would understand 13 what could be said to a speaker with --14 you would understand what could or could 15 not be used when speaking to key opinion 16 leaders or speakers? 17 About clinical studies. Α. 18 about necessarily what would be 19 appropriate from a compliance or 20 regulatory perspective. 21 Q. Correct. My point is, that 22 you did understand what could be used 23 from clinical studies with respect to

promotional materials or speaking to key

24

```
Page 713
 1
     opinion leaders or speakers that were on
 2
     a bureau?
                  I'm still not -- I'm not
 3
            Α.
 4
     exactly understanding the point that
 5
     you're trying to make. As someone in
 6
     medical affairs which was knowledgeable
 7
     about the studies, speaking with
 8
     individuals who may not have that degree
 9
     of trial expertise was explaining how the
10
     data would be analyzed and how the data
11
     would be used. It's not -- I'm not
12
     totally --
13
                  So you did not have an
            Q.
14
     understanding of what would or would not
15
     be appropriate to be said either to sales
16
     representatives, to healthcare
17
     professionals or to key opinion leaders,
18
     you would only be able to tell compliance
19
     what the results of the clinical trial
20
     were?
21
            Α.
                  That would be the primary
22
             They would need to see -- they
23
     would need to understand what was
24
     permissible or not permissible by the
```

```
Page 714
 1
     rules for FDA. But I would certainly be
 2
     in a position, as I did -- I believe I
 3
     did here, is to explain the results of
 4
     the clinical study.
 5
                  What did you mean when you
            Ο.
 6
     said, "The statements contained within
 7
     reflect the direction that the company
 8
     has been given our speakers"?
 9
                  Right. So the first part of
10
     it would say, is it permissible to make
11
     efficacy and safety comparisons between
12
     Nucynta and Oxycodone IR and Nucynta and
13
     Oxycodone CR and the company's position
14
     was, as it's stated here, that Oxycodone
15
     was included for assay sensitivity and
16
     these were not active comparators in the
17
     clinical study, which is correct.
18
     the studies were not designed to make
19
     head-to-head comparisons which is also
20
     correct.
               Therefore it's not appropriate
21
     to make comparisons between the efficacy
22
     and safety of Nucynta and Oxycodone IR or
23
     Nucynta ER and Oxycodone ER. So these
24
     were statements that if people were out
```

Page 715 talking about our products, we wanted to 1 2 make sure that they weren't overstating 3 the efficacy that we had which was 4 appropriate. Those would have been 5 direction, as you know, from FDA, to make 6 sure that the data are fair balanced and 7 completely reflect what we actually did. And there are examples here 8 9 that talk about what you could not say. 10 So these are examples of inappropriate 11 comparisons based on some of the clinical 12 trials. 13 Did you or did you not Q. 14 understand what was appropriate to be 15 said out to healthcare professionals or 16 to individuals on a speakers bureau about 17 the results of clinical trials? 18 Yes. The clinical trial 19 data, I understand what you could explain 20 what the studies did or did not say, and 21 that could communicate in peer -- in 22 conversation with these peer-to-peer 23 individuals. 24 Q. I didn't hear the very end

```
Page 716
     of your answer.
 1
 2
            Α.
                  Yeah, so yes, the results of
 3
     clinical trials I did understand, and
     would communicate the results of those
 4
 5
     studies in a conversation with our
 6
     speakers.
 7
                  And you understand the
            Q.
     rules -- you understood the rules, you
 8
 9
     understood what you could say and what
10
     you could not say?
11
            Α.
                  Based on FDA direction on
12
     what we were allowed to say on levels of
13
     efficacy.
14
                  So it was more than just an
            Ο.
15
     understanding of the clinical trial
16
     results. You also, as someone in medical
17
     affairs, had an understanding of what --
18
     what was appropriate and not appropriate
19
     to say about clinical trials?
20
                  I could certainly weigh in,
            Α.
21
     but I was not the ultimate arbiter.
22
     would have been through regulatory
23
     affairs.
24
                  Correct. Ms. Popsner did
            Q.
```

```
Page 717
     not contact regulatory affairs?
 1
 2
            Α.
                  She is regulatory affairs.
 3
            Q.
                  So regulatory affairs came
 4
     to you?
 5
                  Regulatory affairs came to
     me to ensure that there was -- that what
 6
 7
     they were saying was clinically correct.
                  Do you recall any other
 8
            0.
 9
     times that they came to you for
10
     assistance?
11
            Α.
                  They came to me for
12
     assistance as part of members of the
13
     promotional review committee where they
14
     wanted to have a better understanding of
15
     what the data actually meant and
16
     potentially what the clinical
17
     implications of those data would be.
                                             So
18
     my role as a medical reviewer and
     somebody from medical affairs was to
19
20
     provide that type of expertise to explain
21
     what some of the clinical trial data
22
     mean.
23
                  Would this have been
            Q.
24
     something that arose out of the
```

```
Page 718
     promotional review committee or would
 1
 2
     this have been outside that?
 3
            Α.
                  This would have been
 4
     something that would have been reviewed
 5
     by the promotional review committee as
 6
     part of the materials that would have
 7
     been shared as part of speaker training.
 8
                  So the -- whatever this
            0.
 9
     slide is or whether it was part of a
10
     slide deck, the promotional review
11
     committee would review this slide deck?
12
            Α.
                  Yes.
13
                  And I'm not suggesting, you
            Q.
14
     don't know the years that you were on it,
15
     so you don't know if you would have
16
     reviewed this anyway, correct?
17
            Α.
                  Yes. Moreover -- yes, I
18
     don't know exactly when this was done.
19
     And it's associated with an e-mail, but
     this is something that I probably --
20
21
     likely would have seen.
22
                  MS. CONROY:
                                Okay.
                                       I have
23
            no further questions.
                                    Thanks.
24
                  MR. LIFLAND: I think we're
```

```
Page 719
 1
            done.
 2
                   THE VIDEOGRAPHER:
                                       Okay.
            The time is 4:36 p.m., December 6,
 3
            2018. Going off the record,
 4
 5
            completing the videotaped
 6
            deposition.
 7
                   (Excused.)
 8
                   (Deposition concluded at
 9
            approximately 4:36 p.m.)
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
```

```
Page 720
 1
 2
                    CERTIFICATE
 3
 4
 5
                  I HEREBY CERTIFY that the
     witness was duly sworn by me and that the
 6
     deposition is a true record of the
     testimony given by the witness.
 7
                  It was requested before
 8
     completion of the deposition that the
     witness, GARY VORSANGER, Ph.D., M.D.,
 9
     have the opportunity to read and sign the
     deposition transcript.
10
11
12
            MICHELLE L. GRAY,
13
            A Registered Professional
            Reporter, Certified Shorthand
14
            Reporter, Certified Realtime
            Reporter and Notary Public
15
            Dated: December 11, 2018
16
17
18
                   (The foregoing certification
19
     of this transcript does not apply to any
20
     reproduction of the same by any means,
21
     unless under the direct control and/or
22
     supervision of the certifying reporter.)
23
2.4
```

```
Page 721
 1
              INSTRUCTIONS TO WITNESS
 2
 3
                  Please read your deposition
 4
     over carefully and make any necessary
 5
     corrections. You should state the reason
 6
     in the appropriate space on the errata
 7
     sheet for any corrections that are made.
                  After doing so, please sign
 8
 9
     the errata sheet and date it.
10
                  You are signing same subject
11
     to the changes you have noted on the
12
     errata sheet, which will be attached to
13
     your deposition.
14
                  It is imperative that you
15
     return the original errata sheet to the
16
     deposing attorney within thirty (30) days
17
     of receipt of the deposition transcript
18
     by you. If you fail to do so, the
19
     deposition transcript may be deemed to be
20
     accurate and may be used in court.
21
22
23
24
```

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			Page 722
1			
		ERRATA	
2			
3			
4	PAGE LINE	CHANGE	
5			
6	REASON:		
7			
8	REASON:		
9			
10	REASON:		
11			
12	REASON:		
13			
14	REASON:		
15			
16	REASON:		
17			
18	REASON:		
19			
20	REASON:		
21			
22	REASON:		
23			
24	REASON:		

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		Page	723			
1						
2	ACKNOWLEDGMENT OF DEPONENT					
3						
4	I,, do					
5	hereby certify that I have read the					
6	foregoing pages, 420 - 724, and that the					
7	same is a correct transcription of the					
8	answers given by me to the questions					
9	therein propounded, except for the					
10	corrections or changes in form or					
11	substance, if any, noted in the attached					
12	Errata Sheet.					
13						
14						
15						
16	GARY VORSANGER, Ph.D., M.D. DATE					
17						
18						
19	Subscribed and sworn					
	to before me this					
20	, day of, 20					
21	My commission expires:					
22						
23	Notary Public					
24						

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				Page 724
1			LAWYER'S NOTES	
2	PAGE	LINE		
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19 20				
21				
22				
23				
24				